



# NH Monthly Indicators

## July 2022

The U.S. housing market has continued to cool, as rising mortgage rates and record-high sales prices have stifled affordability, weakening demand and pricing out a multitude of buyers. Nationally, median household income has failed to keep pace with increasing mortgage payments, with the costs of buying a home about 80% more expensive now than they were just three summers ago, according to the National Association of REALTORS® (NAR). As more and more prospective buyers find their home purchase plans delayed, many are turning to the rental market, where competition has intensified due to increased demand.

New Listings decreased 12.7 percent for single family homes and 5.6 percent for townhouse-condo properties. Pending Sales decreased 8.6 percent for single family homes and 3.6 percent for townhouse-condo properties. Inventory decreased 4.4 percent for single family homes and 5.4 percent for townhouse-condo properties.

The Median Sales Price was up 11.1 percent to \$450,000 for single family homes and 15.3 percent to \$340,000 for townhouse-condo properties. Days on Market decreased 5.9 percent for single family homes and 25.0 percent for townhouse-condo properties. Months Supply of Inventory increased 6.2 percent for single family homes and 8.3 percent for townhouse-condo properties.

At a time of year when homebuying activity is typically very strong, soaring homeownership costs have caused home sales to decline nationwide for the fifth consecutive month, with existing-home sales falling 5.4% month-to-month and 14.2% year-over-year as of last measure, according to NAR. But there is a bright spot. Inventory of existing homes has continued to climb this summer, with 1.26 million homes available at the beginning of July, equivalent to a 3 months' supply. And despite the summer slowdown, homes are still selling quickly, with the typical home staying on market an average of 14 days.

## Monthly Snapshot

<b>- 17.9%</b>	<b>+ 11.1%</b>	<b>- 7.8%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2021	7-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
<b>Closed Sales</b>		1,798	<b>1,477</b>	- 17.9%	9,061	<b>7,701</b>	- 15.0%
<b>Median Sales Price</b>		\$405,000	<b>\$450,000</b>	+ 11.1%	\$387,500	<b>\$445,000</b>	+ 14.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$848.9	<b>\$782.8</b>	- 7.8%	\$4,081.1	<b>\$4,024.0</b>	- 1.4%
<b>Days on Market</b>		17	<b>16</b>	- 5.9%	27	<b>21</b>	- 22.2%
<b>Pending Sales</b>		1,698	<b>1,552</b>	- 8.6%	10,215	<b>8,840</b>	- 13.5%
<b>Months Supply</b>		1.6	<b>1.7</b>	+ 6.3%	--	--	--
<b>New Listings</b>		2,161	<b>1,887</b>	- 12.7%	11,958	<b>10,868</b>	- 9.1%
<b>Homes for Sale</b>		2,445	<b>2,337</b>	- 4.4%	--	--	--
<b>Pct. of List Price Received</b>		103.9%	<b>103.4%</b>	- 0.5%	103.1%	<b>103.7%</b>	+ 0.6%
<b>Affordability Index</b>		103	<b>75</b>	- 27.2%	108	<b>76</b>	- 29.6%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



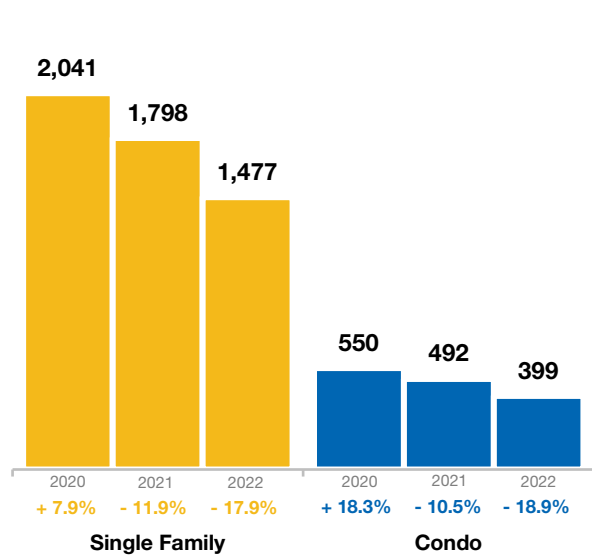
Key Metrics	Historical Sparkbars	7-2021	7-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
<b>Closed Sales</b>		492	<b>399</b>	- 18.9%	2,989	<b>2,557</b>	- 14.5%
<b>Median Sales Price</b>		\$295,000	<b>\$340,000</b>	+ 15.3%	\$280,000	<b>\$335,000</b>	+ 19.6%
<b>\$ Volume of Closed Sales (in millions)</b>		\$163.5	<b>\$154.3</b>	- 5.6%	\$944.5	<b>\$967.8</b>	+ 2.5%
<b>Days on Market</b>		20	<b>15</b>	- 25.0%	25	<b>21</b>	- 16.0%
<b>Pending Sales</b>		447	<b>431</b>	- 3.6%	3,202	<b>2,836</b>	- 11.4%
<b>Months Supply</b>		1.2	<b>1.3</b>	+ 8.3%	--	--	--
<b>New Listings</b>		555	<b>524</b>	- 5.6%	3,445	<b>3,219</b>	- 6.6%
<b>Homes for Sale</b>		554	<b>524</b>	- 5.4%	--	--	--
<b>Pct. of List Price Received</b>		103.2%	<b>103.3%</b>	+ 0.1%	102.3%	<b>103.6%</b>	+ 1.3%
<b>Affordability Index</b>		142	<b>99</b>	- 30.3%	149	<b>101</b>	- 32.2%

