



NH Monthly Indicators

September 2021

Nationwide, existing home sales were down slightly in August, falling 2% after two consecutive months of increases, according to the National Association of REALTORS®. The decline in existing home sales coincides with rising sales prices, which have continued to soar into fall, with the median sales price of existing homes up 14.9% compared to last year. Declining affordability has had a significant impact on homebuyers, many of whom have been priced out of the market and are choosing to wait for sales prices to ease before resuming their home search.

New Listings decreased 15.0 percent for single family homes and 10.9 percent for townhouse-condo properties. Pending Sales decreased 8.9 percent for single family homes and 16.4 percent for townhouse-condo properties. Inventory decreased 21.2 percent for single family homes and 30.4 percent for townhouse-condo properties.

The Median Sales Price was up 14.1 percent to \$400,000 for single family homes and 20.3 percent to \$300,000 for townhouse-condo properties. Days on Market decreased 53.3 percent for single family homes and 40.5 percent for townhouse-condo properties. Months Supply of Inventory decreased 23.5 percent for single family homes and 31.3 percent for townhouse-condo properties.

There are signs the market may be shifting, however. New listings have continued to hit the market, bucking seasonality trends commonly seen in the fall, a time when listing and sales activity typically slows as children return to school. As inventory increases, competition for homes may soften, and could even bring a moderation in sales prices, which, after 114 months of year-over-year gains, would be music to the ears of homebuyers throughout the country.

Monthly Snapshot

- 8.5%	+ 14.1%	+ 4.7%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,920	1,757	- 8.5%	12,865	12,685	- 1.4%
Median Sales Price		\$350,500	\$400,000	+ 14.1%	\$329,900	\$393,000	+ 19.1%
\$ Volume of Closed Sales (in millions)		\$812.1	\$850.3	+ 4.7%	\$4,895.8	\$5,821.8	+ 18.9%
Days on Market		45	21	- 53.3%	51	26	- 49.0%
Pending Sales		2,020	1,841	- 8.9%	14,977	14,031	- 6.3%
Months Supply		1.7	1.3	- 23.5%	--	--	--
New Listings		2,138	1,817	- 15.0%	16,311	15,801	- 3.1%
Homes for Sale		2,599	2,049	- 21.2%	--	--	--
Pct. of List Price Received		100.3%	101.8%	+ 1.5%	99.3%	102.9%	+ 3.6%
Affordability Index		122	104	- 14.8%	129	106	- 17.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



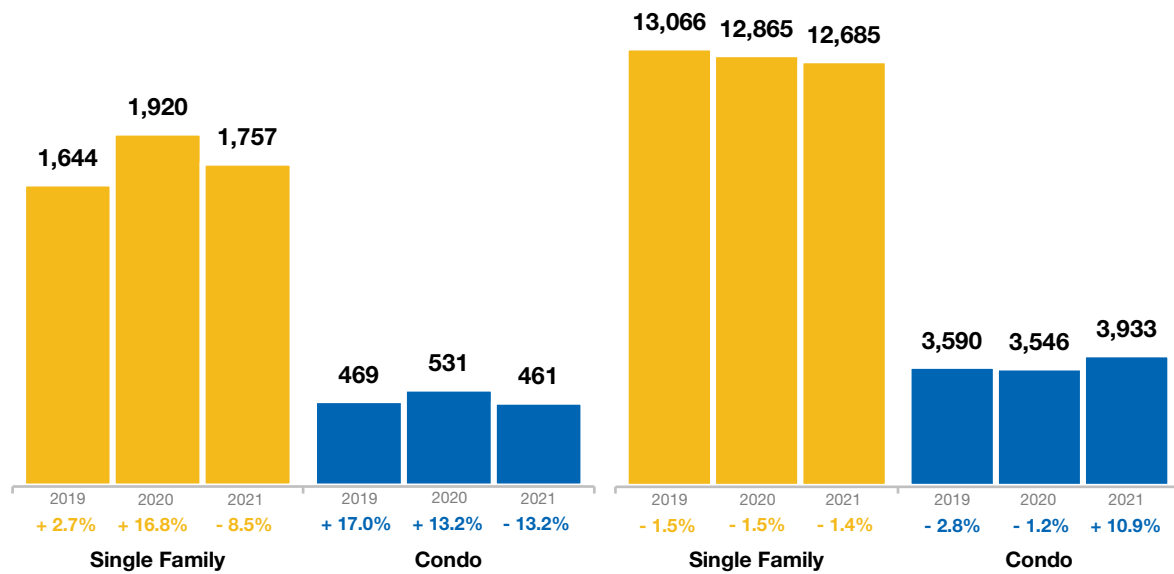
Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		531	461	- 13.2%	3,546	3,933	+ 10.9%
Median Sales Price		\$249,420	\$300,000	+ 20.3%	\$245,000	\$283,000	+ 15.5%
\$ Volume of Closed Sales (in millions)		\$154.0	\$149.9	- 2.7%	\$995.2	\$1,255.4	+ 26.1%
Days on Market		37	22	- 40.5%	44	25	- 43.2%
Pending Sales		555	464	- 16.4%	4,046	4,193	+ 3.6%
Months Supply		1.6	1.1	- 31.3%	--	--	--
New Listings		577	514	- 10.9%	4,445	4,453	+ 0.2%
Homes for Sale		693	482	- 30.4%	--	--	--
Pct. of List Price Received		100.3%	102.6%	+ 2.3%	99.6%	102.5%	+ 2.9%
Affordability Index		171	139	- 18.7%	174	147	- 15.5%

NH Closed Sales

A count of the actual sales that closed in a given month.

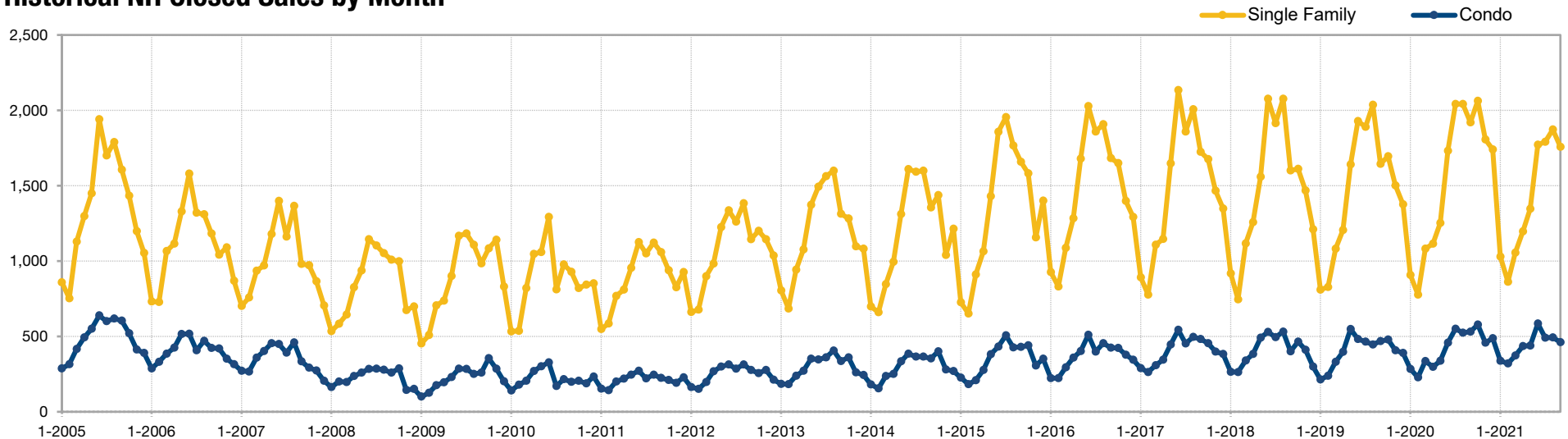


September



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	2,062	+21.7%	578	+20.9%
Nov-2020	1,807	+20.3%	458	+12.3%
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,030	+13.6%	338	+19.4%
Feb-2021	863	+11.2%	320	+40.4%
Mar-2021	1,055	-2.5%	372	+10.7%
Apr-2021	1,197	+7.5%	435	+46.0%
May-2021	1,347	+7.5%	439	+29.9%
Jun-2021	1,772	+2.4%	585	+27.7%
Jul-2021	1,791	-12.2%	491	-10.7%
Aug-2021	1,873	-8.2%	492	-6.1%
Sep-2021	1,757	-8.5%	461	-13.2%
12-Month Avg	1,525	+4.9%	455	+13.1%

