

NH Monthly Indicators



July 2021

The White House recently announced additional measures to help struggling homeowners avoid foreclosure as they exit forbearance, including loan modifications and payment reductions. Borrowers with federally backed mortgages can lock in lower interest rates and extend the length of their mortgages. For borrowers who can't resume their monthly mortgage, HUD will offer lenders the ability to provide all eligible borrowers with a 25% principal and interest reduction.

New Listings decreased 14.3 percent for single family homes and 22.1 percent for townhouse-condo properties. Pending Sales decreased 10.8 percent for single family homes and 17.7 percent for townhouse-condo properties. Inventory decreased 40.2 percent for single family homes and 48.5 percent for townhouse-condo properties.

The Median Sales Price was up 18.2 percent to \$402,000 for single family homes and 20.0 percent to \$294,000 for townhouse-condo properties. Days on Market decreased 58.1 percent for single family homes and 50.0 percent for townhouse-condo properties. Months Supply of Inventory decreased 45.0 percent for single family homes and 55.6 percent for townhouse-condo properties.

The National Association of REALTORS® reported inventory of homes for sale nationwide rose slightly in June as more sellers list their homes, hoping to take advantage of record-high sales prices across the country. Even with renewed home seller interest, inventory overall remains 18.8% lower than a year ago, according to NAR. Meanwhile, the foreclosure moratorium on federally backed mortgages, initiated at the beginning of the COVID-19 pandemic, expired on July 31. At present, about 1.75 million Americans remain in forbearance, which

Monthly Snapshot

| | | |
|--|--|--|
| - 14.8% | + 18.2% | + 2.4% |
| One-Year Change in Single Family Closed Sales | One-Year Change in Single Family Median Sales Price | One-Year Change in Single Family Sales Volume |

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

| | |
|--|-----------|
| Single Family Activity Overview | 2 |
| Condo Activity Overview | 3 |
| Closed Sales | 4 |
| Median Sales Price | 5 |
| Dollar Volume of Closed Sales (in millions) | 6 |
| Days on Market Until Sale | 7 |
| Pending Sales | 8 |
| Months Supply of Inventory | 9 |
| New Listings | 10 |
| Inventory of Homes for Sale | 11 |
| Percent of List Price Received | 12 |
| Housing Affordability Index | 13 |
| All Properties Activity Overview | 14 |
| Single Family Residential Activity by County | 15 |
| Condo Activity by County | 16 |



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics | Historical Sparkbars | 7-2020 | 7-2021 | Percent Change | YTD 2020 | YTD 2021 | Percent Change |
|--|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 2,041 | 1,739 | - 14.8% | 8,905 | 8,991 | + 1.0% |
| Median Sales Price | | \$340,000 | \$402,000 | + 18.2% | \$320,000 | \$386,000 | + 20.6% |
| \$ Volume of Closed Sales (in millions) | | \$801.8 | \$821.4 | + 2.4% | \$3,259.8 | \$4,045.6 | + 24.1% |
| Days on Market | | 43 | 18 | - 58.1% | 55 | 28 | - 49.1% |
| Pending Sales | | 2,034 | 1,814 | - 10.8% | 10,780 | 10,351 | - 4.0% |
| Months Supply | | 2.0 | 1.1 | - 45.0% | -- | -- | -- |
| New Listings | | 2,137 | 1,832 | - 14.3% | 11,966 | 11,424 | - 4.5% |
| Homes for Sale | | 2,905 | 1,737 | - 40.2% | -- | -- | -- |
| Pct. of List Price Received | | 100.0% | 103.9% | + 3.9% | 98.9% | 103.1% | + 4.2% |
| Affordability Index | | 124 | 104 | - 16.1% | 132 | 108 | - 18.2% |

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



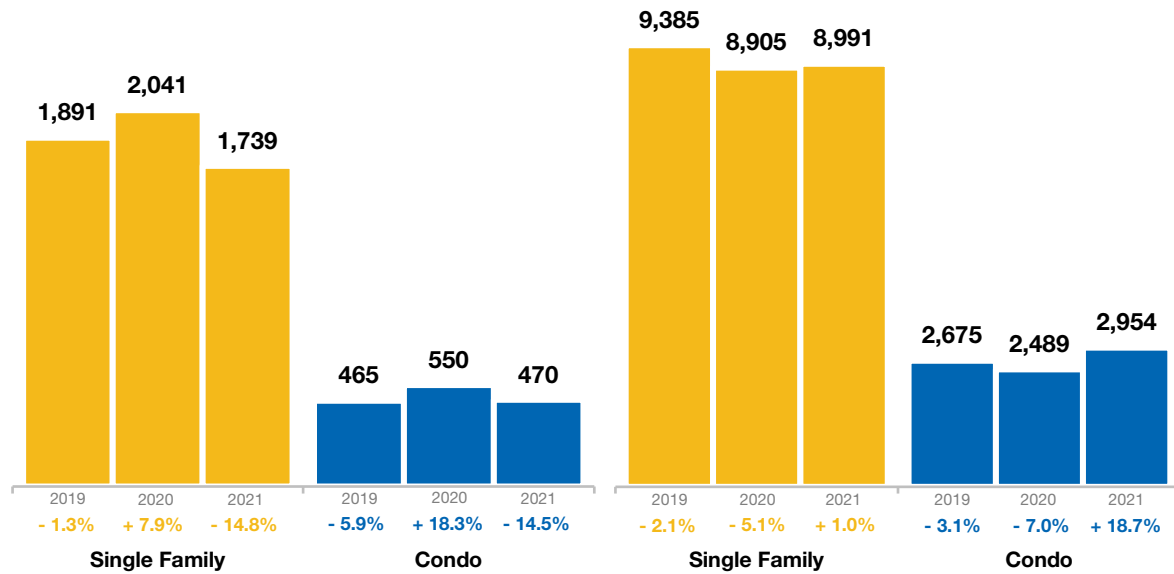
| Key Metrics | Historical Sparkbars | 7-2020 | 7-2021 | Percent Change | YTD 2020 | YTD 2021 | Percent Change |
|--|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 550 | 470 | - 14.5% | 2,489 | 2,954 | + 18.7% |
| Median Sales Price | | \$245,000 | \$294,000 | + 20.0% | \$242,000 | \$280,000 | + 15.7% |
| \$ Volume of Closed Sales (in millions) | | \$153.9 | \$156.5 | + 1.7% | \$685.4 | \$933.8 | + 36.2% |
| Days on Market | | 42 | 21 | - 50.0% | 46 | 26 | - 43.5% |
| Pending Sales | | 572 | 471 | - 17.7% | 2,885 | 3,240 | + 12.3% |
| Months Supply | | 1.8 | 0.8 | - 55.6% | -- | -- | -- |
| New Listings | | 616 | 480 | - 22.1% | 3,195 | 3,317 | + 3.8% |
| Homes for Sale | | 710 | 366 | - 48.5% | -- | -- | -- |
| Pct. of List Price Received | | 100.1% | 103.1% | + 3.0% | 99.3% | 102.3% | + 3.0% |
| Affordability Index | | 173 | 142 | - 17.9% | 175 | 149 | - 14.9% |

NH Closed Sales

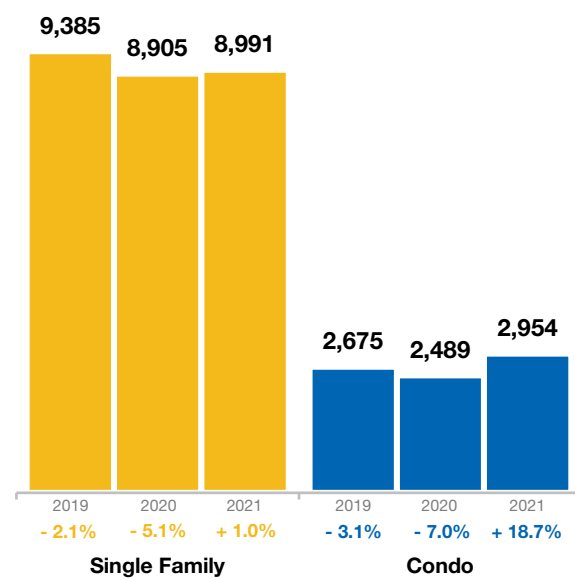
A count of the actual sales that closed in a given month.



