

# NH Monthly Indicators



## August 2021

The booming U.S. housing market has spilled over to the rental market, which has seen demand for apartment and single-family rentals skyrocket this year, as high sales prices and an inadequate supply of available housing have forced many prospective buyers to rent for the foreseeable future. Increased demand for housing, along with an improving economy, has competition for rental units soaring, and landlords are taking note, with the national median rent increasing 11.4% in 2021 so far, according to Apartment List.

New Listings decreased 8.5 percent for single family homes and 25.1 percent for townhouse-condo properties. Pending Sales decreased 7.5 percent for single family homes and 11.1 percent for townhouse-condo properties. Inventory decreased 19.7 percent for single family homes and 40.1 percent for townhouse-condo properties.

The Median Sales Price was up 17.1 percent to \$410,000 for single family homes and 11.8 percent to \$285,000 for townhouse-condo properties. Days on Market decreased 52.5 percent for single family homes and 48.7 percent for townhouse-condo properties. Months Supply of Inventory decreased 22.2 percent for single family homes and 44.4 percent for townhouse-condo properties.

In new construction, home builders continue to struggle to meet buyer demand, as housing starts nationwide dropped 7% last month, according to the Commerce Department. Single-family home construction declined 4.5%, and multi-family home construction, which includes condos and apartment buildings, was also down, falling by 13%. Labor shortages, rising material costs, and supply-chain setbacks continue to challenge builders, with some projects temporarily paused due to availability and cost of materials.

## Monthly Snapshot

<b>- 9.0%</b>	<b>+ 17.1%</b>	<b>+ 7.6%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		2,041	<b>1,858</b>	- 9.0%	10,946	<b>10,911</b>	- 0.3%
<b>Median Sales Price</b>		\$350,000	<b>\$410,000</b>	+ 17.1%	\$325,000	<b>\$390,000</b>	+ 20.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$824.2	<b>\$886.6</b>	+ 7.6%	\$4,084.1	<b>\$4,963.3</b>	+ 21.5%
<b>Days on Market</b>		40	<b>19</b>	- 52.5%	52	<b>26</b>	- 50.0%
<b>Pending Sales</b>		2,179	<b>2,015</b>	- 7.5%	12,959	<b>12,328</b>	- 4.9%
<b>Months Supply</b>		1.8	<b>1.4</b>	- 22.2%	--	--	--
<b>New Listings</b>		2,205	<b>2,018</b>	- 8.5%	14,173	<b>13,980</b>	- 1.4%
<b>Homes for Sale</b>		2,697	<b>2,165</b>	- 19.7%	--	--	--
<b>Pct. of List Price Received</b>		100.3%	<b>102.7%</b>	+ 2.4%	99.1%	<b>103.0%</b>	+ 3.9%
<b>Affordability Index</b>		122	<b>102</b>	- 16.4%	131	<b>107</b>	- 18.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



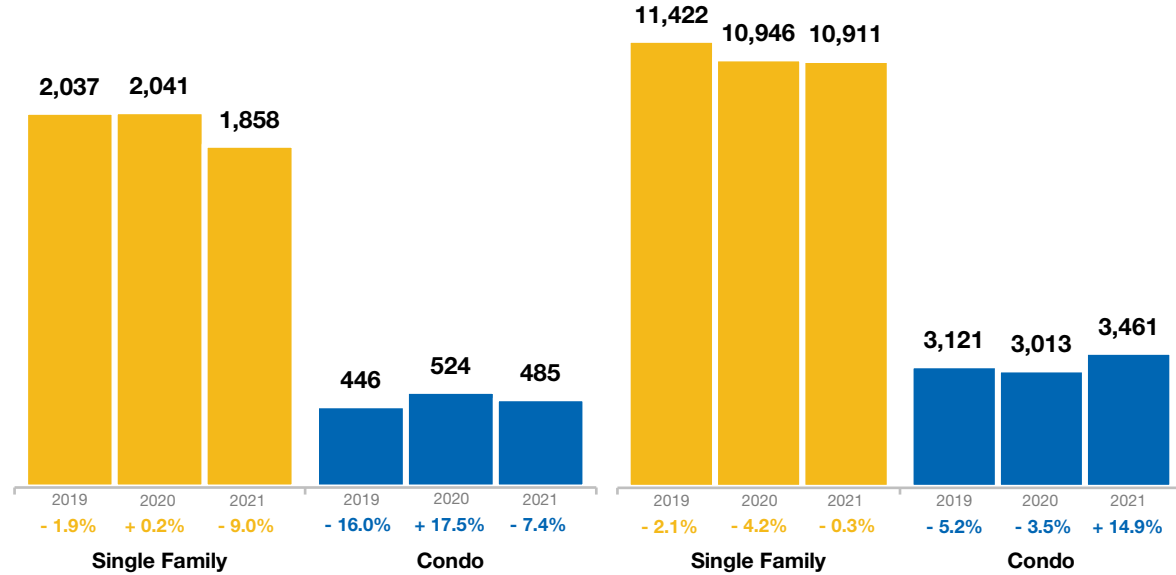
Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		524	<b>485</b>	- 7.4%	3,013	<b>3,461</b>	+ 14.9%
<b>Median Sales Price</b>		\$255,000	<b>\$285,000</b>	+ 11.8%	\$245,000	<b>\$280,000</b>	+ 14.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$155.1	<b>\$161.9</b>	+ 4.4%	\$840.5	<b>\$1,102.5</b>	+ 31.2%
<b>Days on Market</b>		39	<b>20</b>	- 48.7%	45	<b>25</b>	- 44.4%
<b>Pending Sales</b>		605	<b>538</b>	- 11.1%	3,490	<b>3,773</b>	+ 8.1%
<b>Months Supply</b>		1.8	<b>1.0</b>	- 44.4%	--	--	--
<b>New Listings</b>		672	<b>503</b>	- 25.1%	3,868	<b>3,938</b>	+ 1.8%
<b>Homes for Sale</b>		735	<b>440</b>	- 40.1%	--	--	--
<b>Pct. of List Price Received</b>		100.2%	<b>103.1%</b>	+ 2.9%	99.5%	<b>102.5%</b>	+ 3.0%
<b>Affordability Index</b>		167	<b>147</b>	- 12.0%	174	<b>150</b>	- 13.8%

# NH Closed Sales

A count of the actual sales that closed in a given month.

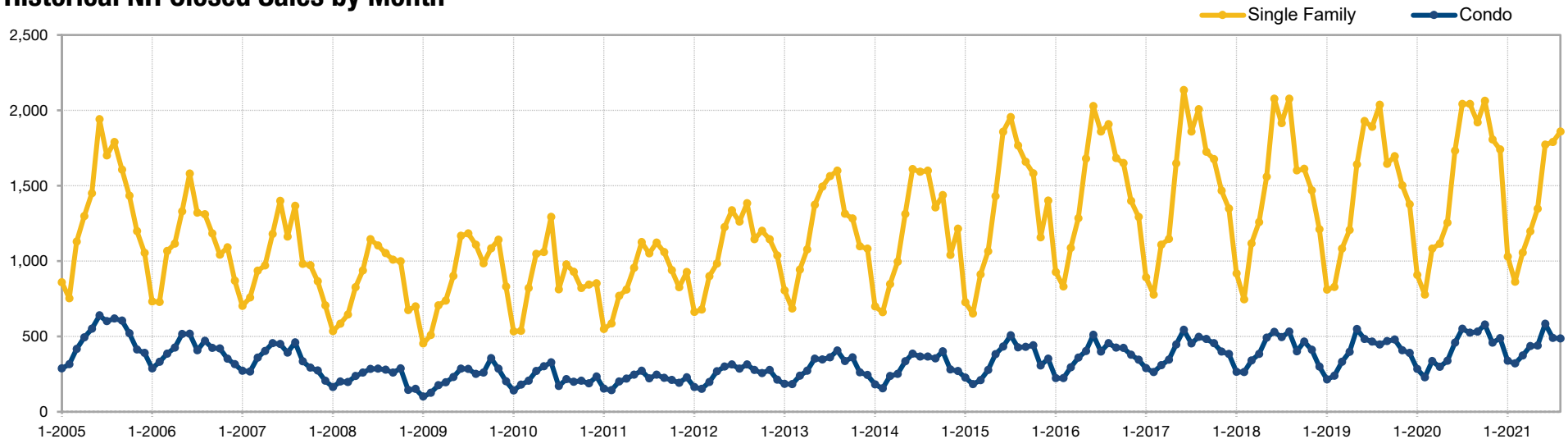


## August



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	1,920	+16.8%	531	+13.2%
Oct-2020	2,062	+21.7%	578	+20.9%
Nov-2020	1,807	+20.3%	458	+12.3%
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,030	+13.6%	338	+19.4%
Feb-2021	863	+11.2%	320	+40.4%
Mar-2021	1,056	-2.4%	372	+10.7%
Apr-2021	1,196	+7.4%	435	+46.5%
May-2021	1,347	+7.4%	438	+30.0%
Jun-2021	1,772	+2.4%	584	+27.5%
Jul-2021	1,789	-12.3%	489	-11.1%
<b>Aug-2021</b>	<b>1,858</b>	<b>-9.0%</b>	<b>485</b>	<b>-7.4%</b>
12-Month Avg	1,537	+7.4%	460	+15.9%