Historical NH Closed Sales by Month

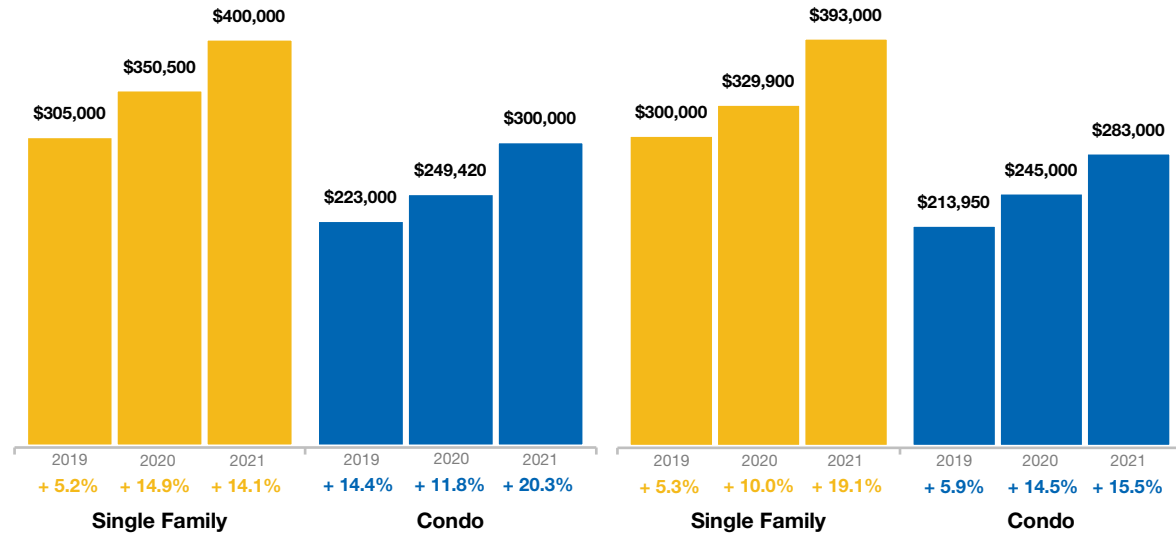


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September

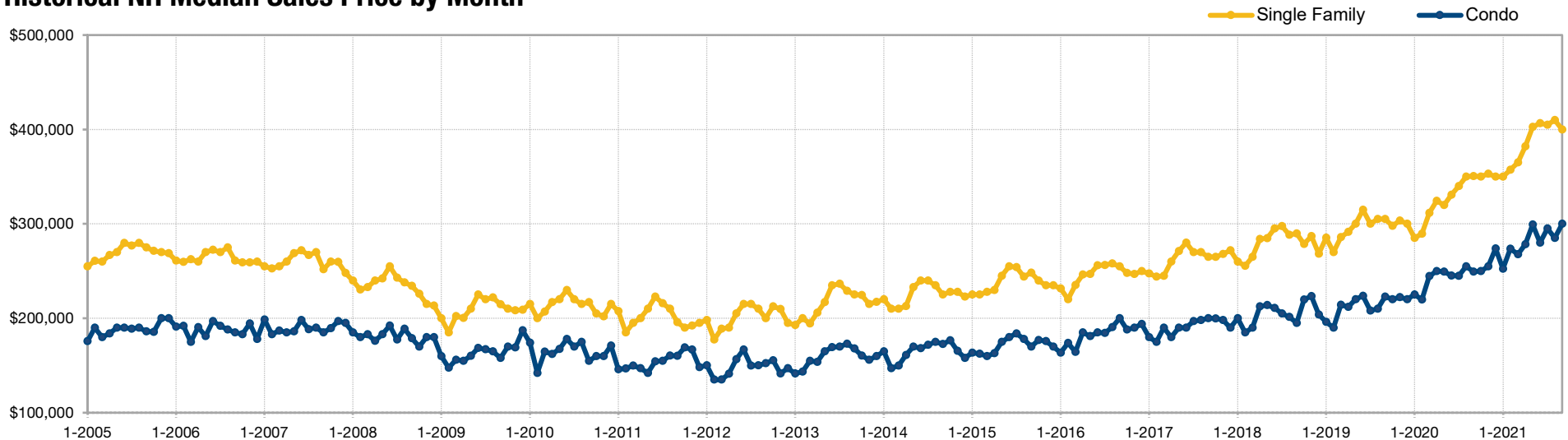


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$353,000	+16.3%	\$255,000	+14.6%
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,610	+24.4%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$278,500	+11.4%
May-2021	\$402,650	+25.9%	\$299,400	+20.1%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$405,000	+19.1%	\$295,000	+20.4%
Aug-2021	\$410,000	+17.1%	\$285,000	+11.8%
Sep-2021	\$400,000	+14.1%	\$300,000	+20.3%
12-Month Avg*	\$380,000	+18.8%	\$275,048	+15.6%

* Median Sales Price for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

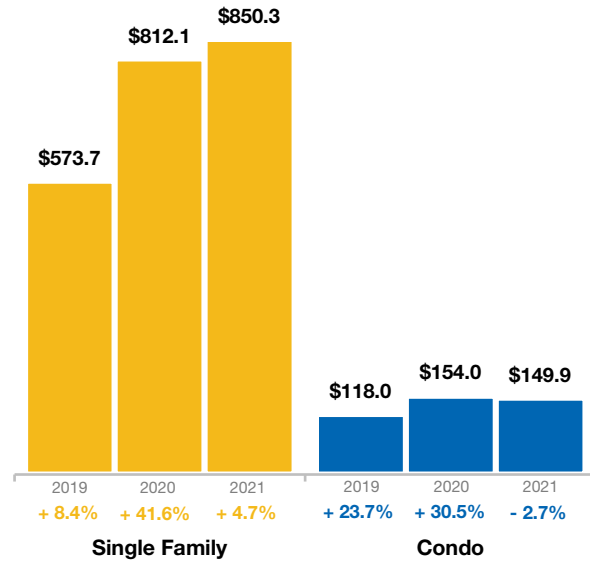


NH \$ Volume of Closed Sales

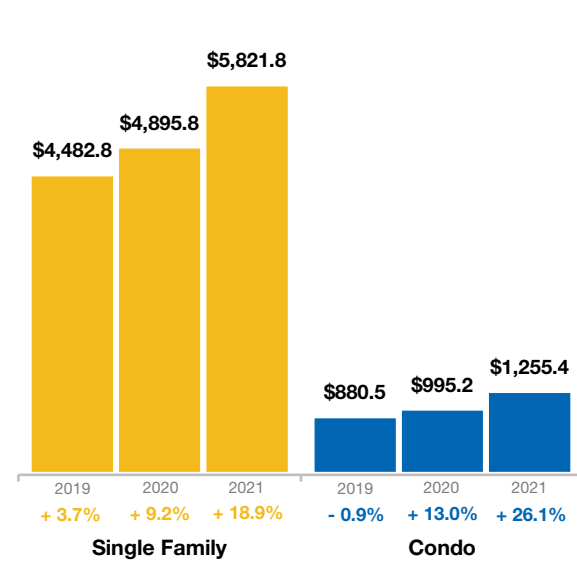
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