July

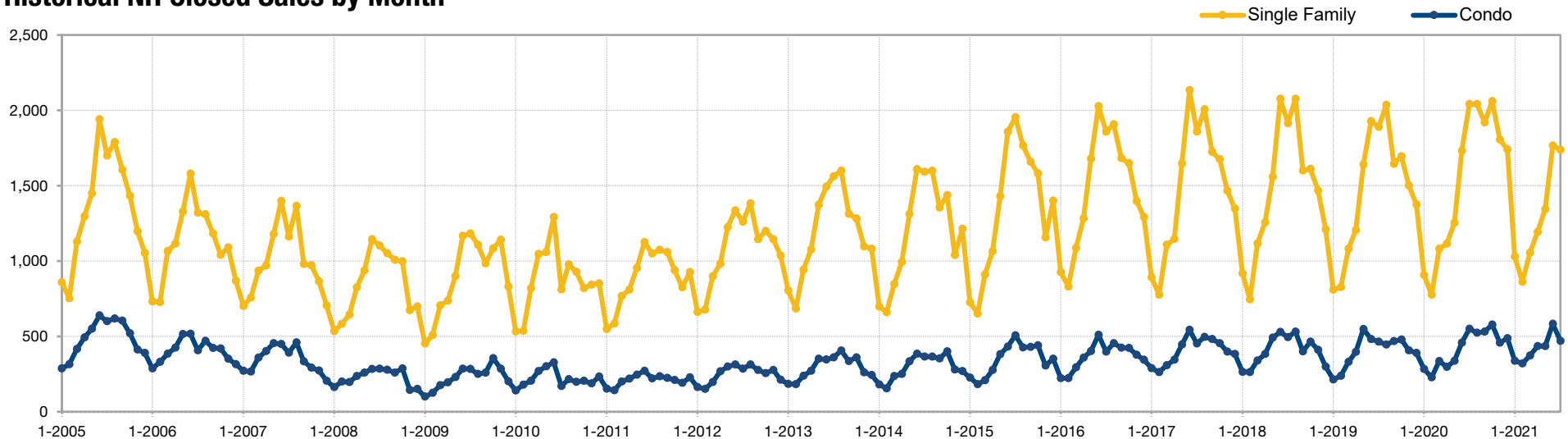


Year to Date



| Closed Sales | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 2,041 | +0.2% | 524 | +17.5% |
| Sep-2020 | 1,920 | +16.8% | 531 | +13.2% |
| Oct-2020 | 2,061 | +21.6% | 578 | +20.9% |
| Nov-2020 | 1,807 | +20.3% | 458 | +12.3% |
| Dec-2020 | 1,740 | +26.4% | 487 | +24.9% |
| Jan-2021 | 1,029 | +13.5% | 338 | +19.4% |
| Feb-2021 | 862 | +11.1% | 320 | +40.4% |
| Mar-2021 | 1,056 | -2.4% | 372 | +10.7% |
| Apr-2021 | 1,194 | +7.2% | 435 | +46.5% |
| May-2021 | 1,345 | +7.3% | 436 | +29.4% |
| Jun-2021 | 1,766 | +2.0% | 583 | +27.3% |
| Jul-2021 | 1,739 | -14.8% | 470 | -14.5% |
| 12-Month Avg | 1,547 | +8.2% | 461 | +18.2% |

Historical NH Closed Sales by Month



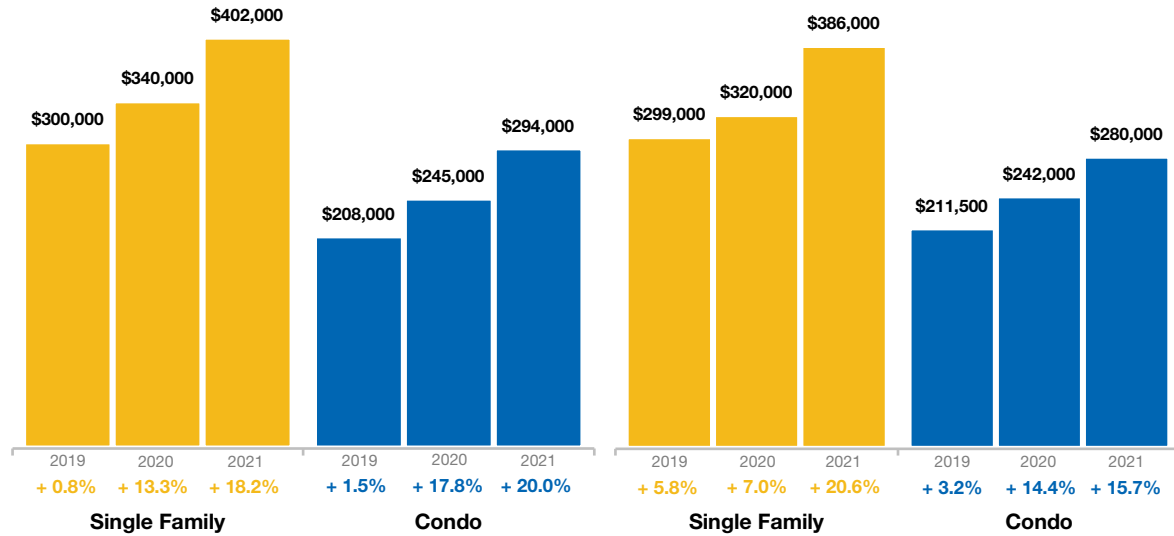
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

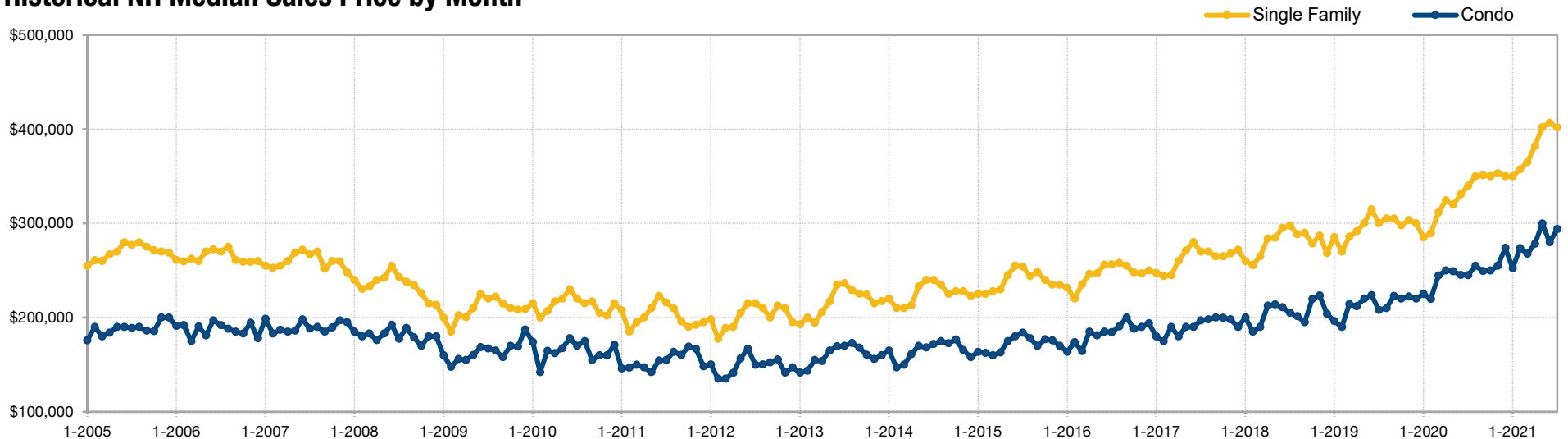
Year to Date



| Median Sales Price | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|--------------------|------------------|-----------------------|------------------|-----------------------|
| Aug-2020 | \$350,000 | +14.8% | \$255,000 | +21.4% |
| Sep-2020 | \$351,000 | +15.1% | \$249,420 | +11.8% |
| Oct-2020 | \$350,000 | +17.5% | \$250,000 | +13.6% |
| Nov-2020 | \$353,000 | +16.3% | \$255,000 | +14.6% |
| Dec-2020 | \$349,950 | +16.7% | \$274,000 | +24.5% |
| Jan-2021 | \$350,000 | +22.8% | \$252,500 | +12.2% |
| Feb-2021 | \$357,200 | +23.4% | \$273,610 | +24.4% |
| Mar-2021 | \$365,000 | +17.2% | \$267,750 | +9.5% |
| Apr-2021 | \$382,000 | +17.8% | \$278,500 | +11.4% |
| May-2021 | \$402,250 | +25.7% | \$299,900 | +20.4% |
| Jun-2021 | \$406,500 | +22.9% | \$280,000 | +14.2% |
| Jul-2021 | \$402,000 | +18.2% | \$294,000 | +20.0% |
| 12-Month Avg* | \$369,000 | +19.0% | \$269,900 | +17.3% |

* Median Sales Price for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

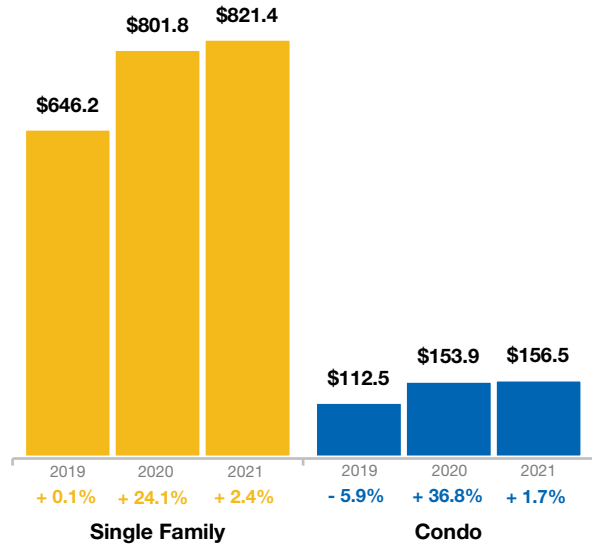


NH \$ Volume of Closed Sales

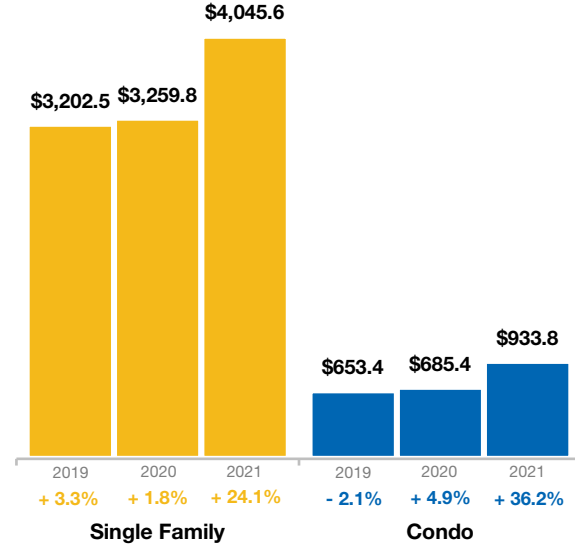
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