## Historical NH Closed Sales by Month

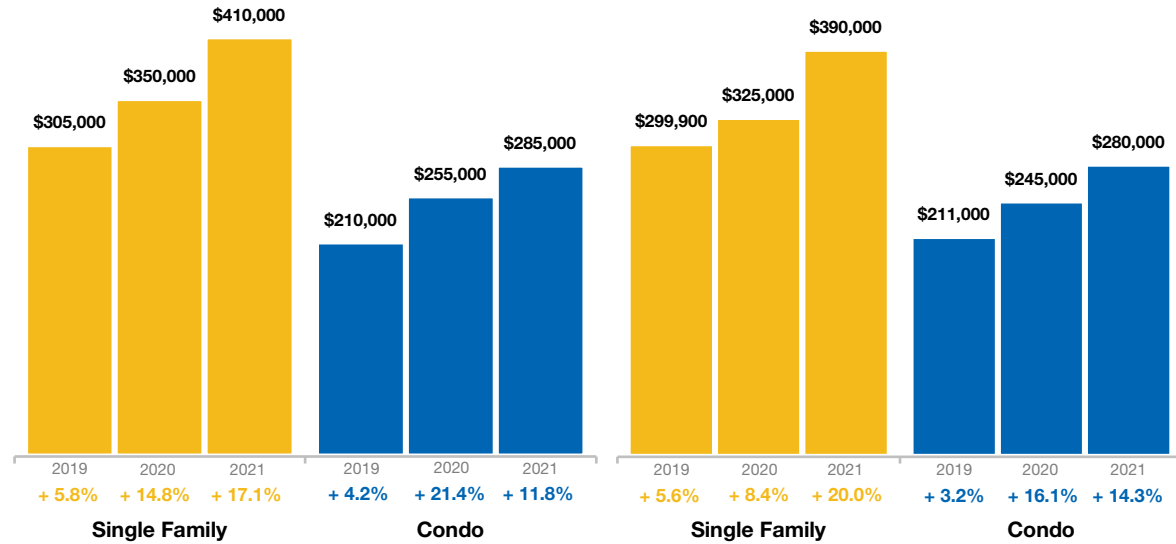


# NH Median Sales Price

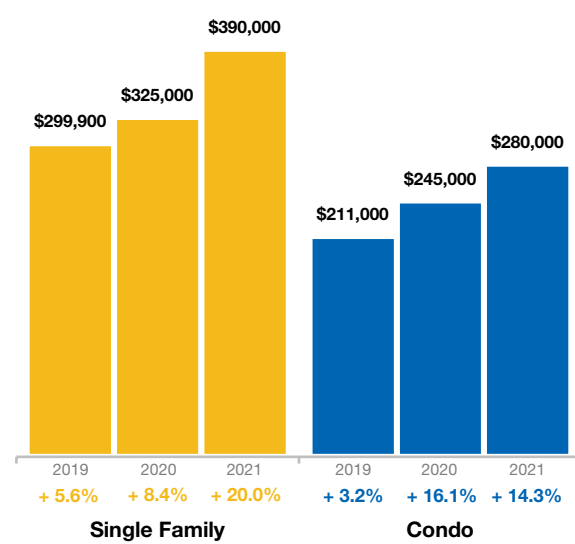
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## August



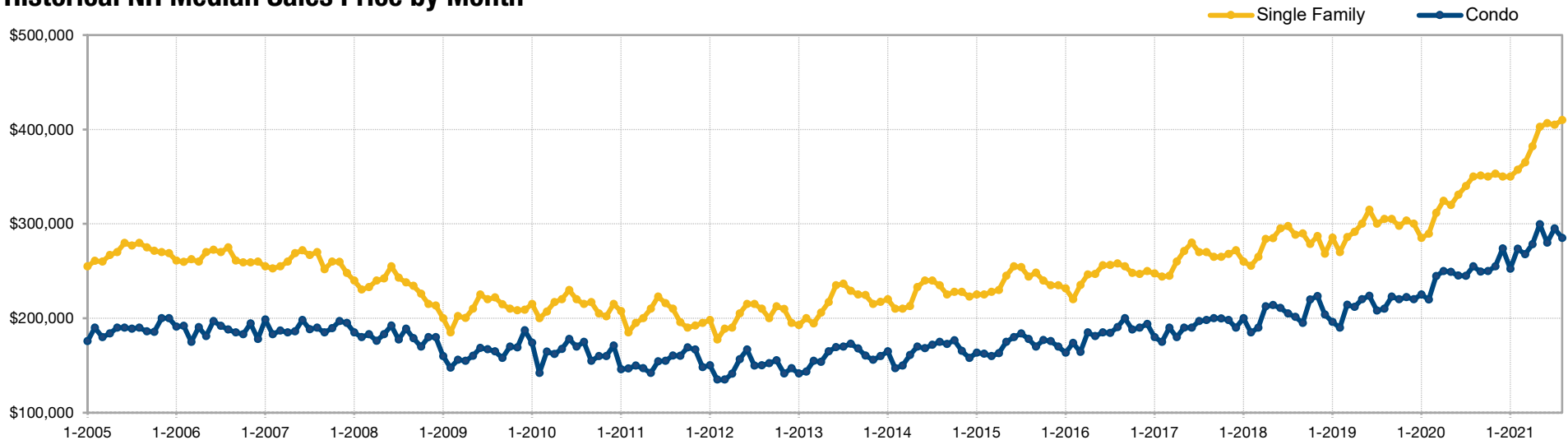
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	\$351,000	+15.1%	\$249,420	+11.8%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$353,000	+16.3%	\$255,000	+14.6%
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,610	+24.4%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$278,500	+11.4%
May-2021	\$402,650	+25.9%	\$299,650	+20.3%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$405,000	+19.1%	\$295,000	+20.4%
<b>Aug-2021</b>	<b>\$410,000</b>	<b>+17.1%</b>	<b>\$285,000</b>	<b>+11.8%</b>
12-Month Avg*	\$375,000	+19.0%	\$272,500	+16.0%

\* Median Sales Price for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

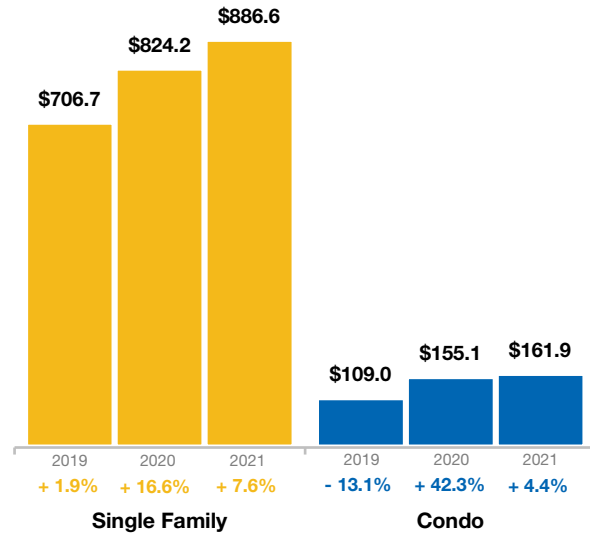


# NH \$ Volume of Closed Sales

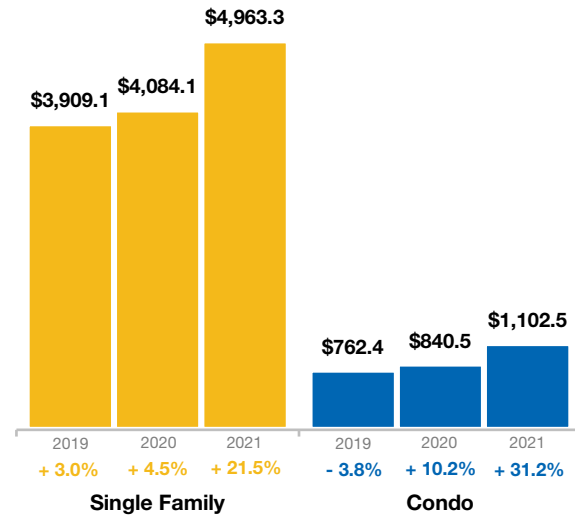
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## August