September



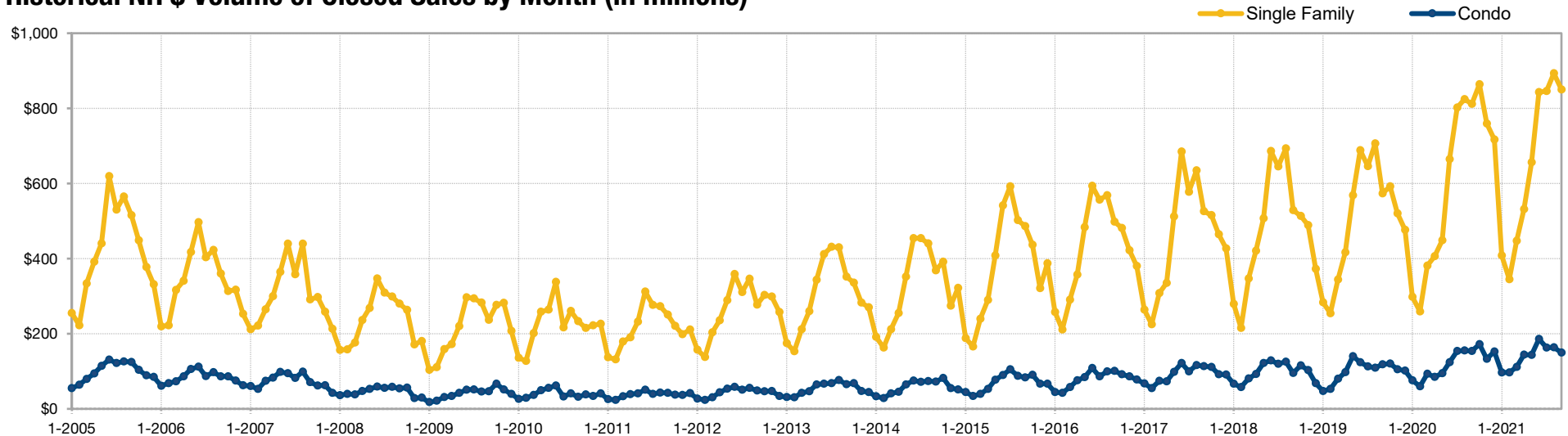
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	\$864.0	+45.8%	\$171.9	+42.8%
Nov-2020	\$759.6	+46.0%	\$132.7	+25.9%
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.3	+37.1%	\$96.9	+27.8%
Feb-2021	\$344.7	+33.0%	\$96.7	+61.2%
Mar-2021	\$447.2	+17.4%	\$111.4	+19.9%
Apr-2021	\$531.8	+30.9%	\$143.8	+69.4%
May-2021	\$656.2	+46.2%	\$143.6	+52.0%
Jun-2021	\$843.2	+26.8%	\$186.0	+49.9%
Jul-2021	\$846.3	+5.6%	\$163.2	+6.0%
Aug-2021	\$893.7	+8.4%	\$163.9	+5.7%
Sep-2021	\$850.3	+4.7%	\$149.9	-2.7%
12-Month Avg*	\$680.2	+25.9%	\$142.7	+29.5%

* \$ Volume of Closed Sales (in millions) for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

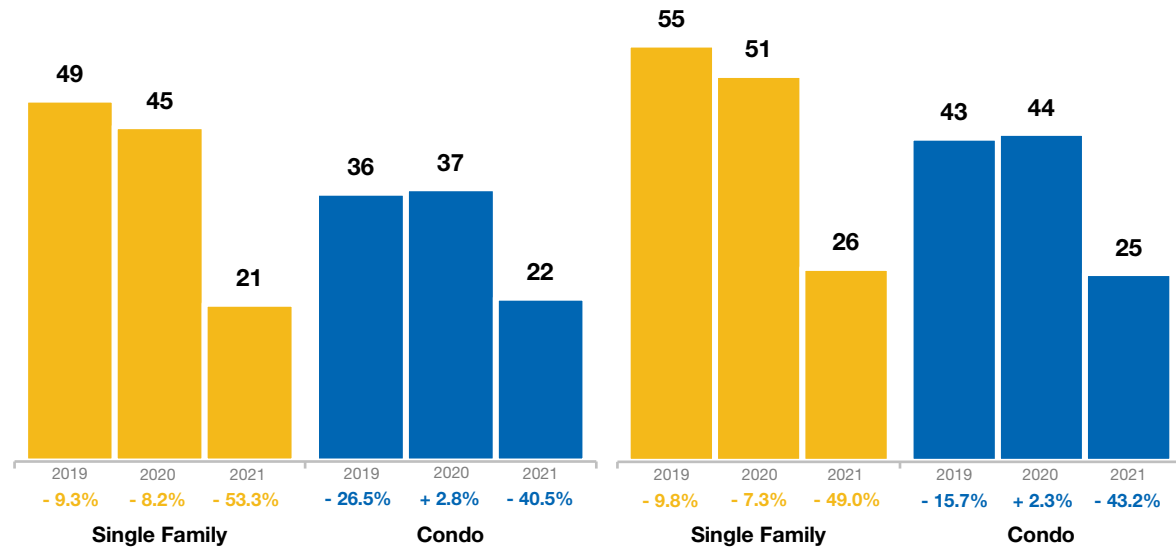


NH Days on Market

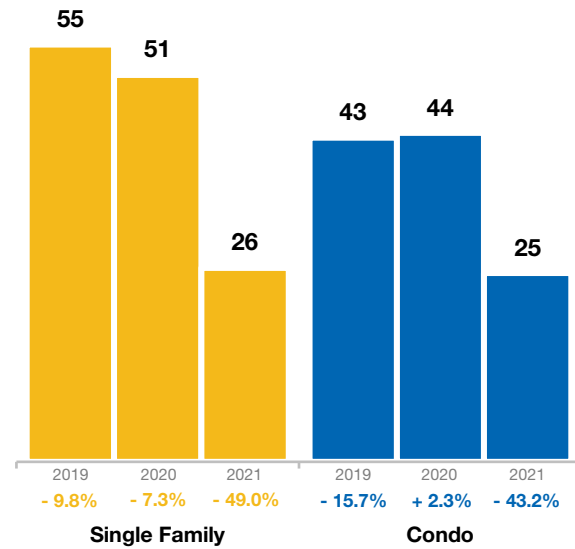
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



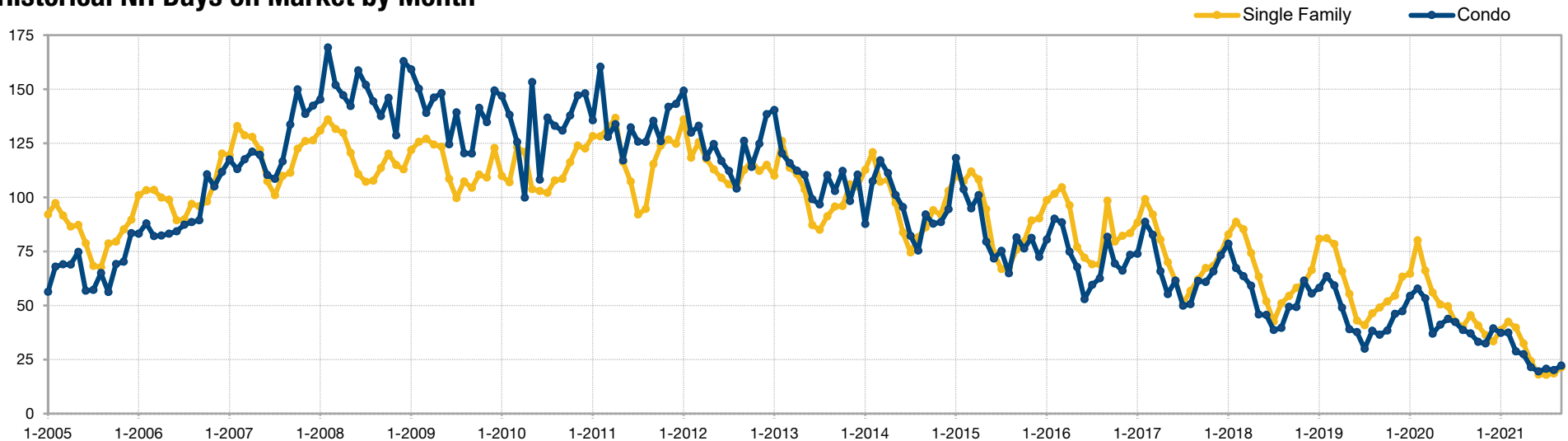
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	39	-40.0%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	22	-46.3%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	21	-50.0%
Aug-2021	19	-52.5%	20	-48.7%
Sep-2021	21	-53.3%	22	-40.5%
12-Month Avg*	29	-44.5%	28	-36.2%