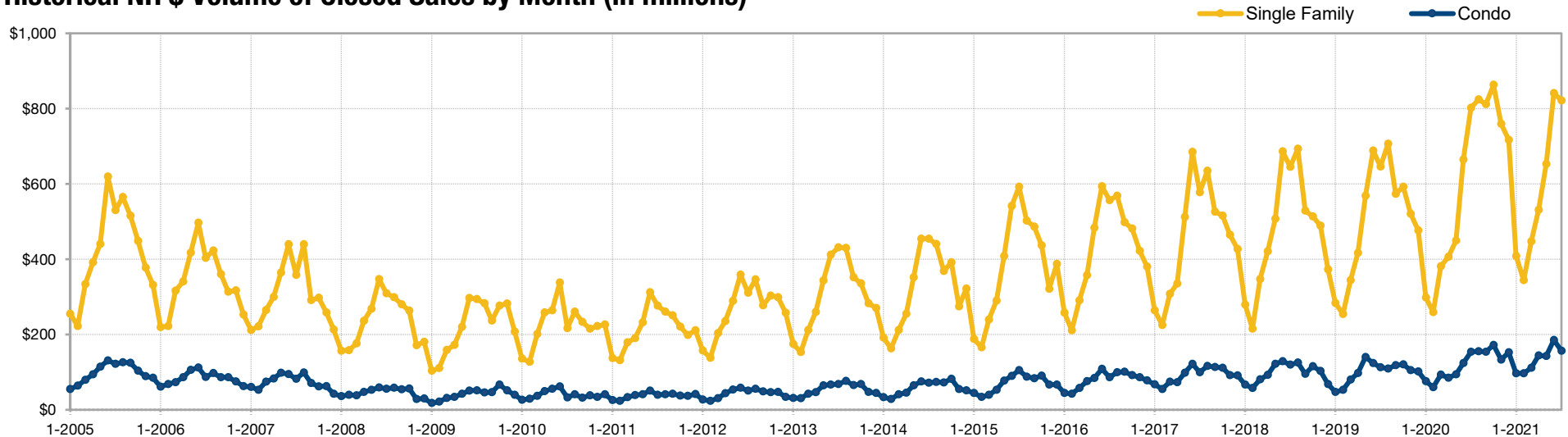
Year to Date



| \$ Volume of Closed Sales (in millions) | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---|----------------|-----------------------|----------------|-----------------------|
| Aug-2020 | \$824.2 | +16.6% | \$155.1 | +42.3% |
| Sep-2020 | \$812.1 | +41.6% | \$154.0 | +30.5% |
| Oct-2020 | \$863.3 | +45.7% | \$171.9 | +42.8% |
| Nov-2020 | \$759.6 | +46.0% | \$132.7 | +25.9% |
| Dec-2020 | \$716.8 | +50.5% | \$152.3 | +50.0% |
| Jan-2021 | \$408.0 | +37.0% | \$96.9 | +27.8% |
| Feb-2021 | \$344.2 | +32.8% | \$96.7 | +61.2% |
| Mar-2021 | \$447.6 | +17.5% | \$111.4 | +19.9% |
| Apr-2021 | \$530.9 | +30.7% | \$143.8 | +70.0% |
| May-2021 | \$652.8 | +45.3% | \$142.9 | +51.9% |
| Jun-2021 | \$840.8 | +26.5% | \$185.5 | +49.5% |
| Jul-2021 | \$821.4 | +2.4% | \$156.5 | +1.7% |
| 12-Month Avg* | \$668.5 | +30.9% | \$141.7 | +37.1% |

* \$ Volume of Closed Sales (in millions) for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

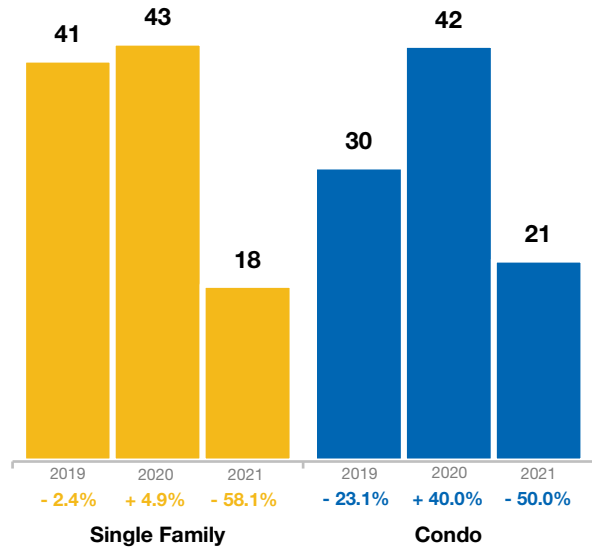


NH Days on Market

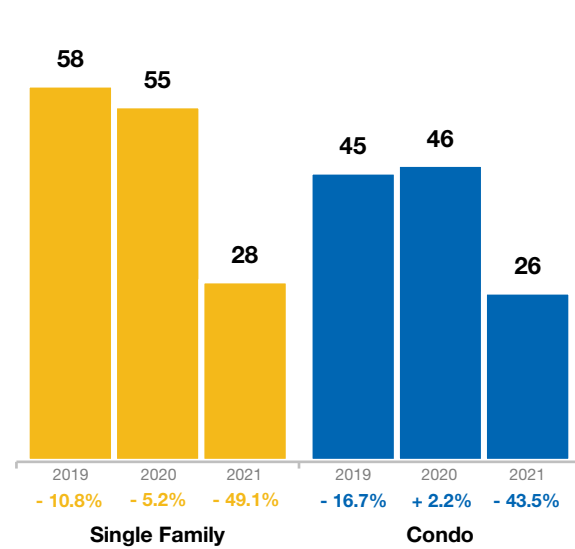
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



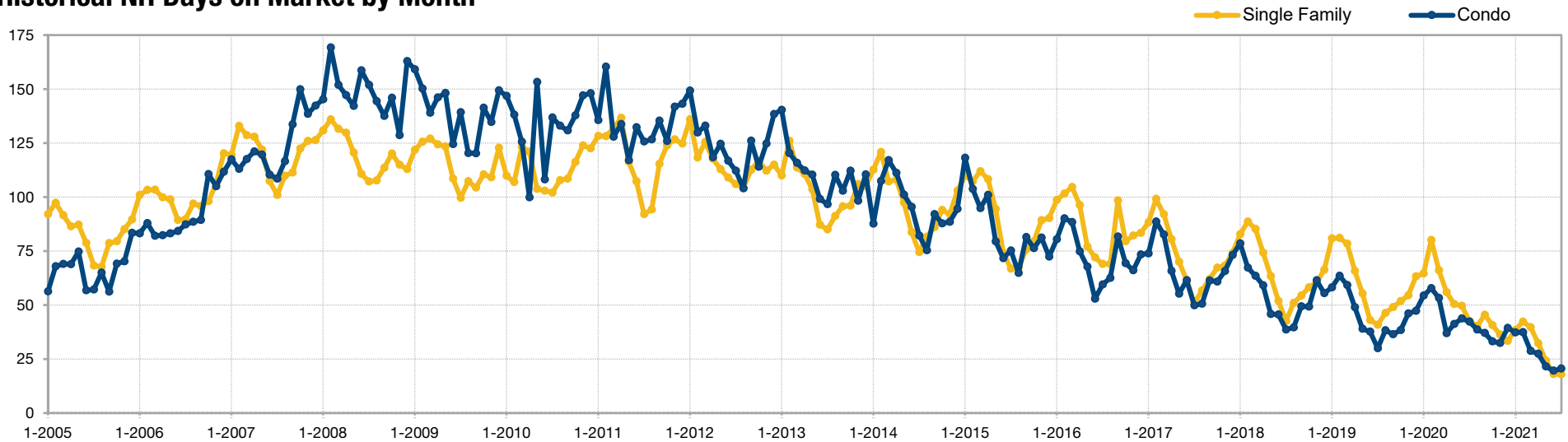
Year to Date



| Days on Market | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|-----------|-----------------------|
| Aug-2020 | 40 | -13.0% | 39 | +2.6% |
| Sep-2020 | 45 | -8.2% | 37 | +2.8% |
| Oct-2020 | 41 | -21.2% | 33 | -13.2% |
| Nov-2020 | 36 | -33.3% | 32 | -30.4% |
| Dec-2020 | 33 | -47.6% | 39 | -17.0% |
| Jan-2021 | 38 | -41.5% | 37 | -31.5% |
| Feb-2021 | 42 | -47.5% | 37 | -36.2% |
| Mar-2021 | 40 | -39.4% | 29 | -45.3% |
| Apr-2021 | 32 | -42.9% | 27 | -27.0% |
| May-2021 | 24 | -52.0% | 22 | -46.3% |
| Jun-2021 | 18 | -64.0% | 20 | -54.5% |
| Jul-2021 | 18 | -58.1% | 21 | -50.0% |
| 12-Month Avg* | 34 | -37.0% | 31 | -29.3% |