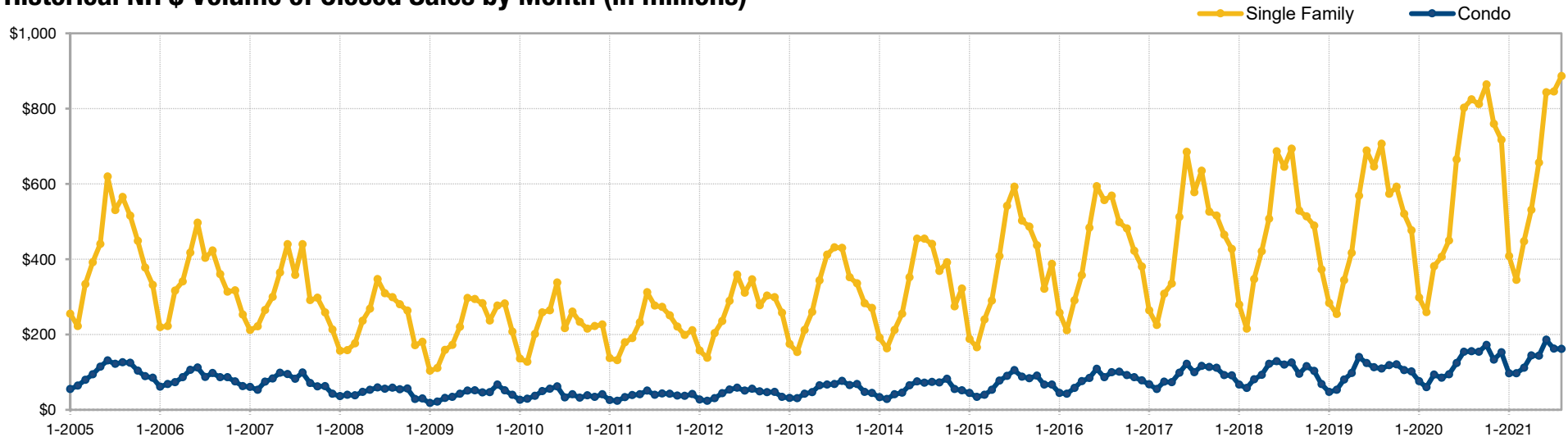
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	\$812.1	+41.6%	\$154.0	+30.5%
Oct-2020	\$864.0	+45.8%	\$171.9	+42.8%
Nov-2020	\$759.6	+46.0%	\$132.7	+25.9%
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.3	+37.1%	\$96.9	+27.8%
Feb-2021	\$344.7	+33.0%	\$96.7	+61.2%
Mar-2021	\$447.6	+17.5%	\$111.4	+19.9%
Apr-2021	\$531.3	+30.8%	\$143.8	+70.0%
May-2021	\$656.2	+46.1%	\$143.4	+52.4%
Jun-2021	\$843.2	+26.8%	\$185.8	+49.7%
Jul-2021	\$845.3	+5.4%	\$162.6	+5.7%
<b>Aug-2021</b>	<b>\$886.6</b>	<b>+7.6%</b>	<b>\$161.9</b>	<b>+4.4%</b>
12-Month Avg*	\$676.3	+29.9%	\$142.8	+33.2%

\* \$ Volume of Closed Sales (in millions) for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

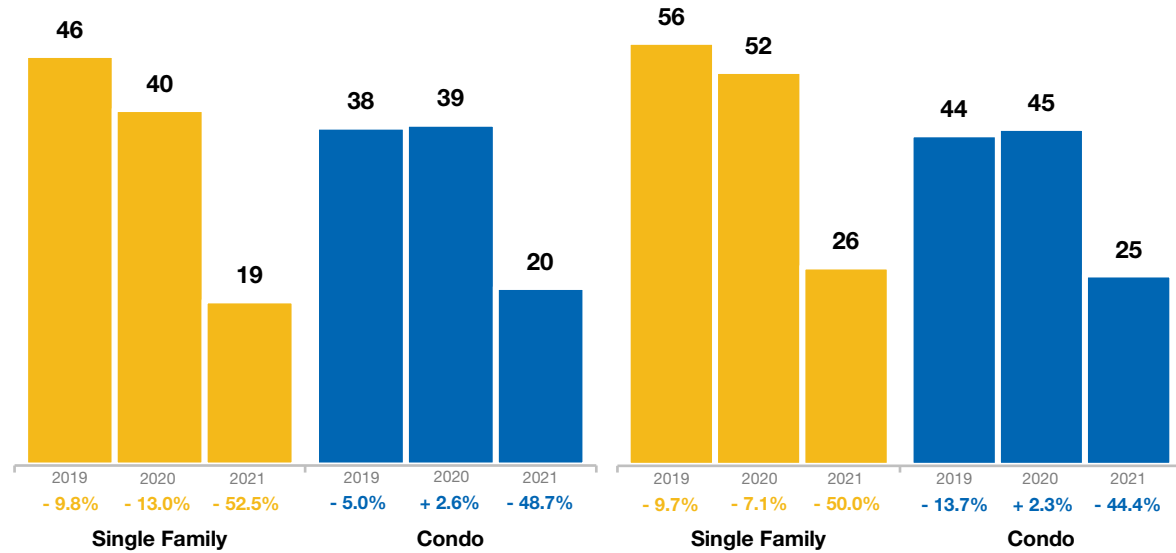


# NH Days on Market

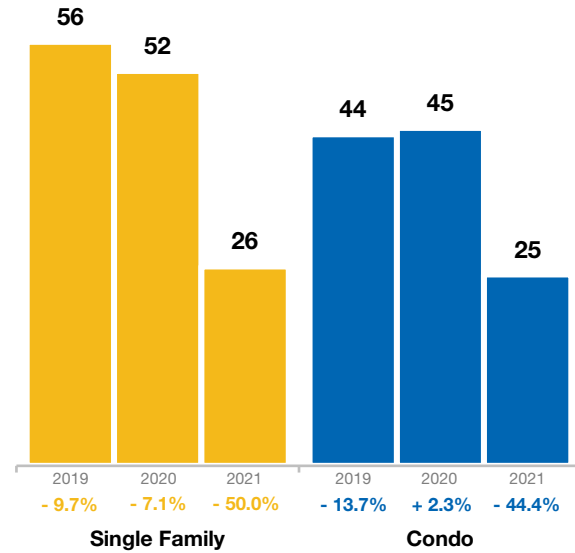
Average number of days between when a property is listed and when an offer is accepted in a given month.



## August



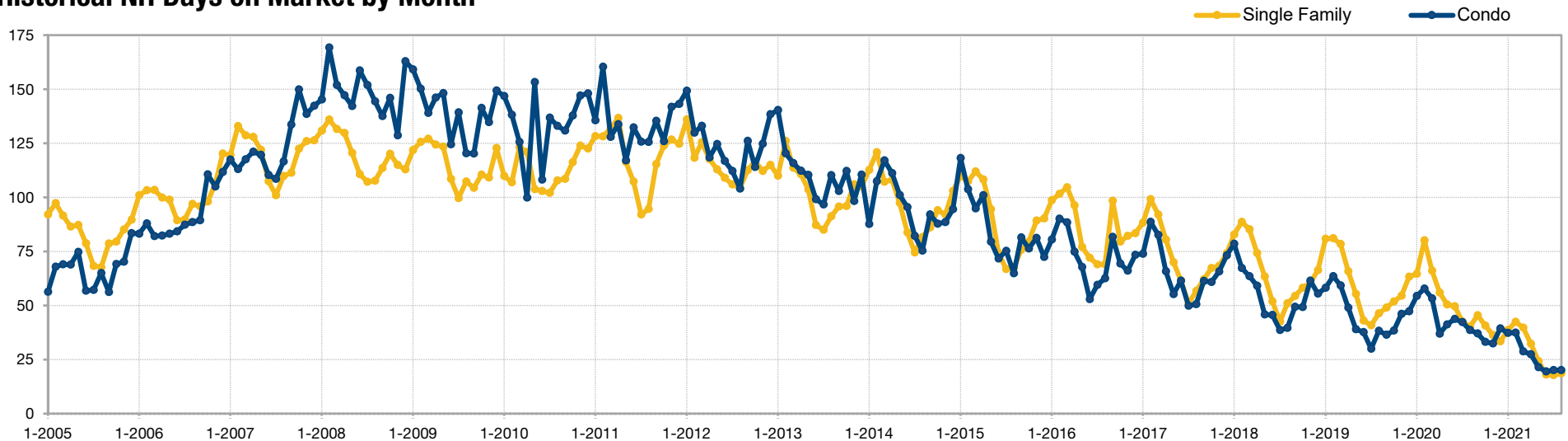
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	39	-40.0%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	21	-48.8%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	20	-52.4%
<b>Aug-2021</b>	<b>19</b>	<b>-52.5%</b>	<b>20</b>	<b>-48.7%</b>
12-Month Avg*	32	-40.4%	29	-33.3%