* Days on Market for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

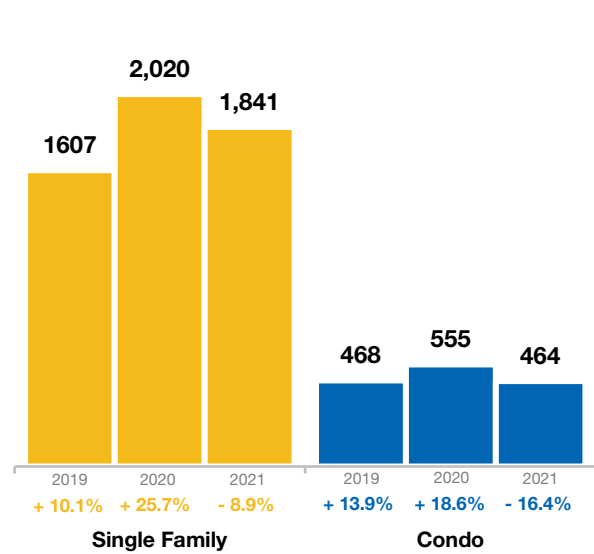


NH Pending Sales

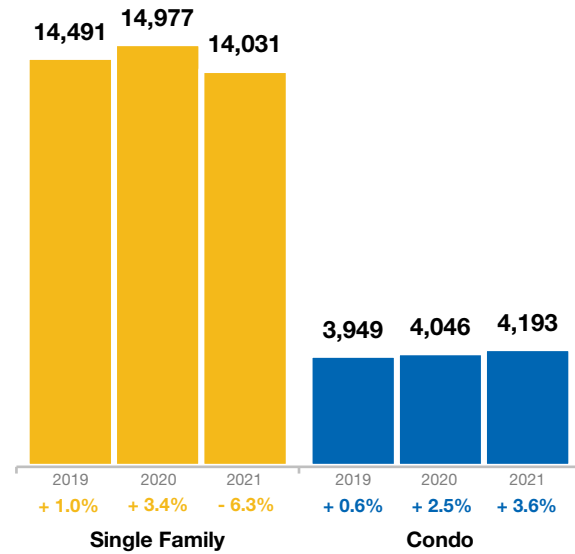
A count of the properties on which offers have been accepted in a given month.



September

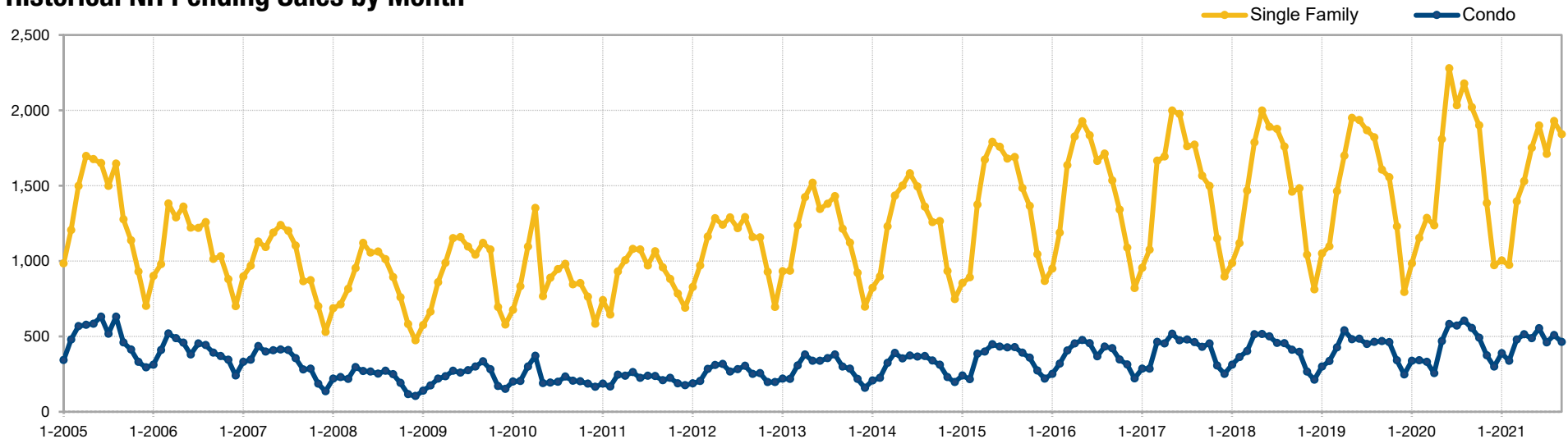


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	1,900	+22.2%	491	+6.3%
Nov-2020	1,385	+12.6%	375	+10.0%
Dec-2020	972	+22.4%	300	+21.5%
Jan-2021	1,003	+1.9%	389	+15.4%
Feb-2021	974	-15.5%	338	-1.2%
Mar-2021	1,396	+8.6%	479	+45.2%
Apr-2021	1,529	+23.6%	514	+100.8%
May-2021	1,750	-3.3%	488	+4.3%
Jun-2021	1,899	-16.6%	553	-4.8%
Jul-2021	1,710	-15.9%	459	-19.8%
Aug-2021	1,929	-11.4%	509	-15.9%
Sep-2021	1,841	-8.9%	464	-16.4%
12-Month Avg	1,524	-1.4%	447	+5.2%