* Days on Market for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

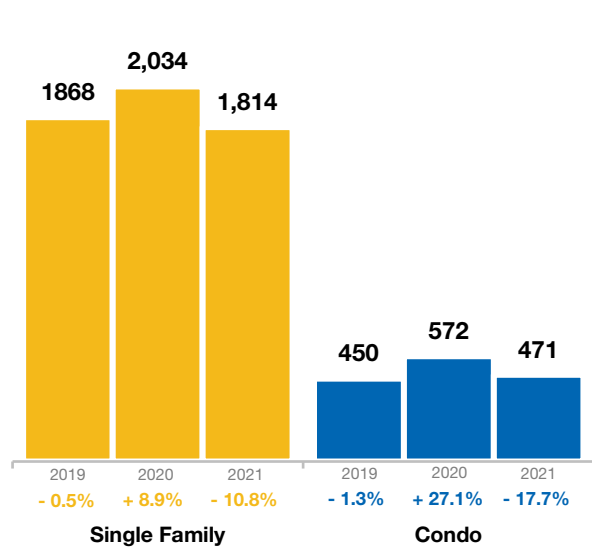


NH Pending Sales

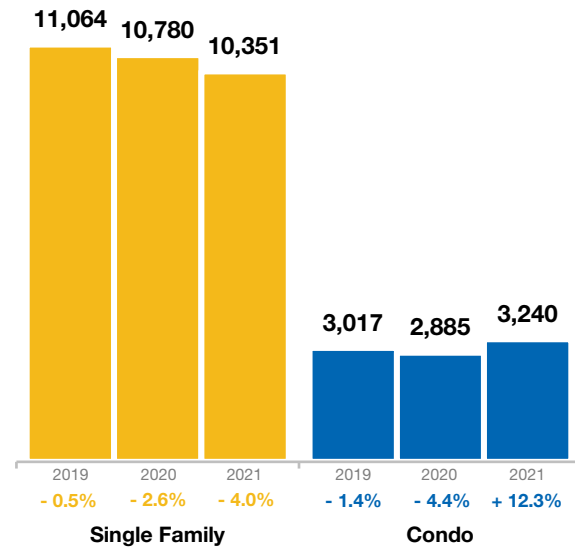
A count of the properties on which offers have been accepted in a given month.



July

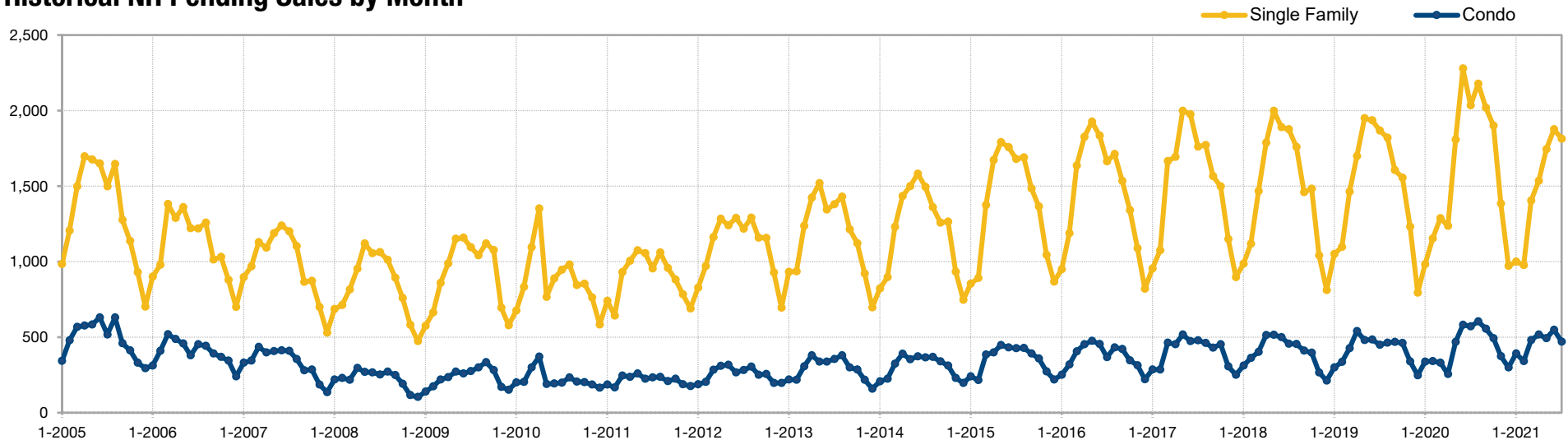


Year to Date



| Pending Sales | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 2,178 | +19.7% | 605 | +30.4% |
| Sep-2020 | 2,019 | +25.6% | 555 | +18.6% |
| Oct-2020 | 1,900 | +22.2% | 492 | +6.5% |
| Nov-2020 | 1,385 | +12.5% | 375 | +10.3% |
| Dec-2020 | 972 | +22.4% | 300 | +21.5% |
| Jan-2021 | 1,000 | +1.7% | 391 | +16.0% |
| Feb-2021 | 978 | -15.2% | 341 | -0.3% |
| Mar-2021 | 1,404 | +9.1% | 480 | +45.5% |
| Apr-2021 | 1,535 | +24.1% | 517 | +102.7% |
| May-2021 | 1,743 | -3.6% | 492 | +5.1% |
| Jun-2021 | 1,877 | -17.6% | 548 | -5.7% |
| Jul-2021 | 1,814 | -10.8% | 471 | -17.7% |
| 12-Month Avg | 1,567 | +5.7% | 464 | +14.4% |