\* Days on Market for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

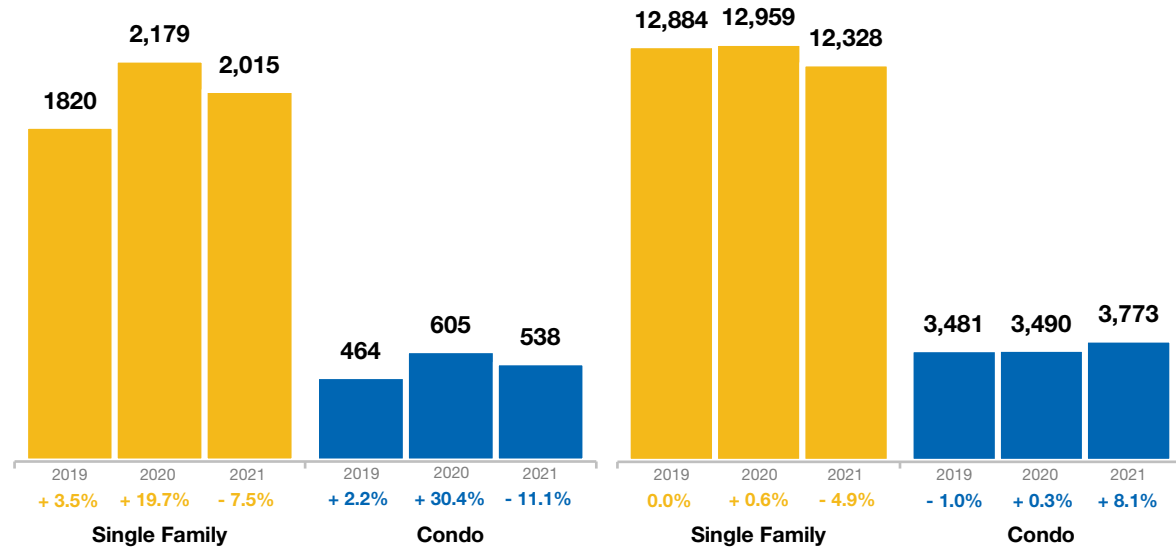


# NH Pending Sales

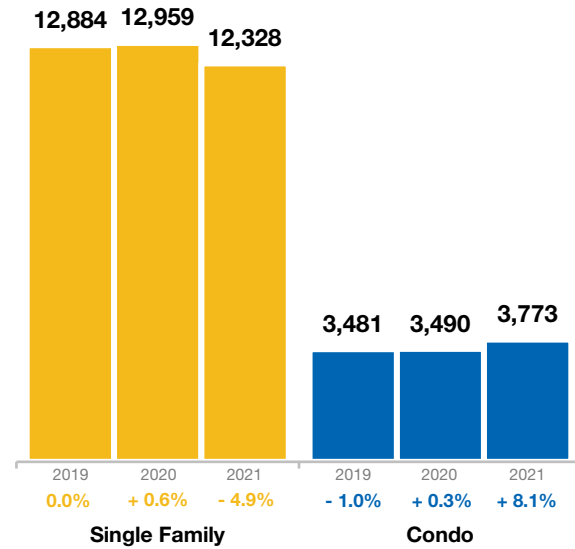
A count of the properties on which offers have been accepted in a given month.



## August

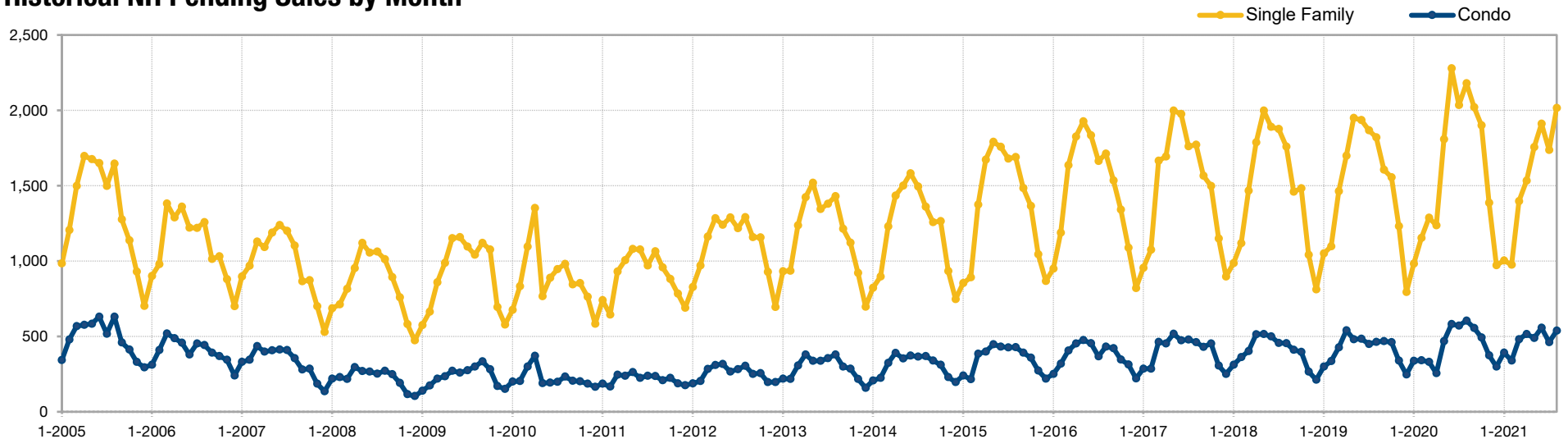


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	2,020	+25.7%	556	+18.8%
Oct-2020	1,900	+22.2%	492	+6.5%
Nov-2020	1,386	+12.6%	375	+10.3%
Dec-2020	972	+22.4%	300	+21.5%
Jan-2021	1,003	+2.0%	391	+16.0%
Feb-2021	976	-15.4%	340	-0.6%
Mar-2021	1,397	+8.5%	481	+45.8%
Apr-2021	1,533	+23.9%	516	+102.4%
May-2021	1,756	-2.9%	489	+4.5%
Jun-2021	1,911	-16.1%	557	-4.1%
Jul-2021	1,737	-14.6%	461	-19.4%
<b>Aug-2021</b>	<b>2,015</b>	<b>-7.5%</b>	<b>538</b>	<b>-11.1%</b>
12-Month Avg	1,551	+2.5%	458	+9.8%