Historical NH Pending Sales by Month

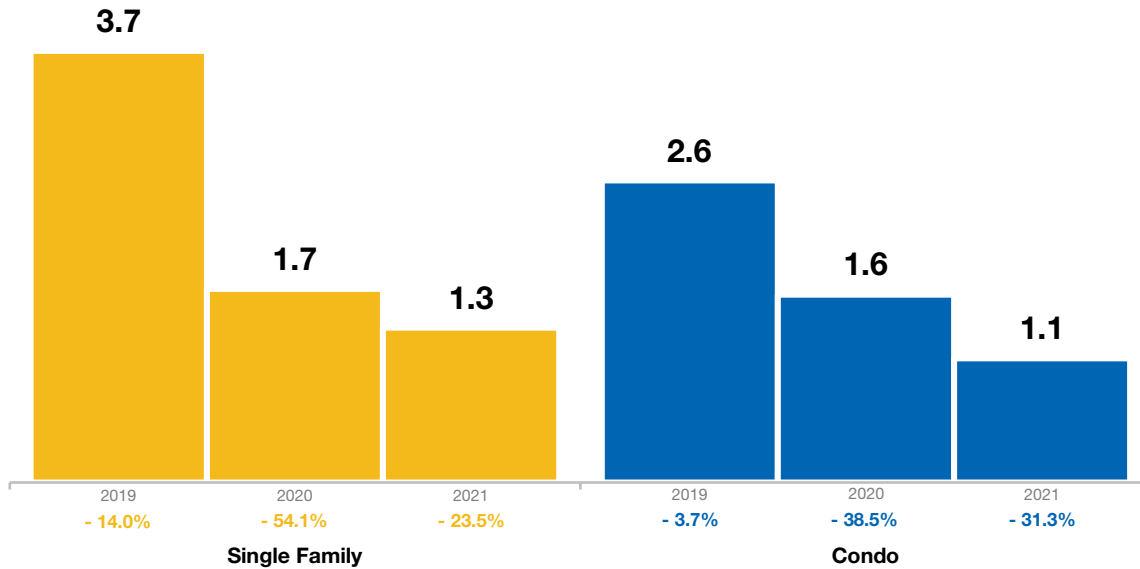


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



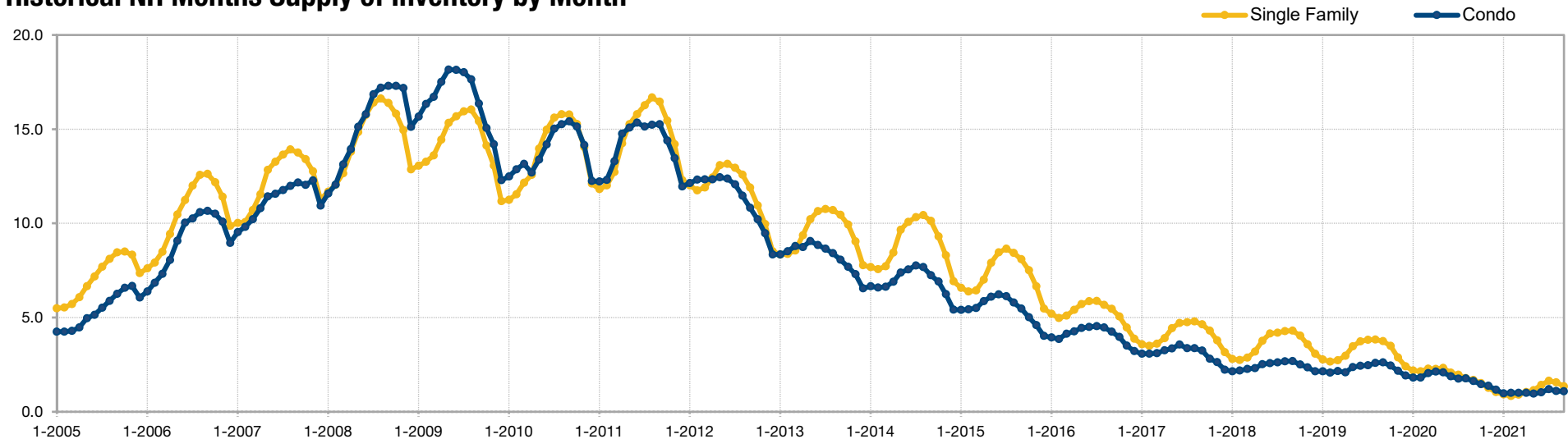
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	1.5	-57.1%	1.5	-37.5%
Nov-2020	1.3	-55.2%	1.4	-36.4%
Dec-2020	1.0	-58.3%	1.2	-36.8%
Jan-2021	0.9	-59.1%	1.0	-44.4%
Feb-2021	0.8	-61.9%	1.0	-44.4%
Mar-2021	0.9	-60.9%	1.0	-52.4%
Apr-2021	1.0	-56.5%	1.0	-52.4%
May-2021	1.1	-52.2%	1.0	-52.4%
Jun-2021	1.4	-33.3%	1.0	-47.4%
Jul-2021	1.6	-20.0%	1.2	-33.3%
Aug-2021	1.6	-11.1%	1.1	-38.9%
Sep-2021	1.3	-23.5%	1.1	-31.3%
12-Month Avg*	1.2	-46.8%	1.1	-43.1%

* Months Supply for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

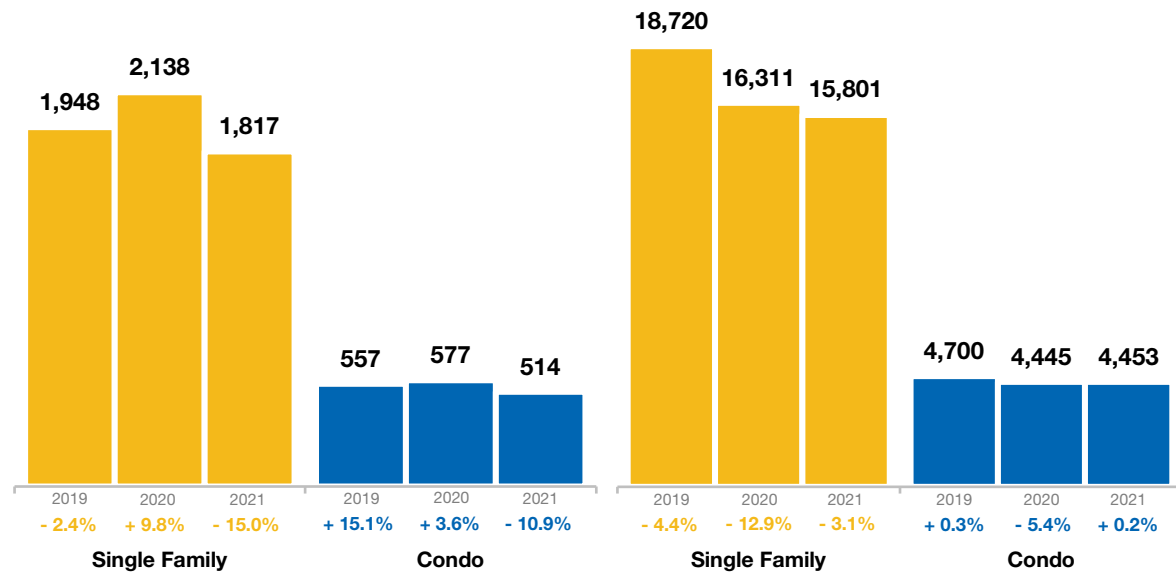


NH New Listings

A count of the properties that have been newly listed on the market in a given month.

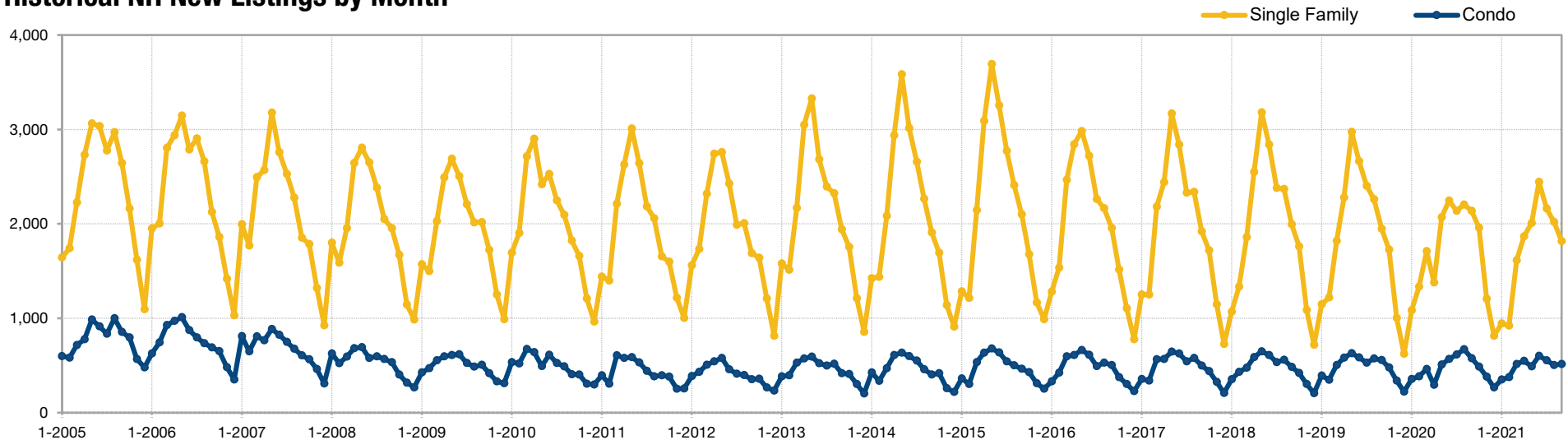


September



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	1,960	+13.4%	486	+1.5%
Nov-2020	1,208	+20.4%	382	+12.4%
Dec-2020	814	+30.7%	268	+20.7%
Jan-2021	945	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	375	-2.3%
Mar-2021	1,613	-5.8%	515	+11.2%
Apr-2021	1,867	+35.3%	550	+85.8%
May-2021	2,009	-3.0%	491	-3.9%
Jun-2021	2,444	+8.8%	602	+5.8%
Jul-2021	2,162	+1.1%	553	-10.2%
Aug-2021	2,021	-8.3%	503	-25.1%
Sep-2021	1,817	-15.0%	514	-10.9%
12-Month Avg	1,639	+0.6%	457	+1.9%