Historical NH Pending Sales by Month

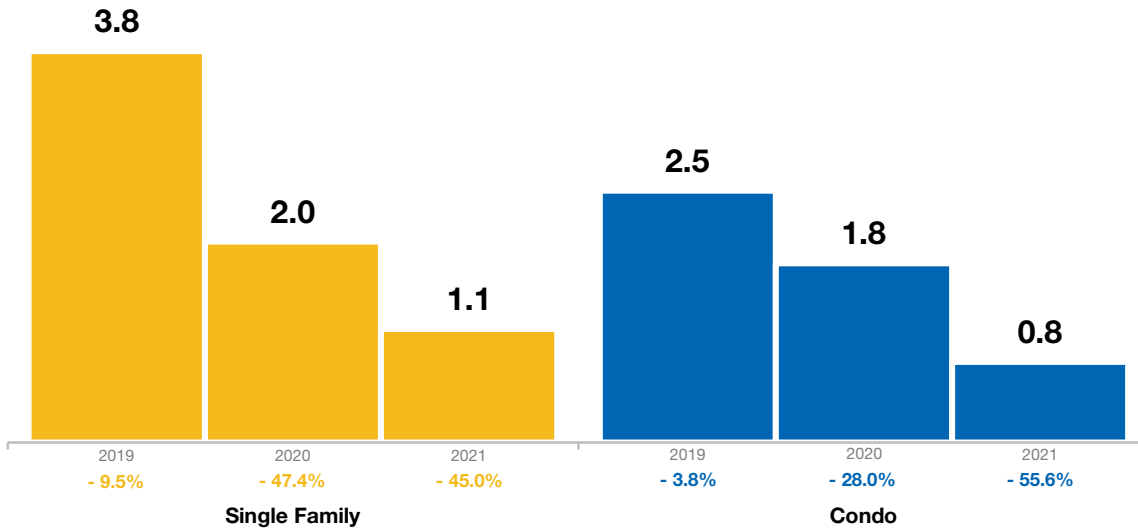


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



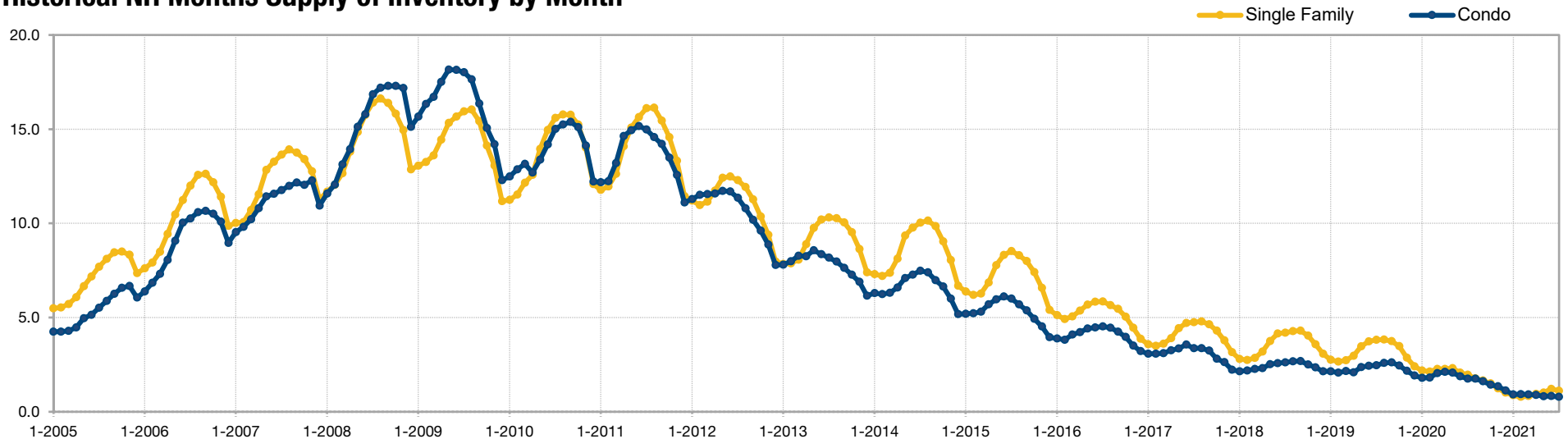
July



| Months Supply | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 1.8 | -52.6% | 1.8 | -30.8% |
| Sep-2020 | 1.7 | -54.1% | 1.6 | -38.5% |
| Oct-2020 | 1.5 | -57.1% | 1.4 | -41.7% |
| Nov-2020 | 1.2 | -58.6% | 1.3 | -40.9% |
| Dec-2020 | 1.0 | -58.3% | 1.1 | -42.1% |
| Jan-2021 | 0.9 | -59.1% | 0.9 | -50.0% |
| Feb-2021 | 0.8 | -61.9% | 0.9 | -50.0% |
| Mar-2021 | 0.8 | -65.2% | 0.9 | -55.0% |
| Apr-2021 | 0.9 | -60.9% | 0.9 | -57.1% |
| May-2021 | 1.0 | -56.5% | 0.8 | -61.9% |
| Jun-2021 | 1.2 | -42.9% | 0.8 | -57.9% |
| Jul-2021 | 1.1 | -45.0% | 0.8 | -55.6% |
| 12-Month Avg* | 1.2 | -55.8% | 1.1 | -47.0% |

* Months Supply for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

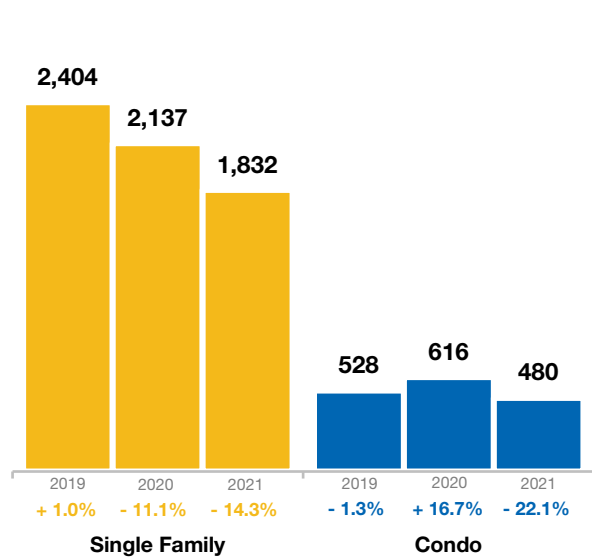


NH New Listings

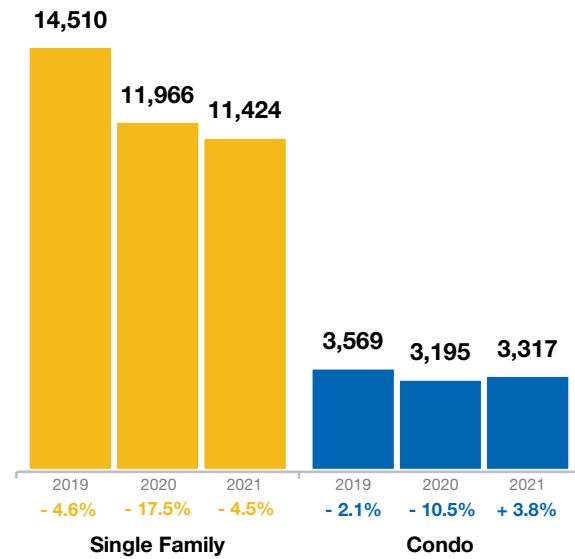
A count of the properties that have been newly listed on the market in a given month.



July

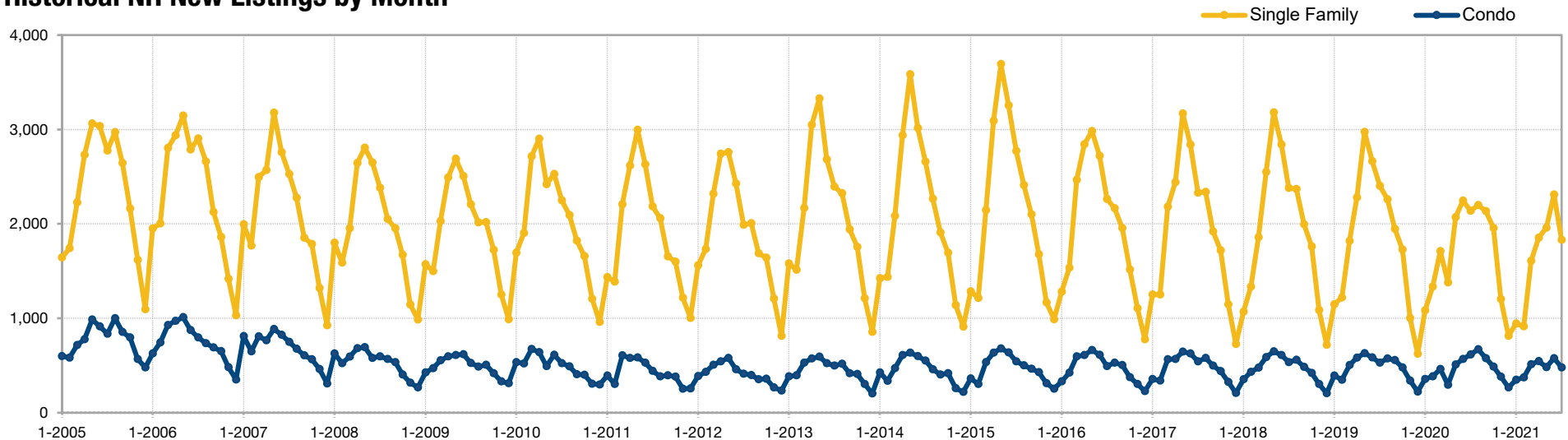


Year to Date



| New Listings | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 2,200 | -2.7% | 671 | +16.9% |
| Sep-2020 | 2,135 | +9.6% | 577 | +3.6% |
| Oct-2020 | 1,957 | +13.3% | 486 | +1.5% |
| Nov-2020 | 1,203 | +19.8% | 381 | +12.4% |
| Dec-2020 | 813 | +30.5% | 267 | +20.3% |
| Jan-2021 | 944 | -12.8% | 349 | -2.2% |
| Feb-2021 | 915 | -31.5% | 372 | -3.1% |
| Mar-2021 | 1,609 | -6.0% | 513 | +10.8% |
| Apr-2021 | 1,853 | +34.3% | 545 | +84.7% |
| May-2021 | 1,959 | -5.5% | 482 | -5.7% |
| Jun-2021 | 2,312 | +2.9% | 576 | +1.2% |
| Jul-2021 | 1,832 | -14.3% | 480 | -22.1% |
| 12-Month Avg | 1,628 | +1.0% | 447 | +6.2% |