## Historical NH Pending Sales by Month



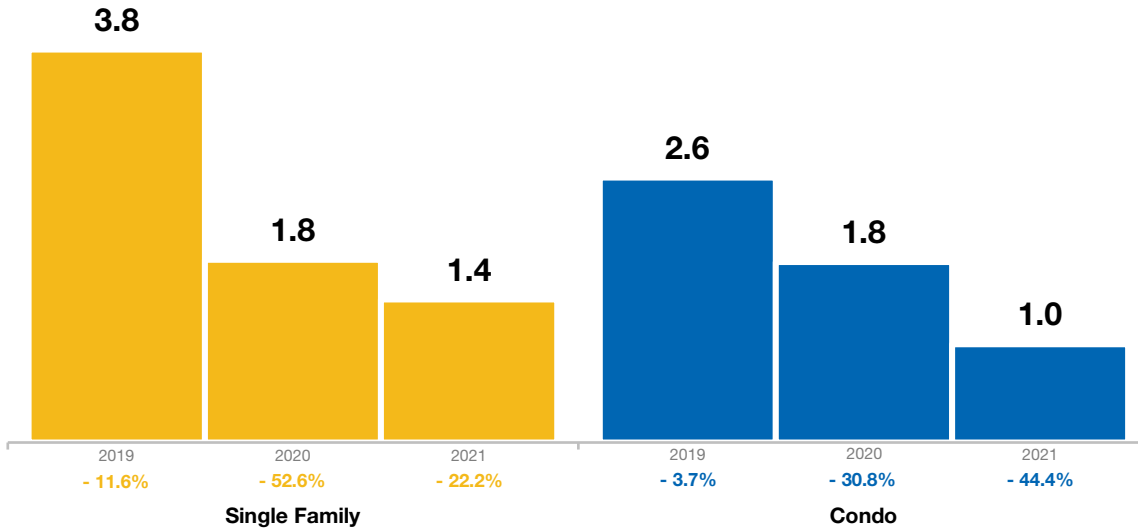


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



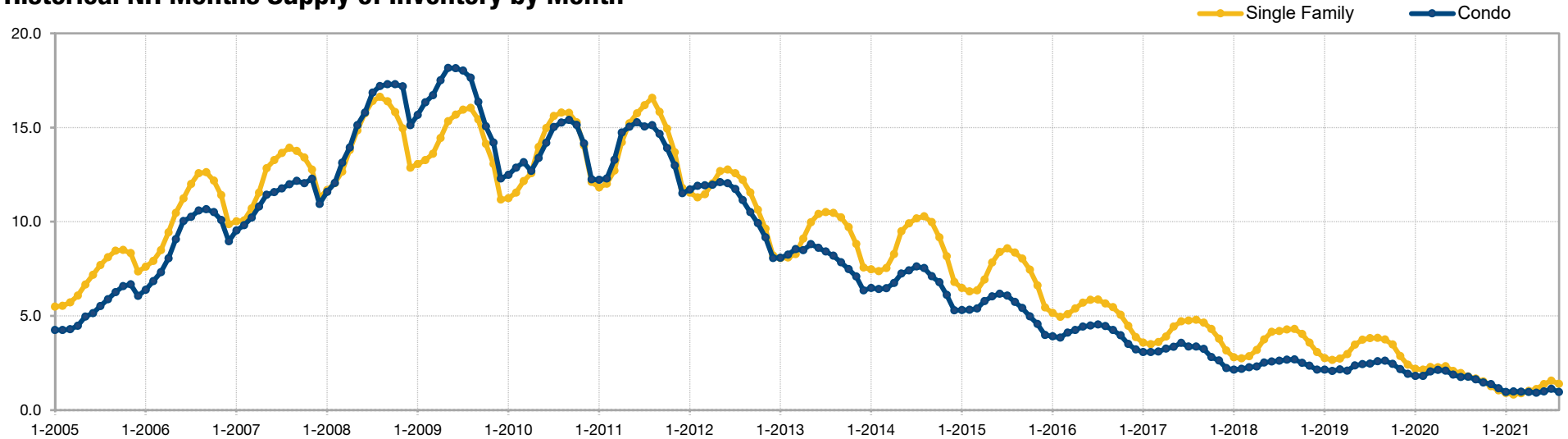
## August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	1.7	-54.1%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.5	-37.5%
Nov-2020	1.3	-55.2%	1.4	-36.4%
Dec-2020	1.0	-58.3%	1.2	-36.8%
Jan-2021	0.9	-59.1%	1.0	-44.4%
Feb-2021	0.8	-61.9%	1.0	-44.4%
Mar-2021	0.9	-60.9%	1.0	-52.4%
Apr-2021	1.0	-56.5%	1.0	-52.4%
May-2021	1.1	-52.2%	0.9	-57.1%
Jun-2021	1.4	-33.3%	1.0	-47.4%
Jul-2021	1.6	-20.0%	1.1	-38.9%
<b>Aug-2021</b>	<b>1.4</b>	<b>-22.2%</b>	<b>1.0</b>	<b>-44.4%</b>
12-Month Avg*	1.2	-50.7%	1.1	-44.8%

\* Months Supply for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

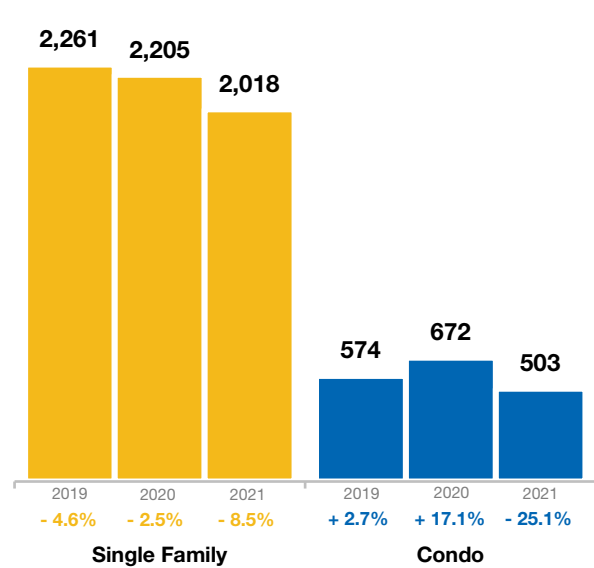


# NH New Listings

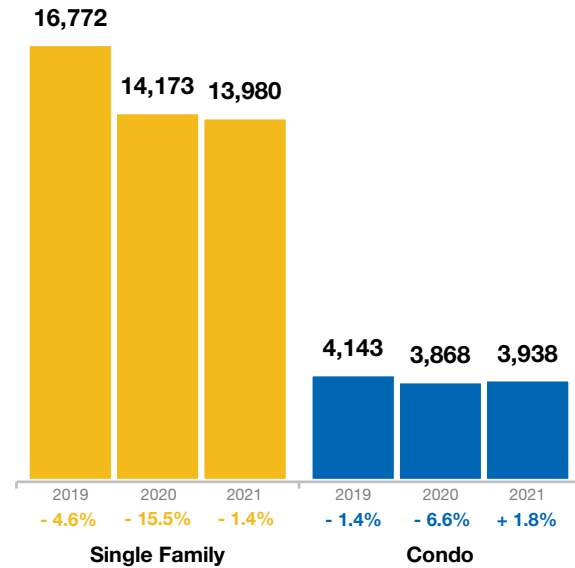
A count of the properties that have been newly listed on the market in a given month.



## August

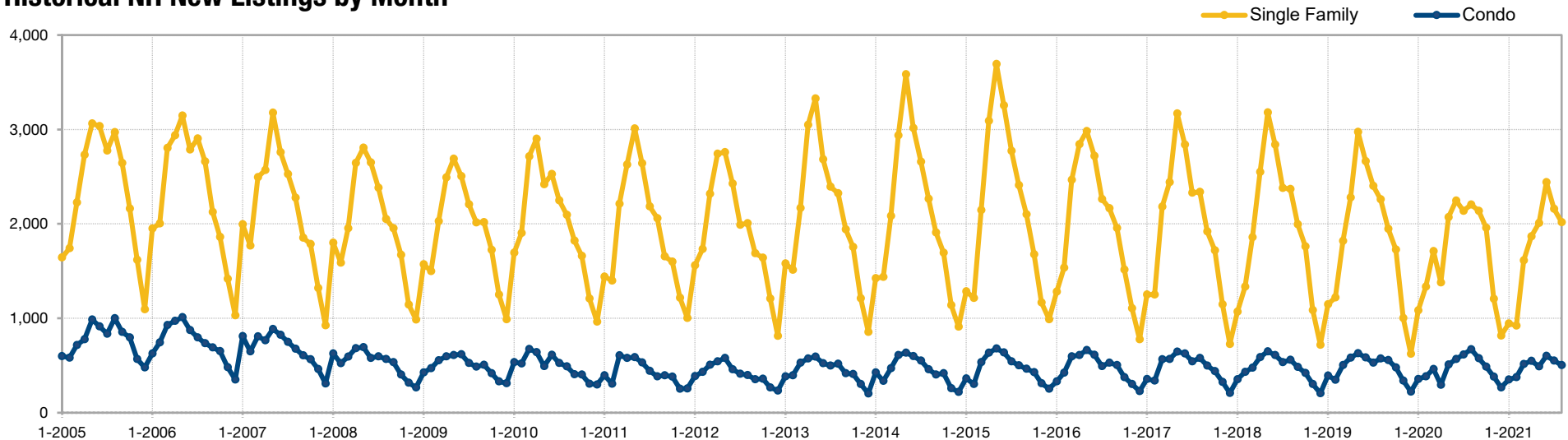


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	2,138	+9.8%	577	+3.6%
Oct-2020	1,960	+13.4%	486	+1.5%
Nov-2020	1,208	+20.3%	382	+12.7%
Dec-2020	815	+30.8%	268	+20.7%
Jan-2021	945	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	375	-2.3%
Mar-2021	1,613	-5.8%	515	+11.2%
Apr-2021	1,868	+35.4%	550	+85.8%
May-2021	2,009	-3.0%	491	-3.9%
Jun-2021	2,443	+8.7%	602	+5.8%
Jul-2021	2,161	+1.1%	552	-10.4%
<b>Aug-2021</b>	<b>2,018</b>	<b>-8.5%</b>	<b>503</b>	<b>-25.1%</b>
12-Month Avg	1,623	+3.2%	455	+3.4%