Historical NH New Listings by Month

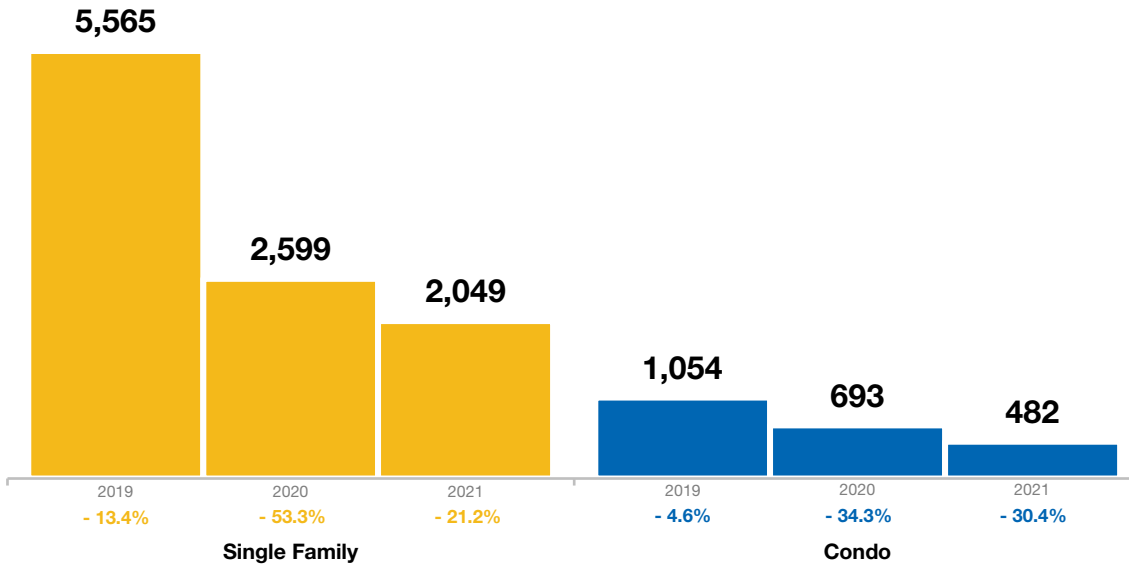


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

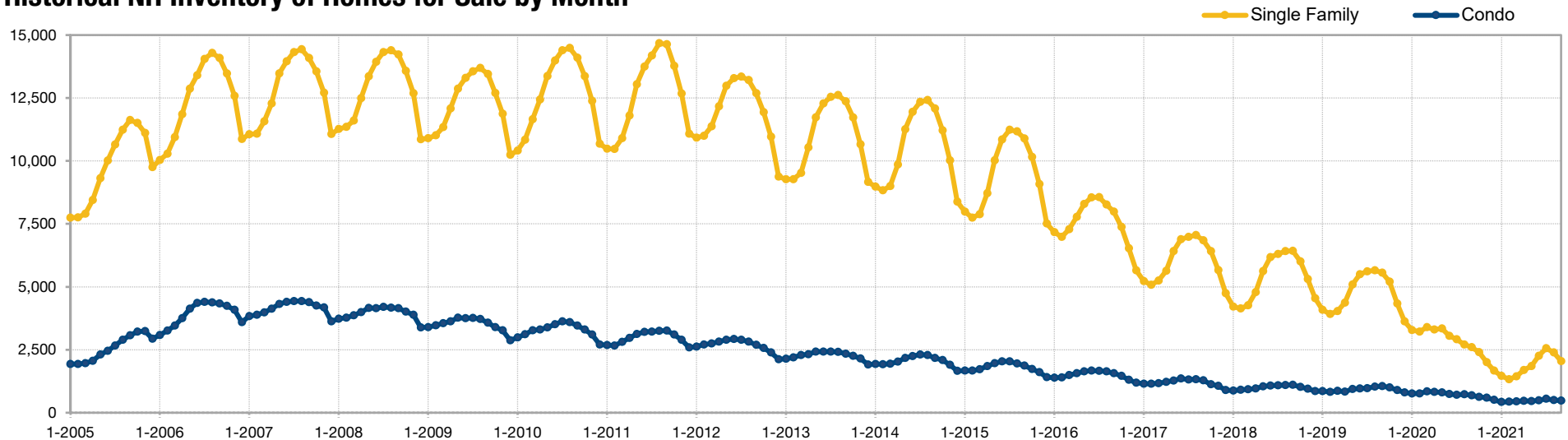


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	2,400	-53.9%	625	-37.3%
Nov-2020	2,010	-53.6%	593	-34.0%
Dec-2020	1,674	-53.9%	507	-36.9%
Jan-2021	1,466	-55.3%	425	-43.9%
Feb-2021	1,330	-58.7%	441	-42.0%
Mar-2021	1,440	-57.6%	452	-46.6%
Apr-2021	1,687	-48.9%	470	-43.1%
May-2021	1,845	-44.8%	454	-43.7%
Jun-2021	2,253	-26.2%	487	-34.5%
Jul-2021	2,556	-12.4%	552	-22.5%
Aug-2021	2,396	-11.4%	500	-32.0%
Sep-2021	2,049	-21.2%	482	-30.4%
12-Month Avg	1,926	-43.6%	499	-37.5%

Historical NH Inventory of Homes for Sale by Month



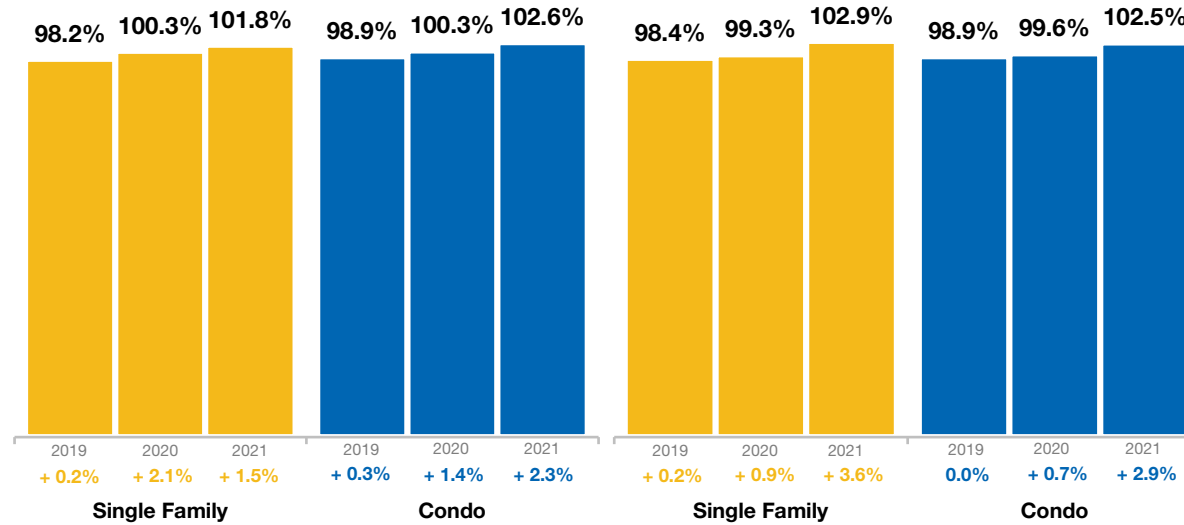
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