Historical NH New Listings by Month

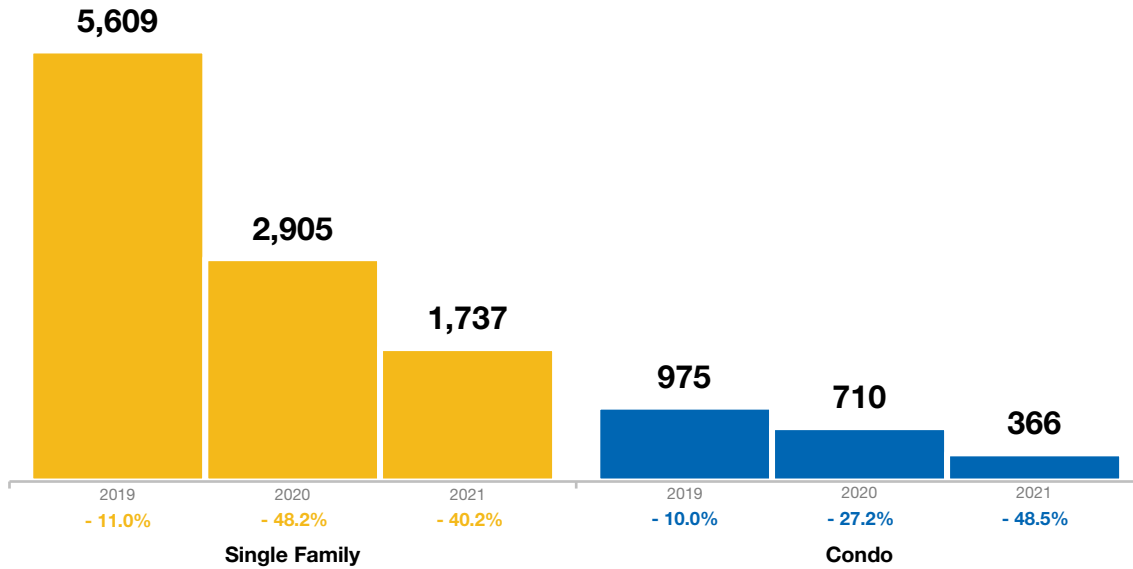


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

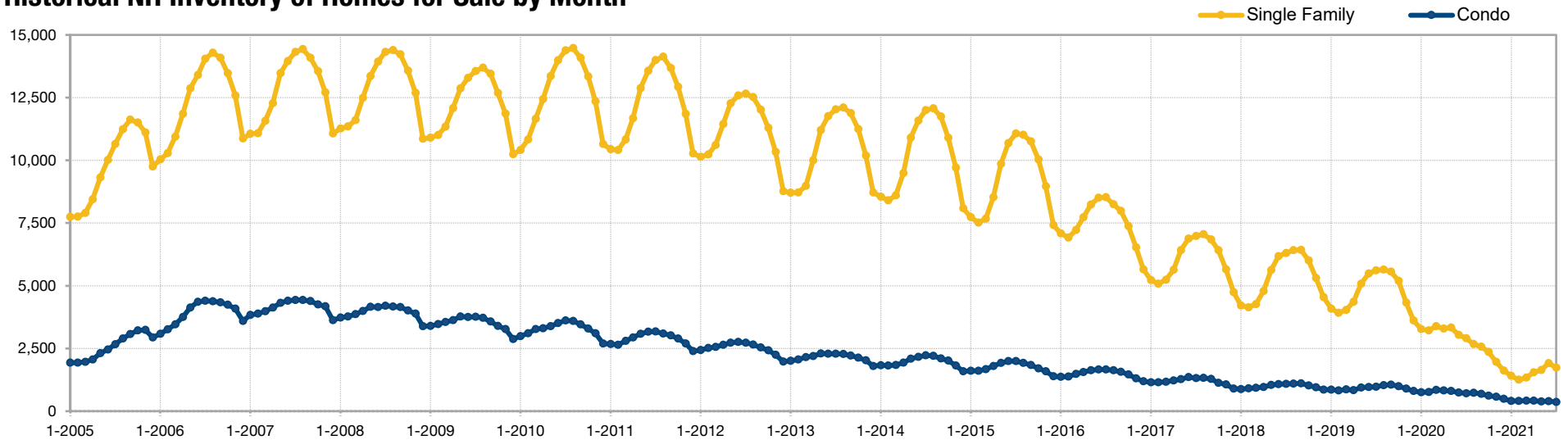


July



| Homes for Sale | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 2,679 | -52.6% | 732 | -28.8% |
| Sep-2020 | 2,568 | -53.8% | 683 | -35.2% |
| Oct-2020 | 2,362 | -54.6% | 613 | -38.5% |
| Nov-2020 | 1,961 | -54.7% | 578 | -35.6% |
| Dec-2020 | 1,619 | -55.3% | 491 | -38.8% |
| Jan-2021 | 1,408 | -57.0% | 405 | -46.4% |
| Feb-2021 | 1,251 | -61.1% | 411 | -45.9% |
| Mar-2021 | 1,332 | -60.7% | 416 | -50.7% |
| Apr-2021 | 1,543 | -53.1% | 421 | -48.9% |
| May-2021 | 1,639 | -50.8% | 387 | -51.9% |
| Jun-2021 | 1,914 | -37.1% | 391 | -47.2% |
| Jul-2021 | 1,737 | -40.2% | 366 | -48.5% |
| 12-Month Avg | 1,834 | -53.0% | 491 | -42.3% |

Historical NH Inventory of Homes for Sale by Month



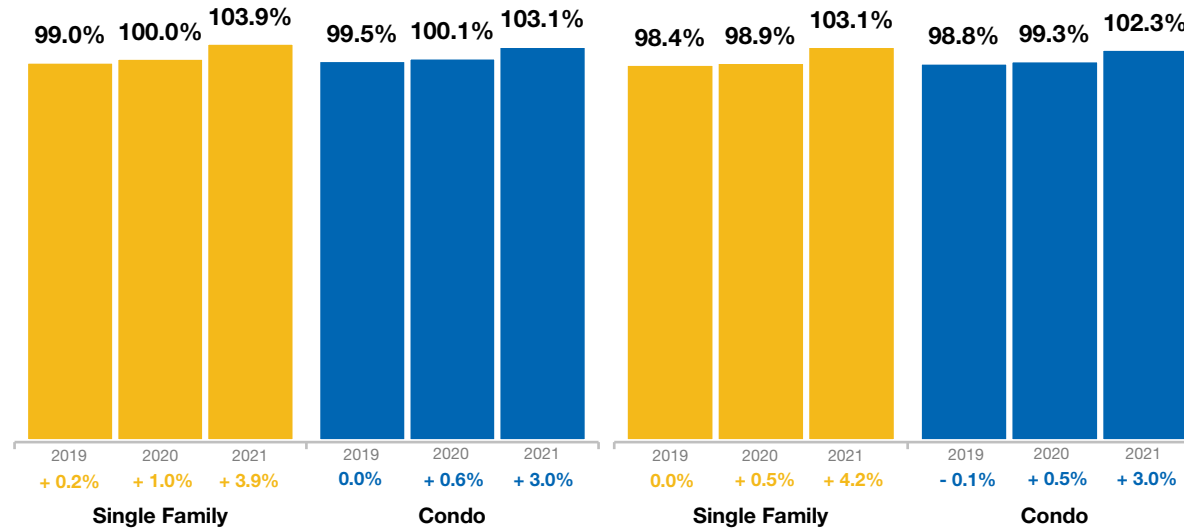
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



July

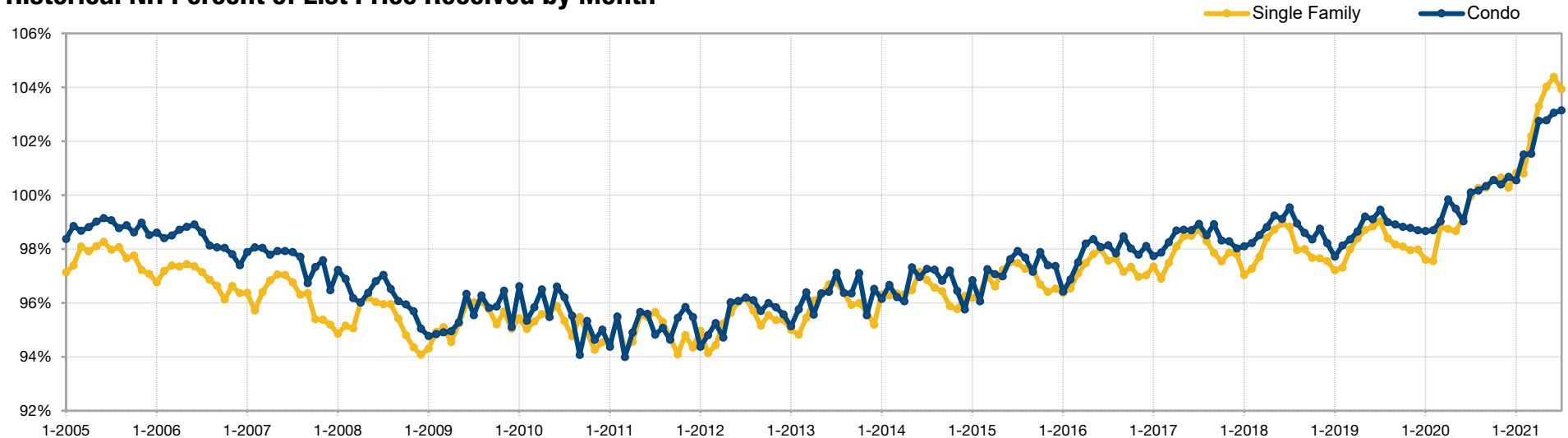
Year to Date



| Pct. of List Price Received | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|-----------------------------|---------------|-----------------------|---------------|-----------------------|
| Aug-2020 | 100.3% | +1.9% | 100.2% | +1.2% |
| Sep-2020 | 100.3% | +2.1% | 100.3% | +1.4% |
| Oct-2020 | 100.6% | +2.5% | 100.6% | +1.8% |
| Nov-2020 | 100.6% | +2.8% | 100.4% | +1.6% |
| Dec-2020 | 100.3% | +2.3% | 100.7% | +2.0% |
| Jan-2021 | 100.8% | +3.3% | 100.5% | +1.8% |
| Feb-2021 | 100.8% | +3.4% | 101.5% | +2.8% |
| Mar-2021 | 102.2% | +3.4% | 101.5% | +2.5% |
| Apr-2021 | 103.3% | +4.7% | 102.8% | +3.0% |
| May-2021 | 104.0% | +5.4% | 102.8% | +3.3% |
| Jun-2021 | 104.4% | +5.3% | 103.1% | +4.1% |
| Jul-2021 | 103.9% | +3.9% | 103.1% | +3.0% |
| 12-Month Avg* | 101.7% | +3.2% | 101.4% | +2.4% |