## Historical NH New Listings by Month

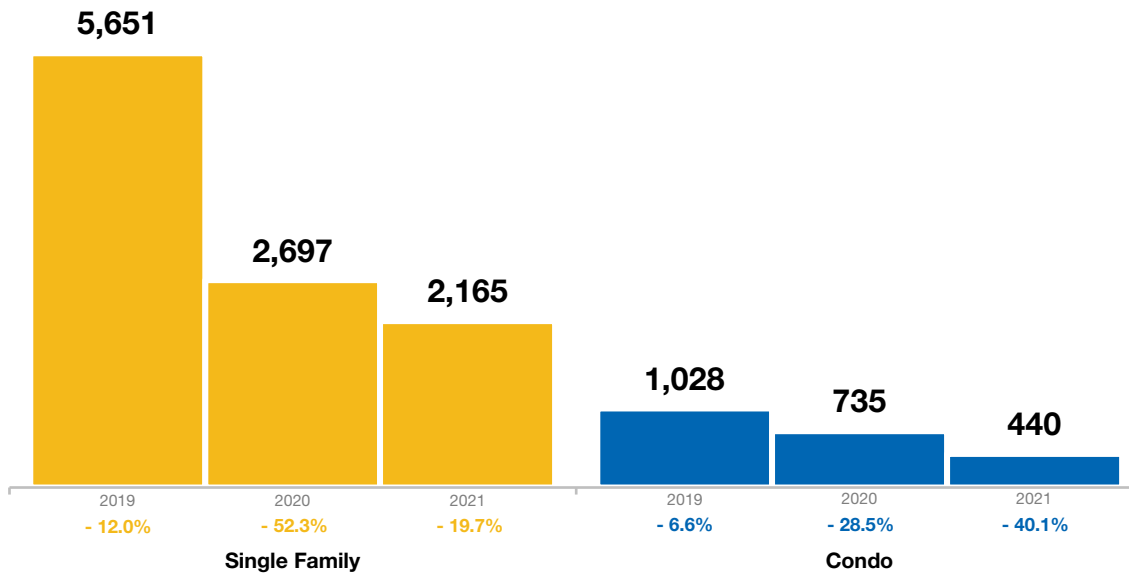


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

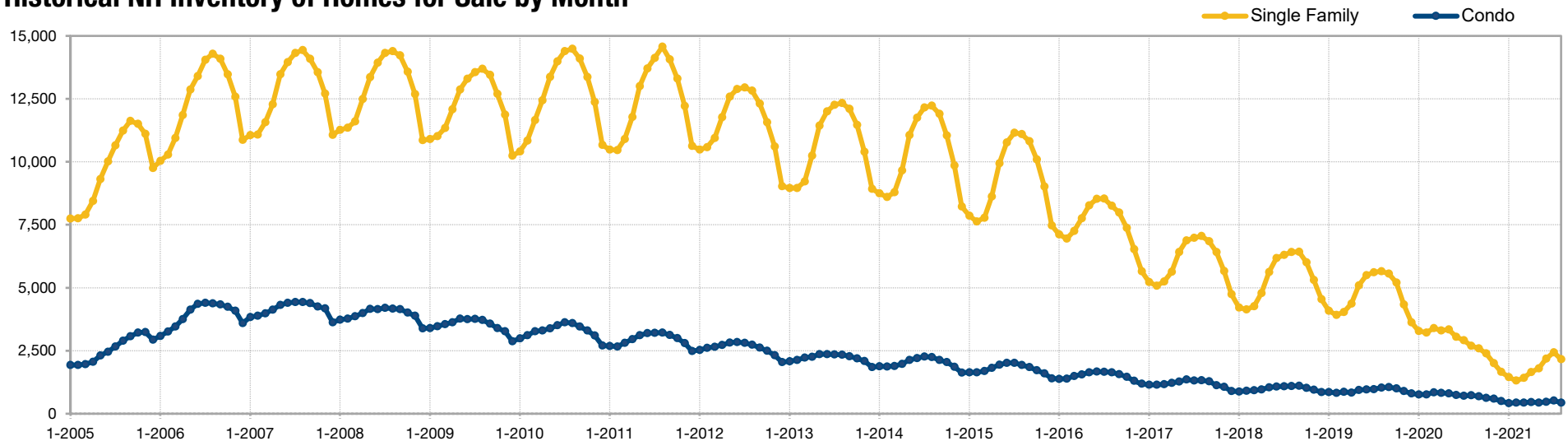


## August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	2,592	-53.4%	691	-34.4%
Oct-2020	2,393	-54.0%	622	-37.6%
Nov-2020	2,001	-53.8%	590	-34.4%
Dec-2020	1,664	-54.1%	504	-37.2%
Jan-2021	1,455	-55.6%	419	-44.6%
Feb-2021	1,314	-59.2%	433	-43.1%
Mar-2021	1,415	-58.3%	441	-47.8%
Apr-2021	1,653	-49.9%	454	-45.0%
May-2021	1,795	-46.3%	437	-45.8%
Jun-2021	2,182	-28.5%	464	-37.6%
Jul-2021	2,434	-16.5%	524	-26.4%
<b>Aug-2021</b>	<b>2,165</b>	<b>-19.7%</b>	<b>440</b>	<b>-40.1%</b>
12-Month Avg	1,922	-47.5%	502	-39.4%

## Historical NH Inventory of Homes for Sale by Month



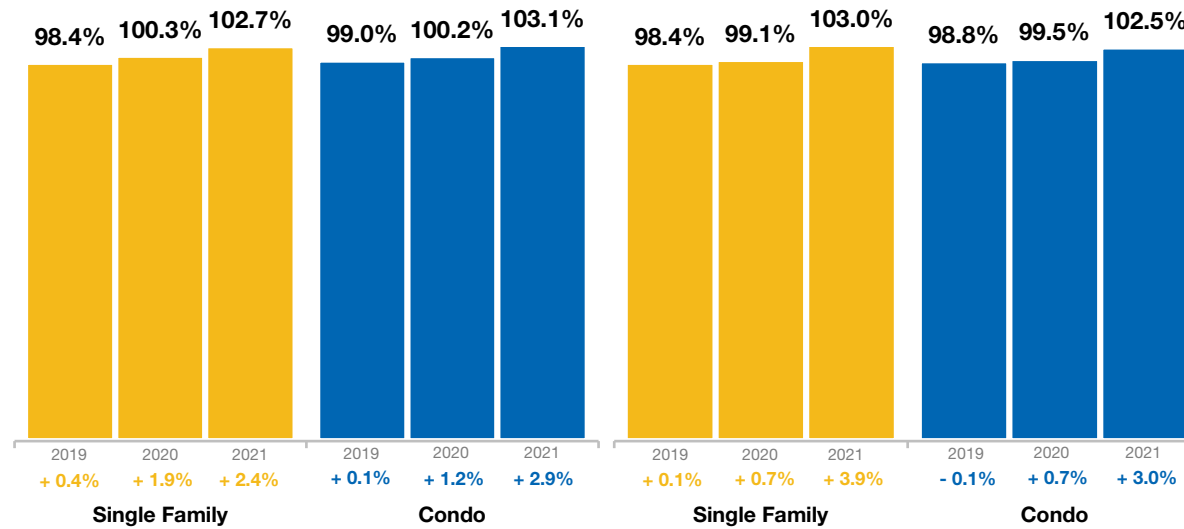
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## August