September

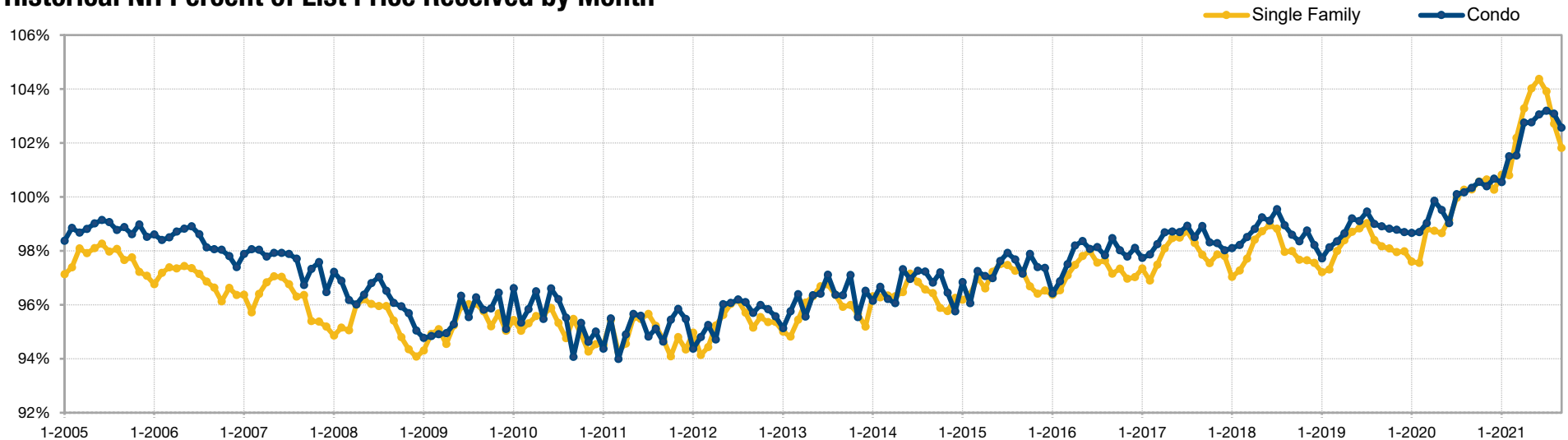
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
Nov-2020	100.6%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+2.9%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.2%	+3.1%
Aug-2021	102.7%	+2.4%	103.1%	+2.9%
Sep-2021	101.8%	+1.5%	102.6%	+2.3%
12-Month Avg*	102.1%	+3.2%	101.9%	+2.5%

* Pct. of List Price Received for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



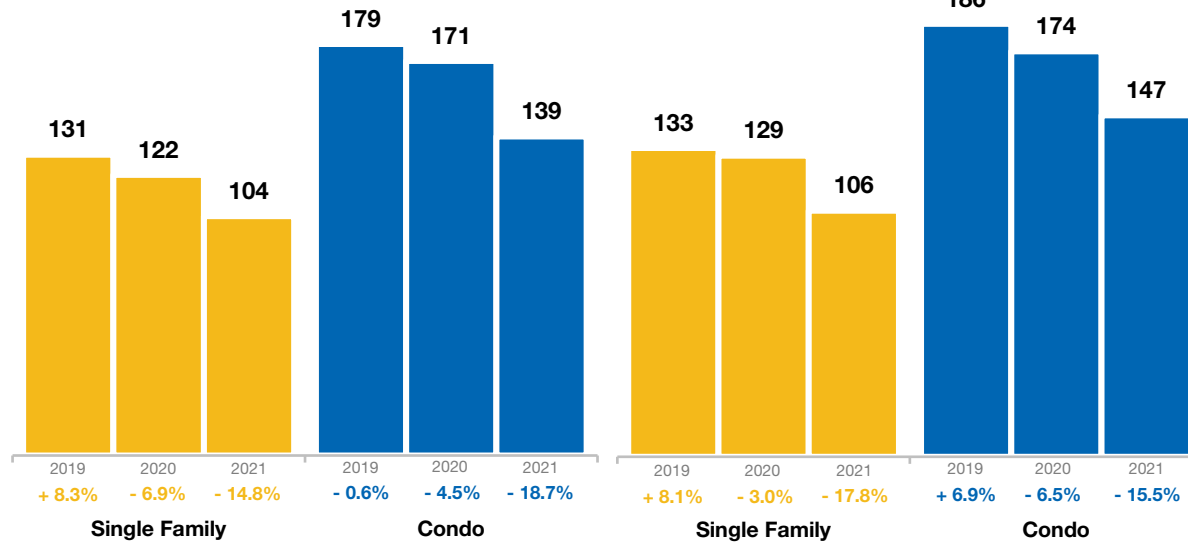
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

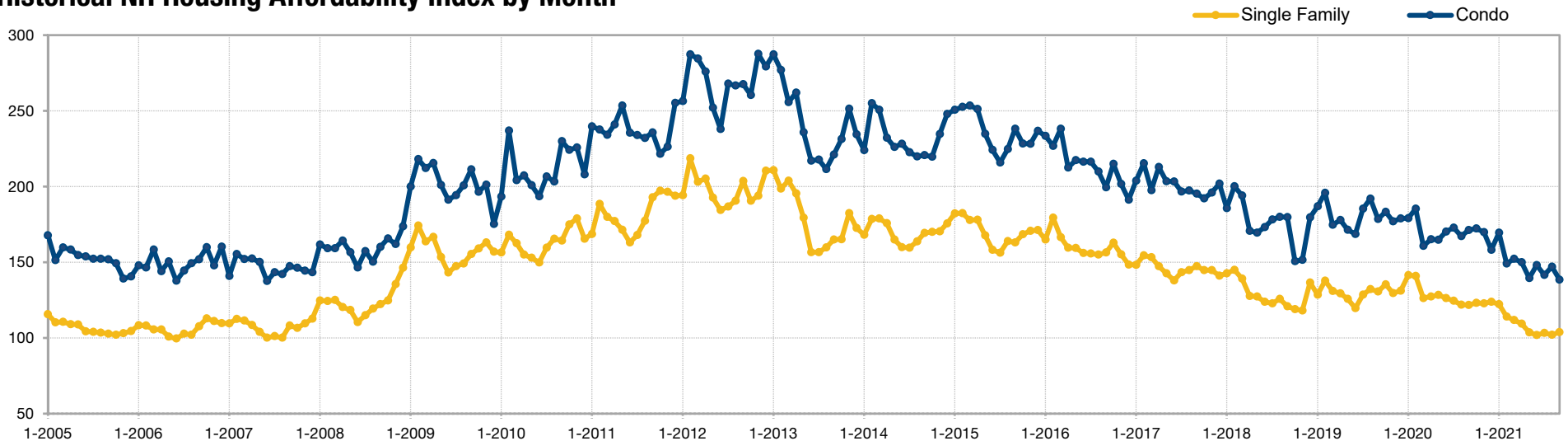
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	139	-15.8%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	103	-16.9%	142	-17.9%
Aug-2021	102	-16.4%	147	-12.0%
Sep-2021	104	-14.8%	139	-18.7%
12-Month Avg*	112	-19.7%	130	-19.6%