* Pct. of List Price Received for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



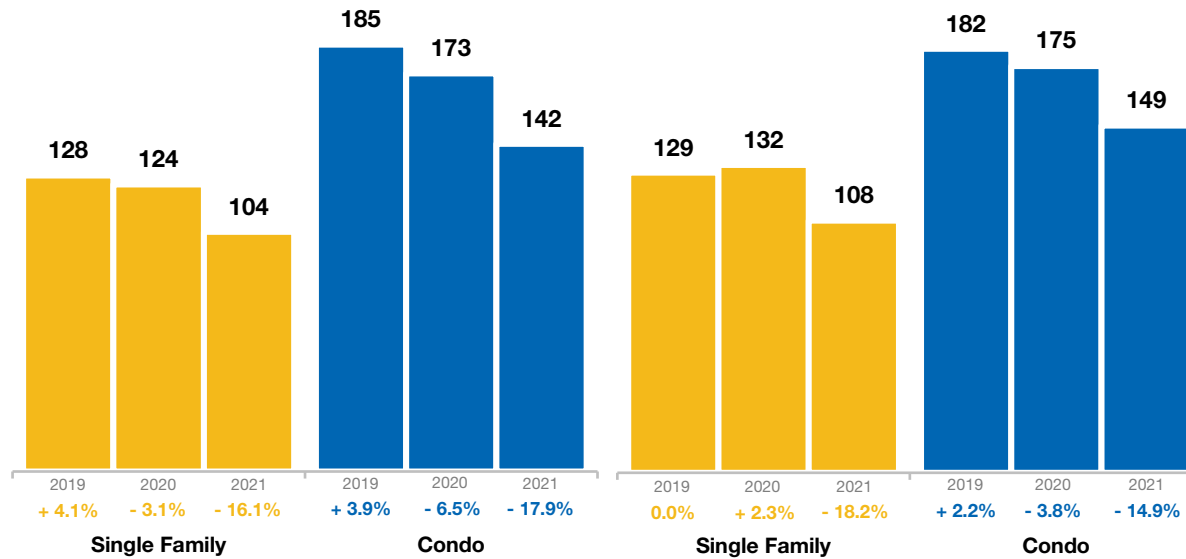
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

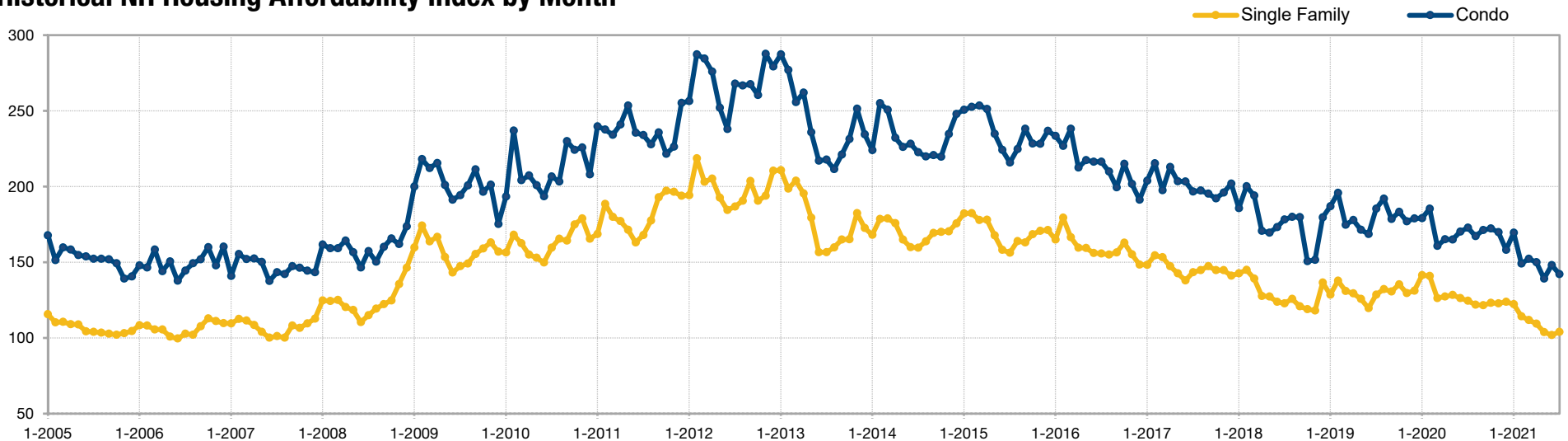
Year to Date



| Affordability Index | Single Family | Year-Over-Year Change | Condo | Year-Over-Year Change |
|---------------------|---------------|-----------------------|------------|-----------------------|
| Aug-2020 | 122 | -7.6% | 167 | -13.0% |
| Sep-2020 | 122 | -6.9% | 171 | -4.5% |
| Oct-2020 | 123 | -8.9% | 172 | -6.0% |
| Nov-2020 | 123 | -5.4% | 170 | -4.0% |
| Dec-2020 | 124 | -5.3% | 158 | -11.7% |
| Jan-2021 | 122 | -13.5% | 170 | -5.0% |
| Feb-2021 | 114 | -19.1% | 149 | -19.5% |
| Mar-2021 | 112 | -11.1% | 152 | -5.6% |
| Apr-2021 | 109 | -14.2% | 150 | -9.1% |
| May-2021 | 104 | -18.8% | 139 | -15.8% |
| Jun-2021 | 102 | -19.0% | 148 | -12.9% |
| Jul-2021 | 104 | -16.1% | 142 | -17.9% |
| 12-Month Avg* | 115 | -20.7% | 131 | -19.2% |

* Affordability Index for all properties from August 2020 through July 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

| Key Metrics | Historical Sparkbars | 7-2020 | 7-2021 | Percent Change | YTD 2020 | YTD 2021 | Percent Change |
|--|----------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| Closed Sales | | 2,704 | 2,305 | - 14.8% | 11,956 | 12,518 | + 4.7% |
| Median Sales Price | | \$314,000 | \$374,900 | + 19.4% | \$295,000 | \$350,000 | + 18.6% |
| \$ Volume of Closed Sales (in millions) | | \$965.0 | \$988.7 | + 2.5% | \$3,990.4 | \$5,040.3 | + 26.3% |
| Days on Market | | 43 | 19 | - 55.8% | 53 | 28 | - 47.2% |
| Pending Sales | | 2,732 | 2,401 | - 12.1% | 14,325 | 14,232 | - 0.6% |
| Months Supply | | 1.9 | 1.0 | - 47.4% | -- | -- | -- |
| New Listings | | 2,884 | 2,423 | - 16.0% | 15,863 | 15,402 | - 2.9% |
| Homes for Sale | | 3,778 | 2,186 | - 42.1% | -- | -- | -- |
| Pct. of List Price Received | | 99.9% | 103.7% | + 3.8% | 98.8% | 102.8% | + 4.0% |
| Affordability Index | | 135 | 111 | - 17.3% | 143 | 119 | - 16.8% |