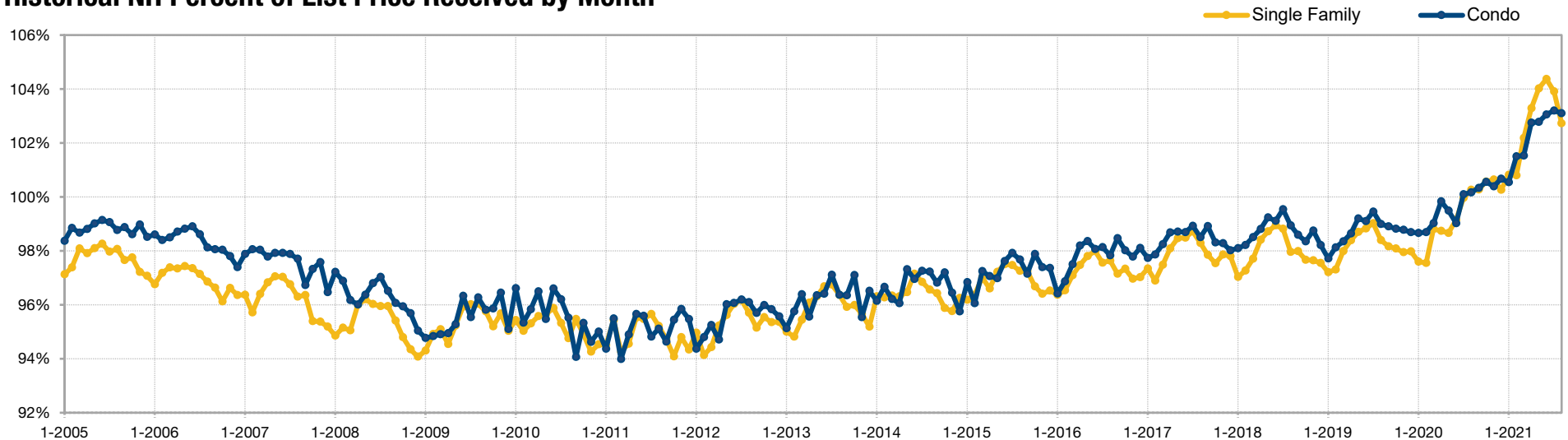
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
Nov-2020	100.6%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+3.0%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.2%	+3.1%
<b>Aug-2021</b>	<b>102.7%</b>	<b>+2.4%</b>	<b>103.1%</b>	<b>+2.9%</b>
12-Month Avg*	102.0%	+3.3%	101.7%	+2.5%

\* Pct. of List Price Received for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



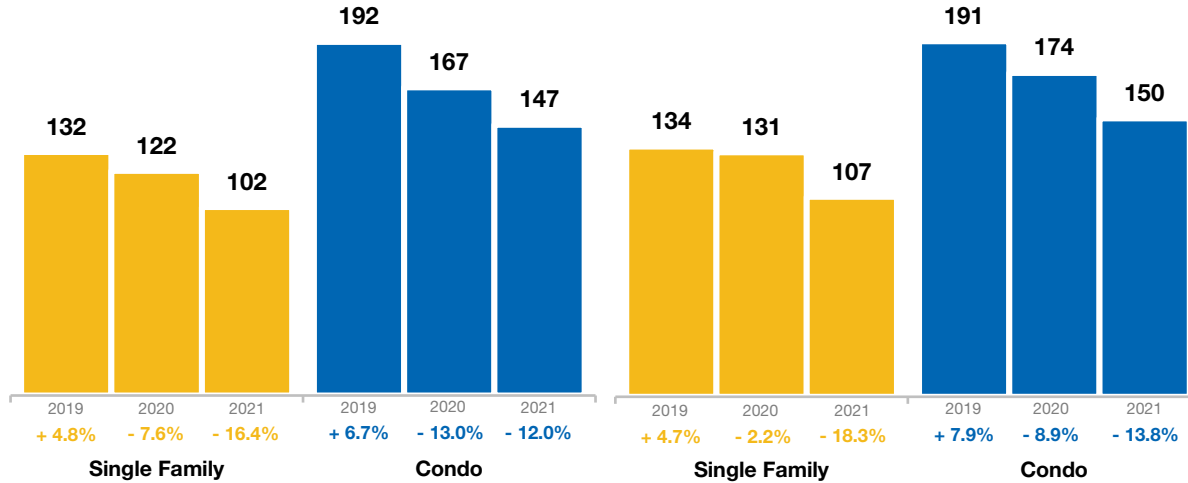
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## August

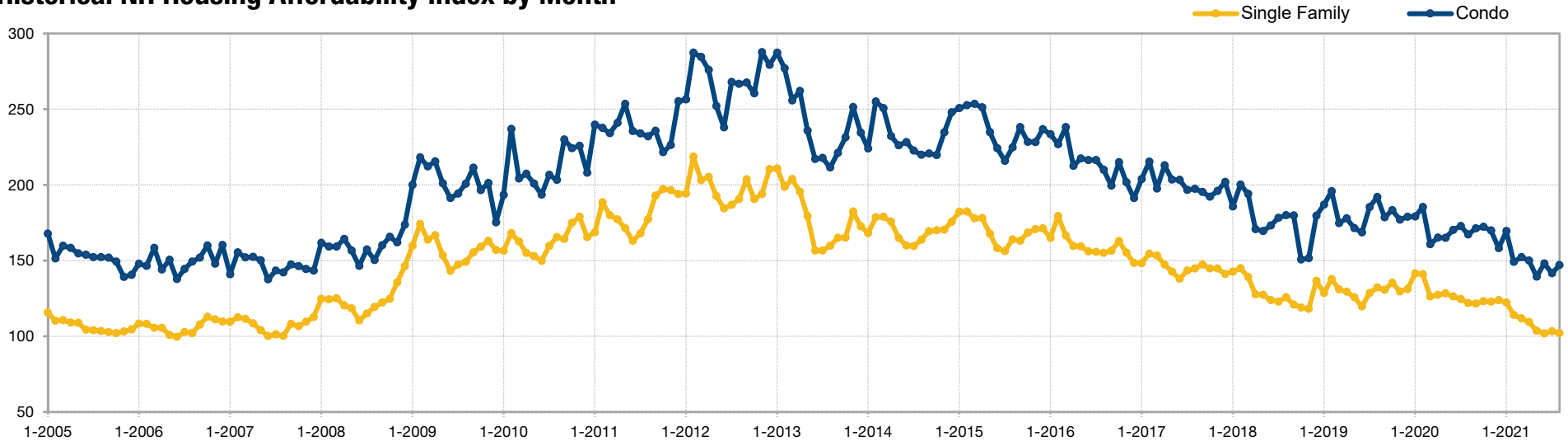
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	139	-15.8%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	103	-16.9%	142	-17.9%
<b>Aug-2021</b>	<b>102</b>	<b>-16.4%</b>	<b>147</b>	<b>-12.0%</b>
12-Month Avg*	113	-21.7%	130	-15.3%