* Affordability Index for all properties from October 2020 through September 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2020	9-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		2,567	2,322	- 9.5%	17,228	17,410	+ 1.1%
Median Sales Price		\$322,000	\$370,000	+ 14.9%	\$302,400	\$359,000	+ 18.7%
\$ Volume of Closed Sales (in millions)		\$977.4	\$1,013.4	+ 3.7%	\$5,959.5	\$7,165.7	+ 20.2%
Days on Market		43	22	- 48.8%	50	26	- 48.0%
Pending Sales		2,674	2,440	- 8.8%	19,916	19,111	- 4.0%
Months Supply		1.7	1.3	- 23.5%	--	--	--
New Listings		2,832	2,451	- 13.5%	21,711	21,195	- 2.4%
Homes for Sale		3,448	2,633	- 23.6%	--	--	--
Pct. of List Price Received		100.2%	101.9%	+ 1.7%	99.2%	102.6%	+ 3.4%
Affordability Index		133	112	- 15.3%	141	116	- 18.0%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -
Belknap	149	114	- 23.5%	\$350,000	\$352,500	+ 0.7%	\$101.9	\$66.4	- 34.8%	46	18	- 60.9%	132	115	- 12.9%
Belknap Year-to-Date	880	763	- 13.3%	\$300,000	\$360,000	+ 20.0%	\$403.8	\$398.2	- 1.4%	58	29	- 50.0%	1,043	888	- 14.9%
Carroll	168	139	- 17.3%	\$330,000	\$370,000	+ 12.1%	\$74.1	\$80.4	+ 8.5%	54	32	- 40.7%	168	151	- 10.1%
Carroll Year-to-Date	897	885	- 1.3%	\$285,000	\$369,000	+ 29.5%	\$348.1	\$452.4	+ 30.0%	70	32	- 54.3%	1,076	1,019	- 5.3%
Cheshire	98	102	+ 4.1%	\$251,500	\$298,000	+ 18.5%	\$27.9	\$32.2	+ 15.4%	49	19	- 61.2%	125	128	+ 2.4%
Cheshire Year-to-Date	668	734	+ 9.9%	\$245,000	\$279,450	+ 14.1%	\$180.4	\$234.0	+ 29.7%	67	26	- 61.2%	800	826	+ 3.3%
Coos	84	59	- 29.8%	\$127,450	\$170,000	+ 33.4%	\$13.8	\$11.8	- 14.5%	120	59	- 50.8%	81	82	+ 1.2%
Coos Year-to-Date	427	412	- 3.5%	\$128,250	\$179,450	+ 39.9%	\$68.9	\$91.0	+ 32.1%	131	66	- 49.6%	517	480	- 7.2%
Grafton	175	114	- 34.9%	\$275,000	\$330,000	+ 20.0%	\$69.6	\$48.5	- 30.3%	75	21	- 72.0%	151	124	- 17.9%
Grafton Year-to-Date	967	938	- 3.0%	\$250,000	\$311,000	+ 24.4%	\$321.7	\$395.8	+ 23.0%	79	37	- 53.2%	1,163	1,034	- 11.1%
Hillsborough	442	472	+ 6.8%	\$373,973	\$414,250	+ 10.8%	\$174.9	\$214.5	+ 22.6%	26	17	- 34.6%	484	464	- 4.1%
Hillsborough Year-to-Date	3,223	3,252	+ 0.9%	\$349,900	\$415,000	+ 18.6%	\$1,207.5	\$1,492.9	+ 23.6%	34	18	- 47.1%	3,665	3,573	- 2.5%
Merrimack	159	203	+ 27.7%	\$330,000	\$399,999	+ 21.2%	\$59.9	\$89.4	+ 49.2%	28	25	- 10.7%	222	191	- 14.0%
Merrimack Year-to-Date	1,393	1,350	- 3.1%	\$302,000	\$361,500	+ 19.7%	\$470.6	\$538.1	+ 14.3%	40	24	- 40.0%	1,617	1,475	- 8.8%
Rockingham	405	348	- 14.1%	\$470,500	\$515,000	+ 9.5%	\$213.1	\$219.4	+ 3.0%	44	17	- 61.4%	433	378	- 12.7%
Rockingham Year-to-Date	2,722	2,737	+ 0.6%	\$430,000	\$496,600	+ 15.5%	\$1,341.6	\$1,592.7	+ 18.7%	44	22	- 50.0%	3,197	2,986	- 6.6%
Strafford	158	145	- 8.2%	\$319,700	\$390,000	+ 22.0%	\$53.0	\$66.8	+ 26.0%	27	18	- 33.3%	145	144	- 0.7%
Strafford Year-to-Date	1,169	1,155	- 1.2%	\$299,900	\$360,000	+ 20.0%	\$386.9	\$467.2	+ 20.8%	38	23	- 39.5%	1,284	1,237	- 3.7%
Sullivan	82	61	- 25.6%	\$236,000	\$275,000	+ 16.5%	\$23.8	\$21.0	- 11.8%	63	21	- 66.7%	79	64	- 19.0%
Sullivan Year-to-Date	519	459	- 11.6%	\$218,400	\$268,000	+ 22.7%	\$166.4	\$159.5	- 4.1%	79	37	- 53.2%	615	513	- 16.6%
Entire State	1,920	1,757	- 8.5%	\$350,500	\$400,000	+ 14.1%	\$812.1	\$850.3	+ 4.7%	45	21	- 53.3%	2,020	1,841	- 8.9%
Entire State Year-to-Date	12,865	12,685	- 1.4%	\$329,900	\$393,000	+ 19.1%	\$4,895.8	\$5,821.8	+ 18.9%	51	26	- 49.0%	14,977	14,031	- 6.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -
Belknap	32	23	- 28.1%	\$228,750	\$417,500	+ 82.5%	\$8.2	\$71.4	+ 770.7%	38	13	- 65.8%	31	30	- 3.2%
Belknap Year-to-Date	228	241	+ 5.7%	\$219,000	\$230,000	+ 5.0%	\$59.1	\$71.4	+ 20.8%	47	17	- 63.8%	249	282	+ 13.3%
Carroll	35	26	- 25.7%	\$245,000	\$312,500	+ 27.6%	\$8.6	\$7.8	- 9.3%	44	25	- 43.2%	29	21	- 27.6%
Carroll Year-to-Date	186	211	+ 13.4%	\$225,000	\$295,000	+ 31.1%	\$45.9	\$71.5	+ 55.8%	43	23	- 46.5%	221	218	- 1.4%
Cheshire	0	0	--	\$0	\$0	--	\$0.0	\$11.3	--	8	10	+ 25.0%	0	0	--
Cheshire Year-to-Date	46	58	+ 26.1%	\$179,950	\$186,000	+ 3.4%	\$8.7	\$11.3	+ 29.9%	0	0	--	50	58	+ 16.0%
Coos	4	5	+ 25.0%	\$437,500	\$640,000	+ 46.3%	\$1.8	\$3.1	+ 72.2%	50	4	- 92.0%	0	0	--
Coos Year-to-Date	25	14	- 44.0%	\$420,000	\$405,000	- 3.6%	\$10.1	\$6.7	- 33.7%	0	0	--	26	18	- 30.8%
Grafton	62	35	- 43.5%	\$151,000	\$249,900	+ 65.5%	\$12.1	\$122.6	+ 913.2%	65	55	- 15.4%	62	47	- 24.2%
Grafton Year-to-Date	375	441	+ 17.6%	\$176,500	\$250,000	+ 41.6%	\$80.5	\$122.6	+ 52.3%	67	38	- 43.3%	444	464	+ 4.5%
Hillsborough	158	152	- 3.8%	\$242,500	\$285,000	+ 17.5%	\$41.7	\$46.8	+ 12.2%	26	17	- 34.6%	158	142	- 10.1%
Hillsborough Year-to-Date	1,070	1,197	+ 11.9%	\$236,500	\$270,000	+ 14.2%	\$274.6	\$345.1	+ 25.7%	33	23	- 30.3%	1,182	1,246	+ 5.4%
Merrimack	33	26	- 21.2%	\$226,000	\$213,950	- 5.3%	\$7.8	\$6.4	- 17.9%	26	13	- 50.0%	36	25	- 30.6%
Merrimack Year-to-Date	252	277	+ 9.9%	\$210,000	\$228,000	+ 8.6%	\$54.1	\$65.8	+ 21.6%	31	19	- 38.7%	282	283	+ 0.4%
Rockingham	168	150	- 10.7%	\$337,000	\$333,000	- 1.2%	\$66.0	\$54.8	- 17.0%	39	23	- 41.0%	203	154	- 24.1%
Rockingham Year-to-Date	1,152	1,265	+ 9.8%	\$310,000	\$361,000	+ 16.5%	\$412.7	\$502.6	+ 21.8%	48	26	- 45.8%	1,359	1,367	+ 0.6%
Strafford	25	36	+ 44.0%	\$219,900	\$251,450	+ 14.3%	\$5.0	\$9.7	+ 94.0%	43	23	- 46.5%	19	34	+ 78.9%
Strafford Year-to-Date	174	205	+ 17.8%	\$210,000	\$235,000	+ 11.9%	\$38.2	\$50.5	+ 32.2%	34	23	- 32.4%	189	233	+ 23.3%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	38	24	- 36.8%	\$244,361	\$330,500	+ 35.3%	\$11.3	\$8.0	- 29.2%	85	12	- 85.9%	44	24	- 45.5%
Entire State	531	461	- 13.2%	\$249,420	\$300,000	+ 20.3%	\$154.0	\$149.9	- 2.7%	37	22	- 40.5%	555	464	- 16.4%
Entire State Year-to-Date	3,546	3,933	+ 10.9%	\$245,000	\$283,000	+ 15.5%	\$995.2	\$1,255.4	+ 26.1%	44	25	- 43.2%	4,046	4,193	+ 3.6%