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



| | Closed Sales | | | Median Sales Price | | | Sales Volume (In Millions) | | | Days on Market | | | Pending Sales | | |
|---------------------------|--------------|--------|---------|--------------------|-----------|---------|-------------------------------|-----------|---------|----------------|--------|---------|---------------|--------|---------|
| | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - |
| Belknap | 153 | 97 | - 36.6% | \$315,000 | \$377,000 | + 19.7% | \$65.4 | \$53.5 | - 18.2% | 47 | 17 | - 63.8% | 132 | 121 | - 8.3% |
| Belknap Year-to-Date | 615 | 550 | - 10.6% | \$282,750 | \$367,150 | + 29.8% | \$251.2 | \$282.1 | + 12.3% | 63 | 30 | - 52.4% | 747 | 657 | - 12.0% |
| Carroll | 144 | 110 | - 23.6% | \$284,950 | \$380,950 | + 33.7% | \$58.4 | \$52.2 | - 10.6% | 65 | 24 | - 63.1% | 160 | 125 | - 21.9% |
| Carroll Year-to-Date | 576 | 614 | + 6.6% | \$276,000 | \$364,900 | + 32.2% | \$209.3 | \$296.6 | + 41.7% | 77 | 34 | - 55.8% | 736 | 721 | - 2.0% |
| Cheshire | 98 | 108 | + 10.2% | \$259,250 | \$291,450 | + 12.4% | \$29.2 | \$34.7 | + 18.8% | 83 | 22 | - 73.5% | 108 | 131 | + 21.3% |
| Cheshire Year-to-Date | 465 | 513 | + 10.3% | \$235,000 | \$275,000 | + 17.0% | \$120.7 | \$160.9 | + 33.3% | 76 | 28 | - 63.2% | 538 | 597 | + 11.0% |
| Coos | 57 | 67 | + 17.5% | \$123,650 | \$155,000 | + 25.4% | \$9.0 | \$14.6 | + 62.2% | 112 | 62 | - 44.6% | 80 | 68 | - 15.0% |
| Coos Year-to-Date | 271 | 298 | + 10.0% | \$126,750 | \$172,450 | + 36.1% | \$43.3 | \$65.7 | + 51.7% | 133 | 74 | - 44.4% | 348 | 347 | - 0.3% |
| Grafton | 163 | 118 | - 27.6% | \$255,000 | \$325,000 | + 27.5% | \$57.8 | \$53.4 | - 7.6% | 63 | 24 | - 61.9% | 171 | 144 | - 15.8% |
| Grafton Year-to-Date | 644 | 681 | + 5.7% | \$234,900 | \$299,900 | + 27.7% | \$198.8 | \$281.6 | + 41.6% | 90 | 42 | - 53.3% | 816 | 776 | - 4.9% |
| Hillsborough | 470 | 455 | - 3.2% | \$360,500 | \$415,000 | + 15.1% | \$181.9 | \$205.8 | + 13.1% | 26 | 13 | - 50.0% | 460 | 447 | - 2.8% |
| Hillsborough Year-to-Date | 2,278 | 2,283 | + 0.2% | \$340,000 | \$410,000 | + 20.6% | \$833.9 | \$1,042.4 | + 25.0% | 37 | 19 | - 48.6% | 2,703 | 2,622 | - 3.0% |
| Merrimack | 248 | 191 | - 23.0% | \$305,700 | \$375,000 | + 22.7% | \$87.5 | \$80.8 | - 7.7% | 36 | 17 | - 52.8% | 224 | 188 | - 16.1% |
| Merrimack Year-to-Date | 999 | 933 | - 6.6% | \$289,900 | \$350,000 | + 20.7% | \$322.6 | \$357.9 | + 10.9% | 46 | 25 | - 45.7% | 1,189 | 1,077 | - 9.4% |
| Rockingham | 450 | 387 | - 14.0% | \$440,000 | \$520,000 | + 18.2% | \$223.1 | \$241.0 | + 8.0% | 34 | 13 | - 61.8% | 436 | 378 | - 13.3% |
| Rockingham Year-to-Date | 1,875 | 1,936 | + 3.3% | \$416,000 | \$489,000 | + 17.5% | \$902.1 | \$1,108.5 | + 22.9% | 46 | 25 | - 45.7% | 2,299 | 2,265 | - 1.5% |
| Strafford | 181 | 140 | - 22.7% | \$300,000 | \$369,950 | + 23.3% | \$59.6 | \$59.5 | - 0.2% | 30 | 15 | - 50.0% | 178 | 154 | - 13.5% |
| Strafford Year-to-Date | 830 | 845 | + 1.8% | \$293,500 | \$350,000 | + 19.3% | \$270.4 | \$330.5 | + 22.2% | 40 | 26 | - 35.0% | 965 | 925 | - 4.1% |
| Sullivan | 77 | 66 | - 14.3% | \$259,000 | \$287,500 | + 11.0% | \$30.0 | \$25.9 | - 13.7% | 47 | 19 | - 59.6% | 85 | 58 | - 31.8% |
| Sullivan Year-to-Date | 352 | 338 | - 4.0% | \$215,000 | \$265,000 | + 23.3% | \$107.4 | \$119.5 | + 11.3% | 85 | 42 | - 50.6% | 439 | 364 | - 17.1% |
| Entire State | 2,041 | 1,739 | - 14.8% | \$340,000 | \$402,000 | + 18.2% | \$801.8 | \$821.4 | + 2.4% | 43 | 18 | - 58.1% | 2,034 | 1,814 | - 10.8% |
| Entire State Year-to-Date | 8,905 | 8,991 | + 1.0% | \$320,000 | \$386,000 | + 20.6% | \$3,259.8 | \$4,045.6 | + 24.1% | 55 | 28 | - 49.1% | 10,780 | 10,351 | - 4.0% |

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



| | Closed Sales | | | Median Sales Price | | | Sales Volume (In Millions) | | | Days on Market | | | Pending Sales | | |
|---------------------------|--------------|--------|----------|--------------------|-----------|---------|-------------------------------|---------|----------|----------------|--------|---------|---------------|--------|---------|
| | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - | 7-2020 | 7-2021 | + / - |
| Belknap | 42 | 31 | - 26.2% | \$220,500 | \$235,000 | + 6.6% | \$12.6 | \$9.7 | - 23.0% | 65 | 15 | - 76.9% | 45 | 29 | - 35.6% |
| Belknap Year-to-Date | 160 | 189 | + 18.1% | \$215,500 | \$210,000 | - 2.6% | \$43.2 | \$51.5 | + 19.2% | 52 | 19 | - 63.5% | 181 | 224 | + 23.8% |
| Carroll | 32 | 27 | - 15.6% | \$219,500 | \$325,000 | + 48.1% | \$8.1 | \$9.8 | + 21.0% | 36 | 15 | - 58.3% | 36 | 31 | - 13.9% |
| Carroll Year-to-Date | 125 | 163 | + 30.4% | \$219,000 | \$290,000 | + 32.4% | \$30.6 | \$56.7 | + 85.3% | 45 | 24 | - 46.7% | 151 | 179 | + 18.5% |
| Cheshire | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- | 90 | 37 | - 58.9% | 0 | 0 | -- |
| Cheshire Year-to-Date | 27 | 43 | + 59.3% | \$182,000 | \$185,000 | + 1.6% | \$5.5 | \$8.2 | + 49.1% | 0 | 0 | -- | 40 | 43 | + 7.5% |
| Coos | 1 | 2 | + 100.0% | \$350,000 | \$590,750 | + 68.8% | \$0.4 | \$1.2 | + 200.0% | 94 | 4 | - 95.7% | 0 | 0 | -- |
| Coos Year-to-Date | 14 | 9 | - 35.7% | \$414,250 | \$335,000 | - 19.1% | \$5.0 | \$3.6 | - 28.0% | 0 | 0 | -- | 18 | 14 | - 22.2% |
| Grafton | 61 | 60 | - 1.6% | \$207,500 | \$244,250 | + 17.7% | \$13.0 | \$15.5 | + 19.2% | 80 | 32 | - 60.0% | 66 | 41 | - 37.9% |
| Grafton Year-to-Date | 253 | 358 | + 41.5% | \$190,000 | \$260,000 | + 36.8% | \$54.3 | \$101.6 | + 87.1% | 68 | 34 | - 50.0% | 305 | 361 | + 18.4% |
| Hillsborough | 163 | 135 | - 17.2% | \$241,000 | \$274,400 | + 13.9% | \$42.4 | \$40.2 | - 5.2% | 30 | 21 | - 30.0% | 151 | 140 | - 7.3% |
| Hillsborough Year-to-Date | 763 | 880 | + 15.3% | \$232,000 | \$270,000 | + 16.4% | \$194.2 | \$250.2 | + 28.8% | 36 | 25 | - 30.6% | 859 | 956 | + 11.3% |
| Merrimack | 34 | 37 | + 8.8% | \$187,250 | \$230,000 | + 22.8% | \$7.4 | \$8.6 | + 16.2% | 18 | 17 | - 5.6% | 44 | 31 | - 29.5% |
| Merrimack Year-to-Date | 183 | 209 | + 14.2% | \$197,000 | \$230,000 | + 16.8% | \$38.3 | \$48.7 | + 27.2% | 36 | 22 | - 38.9% | 215 | 224 | + 4.2% |
| Rockingham | 177 | 144 | - 18.6% | \$308,400 | \$405,450 | + 31.5% | \$60.3 | \$62.6 | + 3.8% | 39 | 19 | - 51.3% | 187 | 155 | - 17.1% |
| Rockingham Year-to-Date | 818 | 941 | + 15.0% | \$299,900 | \$365,000 | + 21.7% | \$280.2 | \$373.7 | + 33.4% | 50 | 28 | - 44.0% | 949 | 1,051 | + 10.7% |
| Strafford | 26 | 19 | - 26.9% | \$171,000 | \$255,000 | + 49.1% | \$5.8 | \$5.4 | - 6.9% | 26 | 15 | - 42.3% | 21 | 32 | + 52.4% |
| Strafford Year-to-Date | 123 | 144 | + 17.1% | \$204,000 | \$227,250 | + 11.4% | \$27.7 | \$34.6 | + 24.9% | 36 | 23 | - 36.1% | 137 | 171 | + 24.8% |
| Sullivan | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- | 0 | 0 | -- | 0 | 0 | -- |
| Sullivan Year-to-Date | 23 | 18 | - 21.7% | \$229,000 | \$277,500 | + 21.2% | \$6.4 | \$5.0 | - 21.9% | 112 | 14 | - 87.5% | 30 | 17 | - 43.3% |
| Entire State | 550 | 470 | - 14.5% | \$245,000 | \$294,000 | + 20.0% | \$153.9 | \$156.5 | + 1.7% | 42 | 21 | - 50.0% | 572 | 471 | - 17.7% |
| Entire State Year-to-Date | 2,489 | 2,954 | + 18.7% | \$242,000 | \$280,000 | + 15.7% | \$685.4 | \$933.8 | + 36.2% | 46 | 26 | - 43.5% | 2,885 | 3,240 | + 12.3% |