\* Affordability Index for all properties from September 2020 through August 2021. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2020	8-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		2,704	<b>2,456</b>	- 9.2%	14,660	<b>15,060</b>	+ 2.7%
<b>Median Sales Price</b>		\$320,000	<b>\$375,000</b>	+ 17.2%	\$300,000	<b>\$355,000</b>	+ 18.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$991.4	<b>\$1,062.6</b>	+ 7.2%	\$4,981.8	<b>\$6,141.1</b>	+ 23.3%
<b>Days on Market</b>		40	<b>19</b>	- 52.5%	51	<b>26</b>	- 49.0%
<b>Pending Sales</b>		2,918	<b>2,690</b>	- 7.8%	17,243	<b>16,871</b>	- 2.2%
<b>Months Supply</b>		1.8	<b>1.3</b>	- 27.8%	--	--	--
<b>New Listings</b>		3,013	<b>2,651</b>	- 12.0%	18,879	<b>18,740</b>	- 0.7%
<b>Homes for Sale</b>		3,581	<b>2,716</b>	- 24.2%	--	--	--
<b>Pct. of List Price Received</b>		100.1%	<b>102.7%</b>	+ 2.6%	99.1%	<b>102.8%</b>	+ 3.7%
<b>Affordability Index</b>		133	<b>112</b>	- 16.2%	142	<b>118</b>	- 17.0%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -
<b>Belknap</b>	116	97	- 16.4%	\$319,500	\$359,000	+ 12.4%	\$50.6	\$49.0	- 3.2%	49	36	- 26.5%	163	140	- 14.1%
Belknap Year-to-Date	731	649	- 11.2%	\$290,000	\$361,000	+ 24.5%	\$301.8	\$331.8	+ 9.9%	61	31	- 49.2%	911	787	- 13.6%
<b>Carroll</b>	153	132	- 13.7%	\$295,000	\$392,000	+ 32.9%	\$64.6	\$75.4	+ 16.7%	60	20	- 66.7%	173	160	- 7.5%
Carroll Year-to-Date	729	746	+ 2.3%	\$278,250	\$368,155	+ 32.3%	\$274.0	\$372.0	+ 35.8%	74	32	- 56.8%	909	881	- 3.1%
<b>Cheshire</b>	105	116	+ 10.5%	\$275,000	\$289,125	+ 5.1%	\$31.7	\$40.2	+ 26.8%	44	22	- 50.0%	137	120	- 12.4%
Cheshire Year-to-Date	570	631	+ 10.7%	\$243,000	\$277,000	+ 14.0%	\$152.4	\$201.8	+ 32.4%	70	27	- 61.4%	675	710	+ 5.2%
<b>Coos</b>	72	54	- 25.0%	\$129,000	\$227,450	+ 76.3%	\$11.7	\$13.2	+ 12.8%	135	29	- 78.5%	88	67	- 23.9%
Coos Year-to-Date	343	353	+ 2.9%	\$128,250	\$179,900	+ 40.3%	\$55.0	\$79.2	+ 44.0%	134	67	- 50.0%	436	407	- 6.7%
<b>Grafton</b>	148	141	- 4.7%	\$285,450	\$363,000	+ 27.2%	\$53.4	\$65.2	+ 22.1%	39	23	- 41.0%	196	147	- 25.0%
Grafton Year-to-Date	792	824	+ 4.0%	\$245,000	\$309,950	+ 26.5%	\$252.2	\$347.3	+ 37.7%	80	39	- 51.3%	1,012	918	- 9.3%
<b>Hillsborough</b>	504	468	- 7.1%	\$368,450	\$427,000	+ 15.9%	\$199.1	\$221.0	+ 11.0%	26	15	- 42.3%	478	512	+ 7.1%
Hillsborough Year-to-Date	2,782	2,772	- 0.4%	\$345,000	\$415,000	+ 20.3%	\$1,033.0	\$1,274.1	+ 23.3%	35	18	- 48.6%	3,181	3,135	- 1.4%
<b>Merrimack</b>	235	206	- 12.3%	\$340,000	\$377,450	+ 11.0%	\$88.1	\$85.8	- 2.6%	20	15	- 25.0%	207	223	+ 7.7%
Merrimack Year-to-Date	1,234	1,146	- 7.1%	\$299,000	\$357,250	+ 19.5%	\$410.7	\$448.3	+ 9.2%	41	24	- 41.5%	1,396	1,295	- 7.2%
<b>Rockingham</b>	442	429	- 2.9%	\$440,000	\$515,000	+ 17.0%	\$226.3	\$252.5	+ 11.6%	35	16	- 54.3%	465	374	- 19.6%
Rockingham Year-to-Date	2,317	2,383	+ 2.8%	\$425,000	\$495,000	+ 16.5%	\$1,128.4	\$1,370.2	+ 21.4%	44	23	- 47.7%	2,764	2,634	- 4.7%
<b>Strafford</b>	181	158	- 12.7%	\$320,000	\$380,000	+ 18.8%	\$63.5	\$67.4	+ 6.1%	43	15	- 65.1%	175	187	+ 6.9%
Strafford Year-to-Date	1,011	1,010	- 0.1%	\$295,000	\$352,750	+ 19.6%	\$333.9	\$400.4	+ 19.9%	40	24	- 40.0%	1,139	1,106	- 2.9%
<b>Sullivan</b>	85	57	- 32.9%	\$219,300	\$280,000	+ 27.7%	\$35.2	\$16.9	- 52.0%	69	26	- 62.3%	97	85	- 12.4%
Sullivan Year-to-Date	437	397	- 9.2%	\$215,000	\$266,188	+ 23.8%	\$142.7	\$138.3	- 3.1%	82	40	- 51.2%	536	455	- 15.1%
<b>Entire State</b>	2,041	1,858	- 9.0%	\$350,000	\$410,000	+ 17.1%	\$824.2	\$886.6	+ 7.6%	40	19	- 52.5%	2,179	2,015	- 7.5%
Entire State Year-to-Date	10,946	10,911	- 0.3%	\$325,000	\$390,000	+ 20.0%	\$4,084.1	\$4,963.3	+ 21.5%	52	26	- 50.0%	12,959	12,328	- 4.9%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -
<b>Belknap</b>	36	27	- 25.0%	\$228,950	\$325,000	+ 42.0%	\$7.7	\$61.2	+ 694.8%	35	9	- 74.3%	37	30	- 18.9%
Belknap Year-to-Date	196	218	+ 11.2%	\$217,000	\$215,000	- 0.9%	\$50.9	\$61.2	+ 20.2%	49	18	- 63.3%	218	254	+ 16.5%
<b>Carroll</b>	26	21	- 19.2%	\$233,400	\$325,000	+ 39.2%	\$6.6	\$6.8	+ 3.0%	30	17	- 43.3%	41	21	- 48.8%
Carroll Year-to-Date	151	185	+ 22.5%	\$224,000	\$292,000	+ 30.4%	\$37.2	\$63.7	+ 71.2%	42	23	- 45.2%	192	198	+ 3.1%
<b>Cheshire</b>	0	0	--	\$0	\$0	--	\$0.0	\$10.5	--	36	26	- 27.8%	0	0	--
Cheshire Year-to-Date	37	54	+ 45.9%	\$182,500	\$186,000	+ 1.9%	\$7.3	\$10.5	+ 43.8%	0	0	--	42	51	+ 21.4%
<b>Coos</b>	7	0	- 100.0%	\$499,000	\$0	- 100.0%	\$3.3	\$0.0	- 100.0%	23	4	- 82.6%	0	0	--
Coos Year-to-Date	21	0	- 100.0%	\$420,000	\$0	- 100.0%	\$8.4	\$0.0	- 100.0%	0	0	--	21	18	- 14.3%
<b>Grafton</b>	60	47	- 21.7%	\$181,000	\$215,950	+ 19.3%	\$14.1	\$113.8	+ 707.1%	66	51	- 22.7%	77	56	- 27.3%
Grafton Year-to-Date	313	406	+ 29.7%	\$189,000	\$250,000	+ 32.3%	\$68.4	\$113.8	+ 66.4%	67	36	- 46.3%	382	419	+ 9.7%
<b>Hillsborough</b>	148	151	+ 2.0%	\$251,350	\$265,000	+ 5.4%	\$38.2	\$44.1	+ 15.4%	27	20	- 25.9%	165	170	+ 3.0%
Hillsborough Year-to-Date	911	1,040	+ 14.2%	\$235,000	\$270,000	+ 14.9%	\$232.5	\$296.8	+ 27.7%	34	24	- 29.4%	1,024	1,120	+ 9.4%
<b>Merrimack</b>	35	41	+ 17.1%	\$211,750	\$210,000	- 0.8%	\$7.7	\$10.5	+ 36.4%	9	10	+ 11.1%	30	34	+ 13.3%
Merrimack Year-to-Date	218	250	+ 14.7%	\$201,450	\$229,950	+ 14.1%	\$46.0	\$59.2	+ 28.7%	31	20	- 35.5%	245	259	+ 5.7%
<b>Rockingham</b>	166	163	- 1.8%	\$352,500	\$375,000	+ 6.4%	\$66.6	\$70.3	+ 5.6%	50	18	- 64.0%	207	186	- 10.1%
Rockingham Year-to-Date	984	1,112	+ 13.0%	\$309,700	\$365,250	+ 17.9%	\$346.8	\$447.1	+ 28.9%	50	27	- 46.0%	1,156	1,236	+ 6.9%
<b>Strafford</b>	26	22	- 15.4%	\$216,000	\$262,500	+ 21.5%	\$5.5	\$40.2	+ 630.9%	16	9	- 43.8%	33	27	- 18.2%
Strafford Year-to-Date	149	167	+ 12.1%	\$210,000	\$230,000	+ 9.5%	\$33.3	\$40.2	+ 20.7%	33	21	- 36.4%	170	198	+ 16.5%
<b>Sullivan</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	33	20	- 39.4%	\$256,722	\$302,500	+ 17.8%	\$9.9	\$6.4	- 35.4%	95	13	- 86.3%	40	20	- 50.0%
<b>Entire State</b>	524	485	- 7.4%	\$255,000	\$285,000	+ 11.8%	\$155.1	\$161.9	+ 4.4%	39	20	- 48.7%	605	538	- 11.1%
Entire State Year-to-Date	3,013	3,461	+ 14.9%	\$245,000	\$280,000	+ 14.3%	\$840.5	\$1,102.5	+ 31.2%	45	25	- 44.4%	3,490	3,773	+ 8.1%