# NH Closed Sales

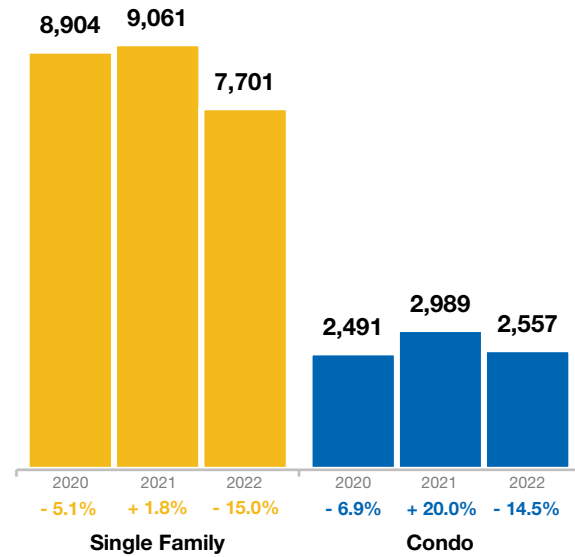
A count of the actual sales that closed in a given month.



## July

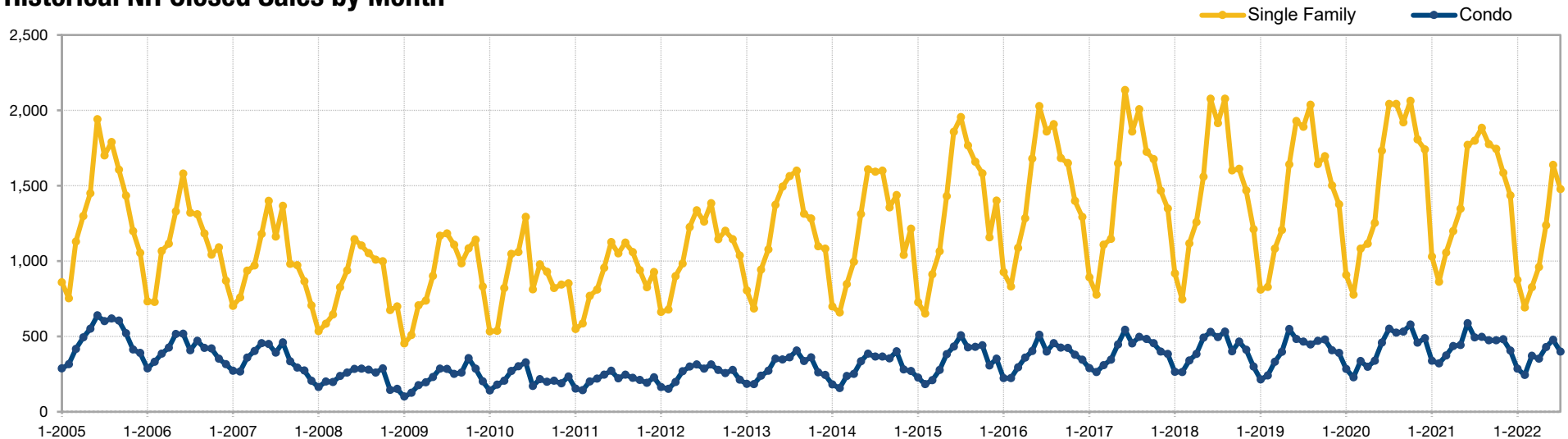


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	1,884	-7.7%	497	-5.2%
Sep-2021	1,775	-7.6%	474	-10.7%
Oct-2021	1,744	-15.4%	474	-18.0%
Nov-2021	1,585	-12.3%	480	+4.8%
Dec-2021	1,435	-17.5%	406	-16.6%
Jan-2022	875	-15.0%	286	-15.4%
Feb-2022	692	-19.8%	243	-24.3%
Mar-2022	825	-21.8%	371	-0.3%
Apr-2022	959	-19.9%	352	-19.3%
May-2022	1,236	-8.2%	429	-3.2%
Jun-2022	1,637	-7.5%	477	-18.7%
<b>Jul-2022</b>	<b>1,477</b>	<b>-17.9%</b>	<b>399</b>	<b>-18.9%</b>
12-Month Avg	1,344	-13.5%	407	-12.2%

## Historical NH Closed Sales by Month

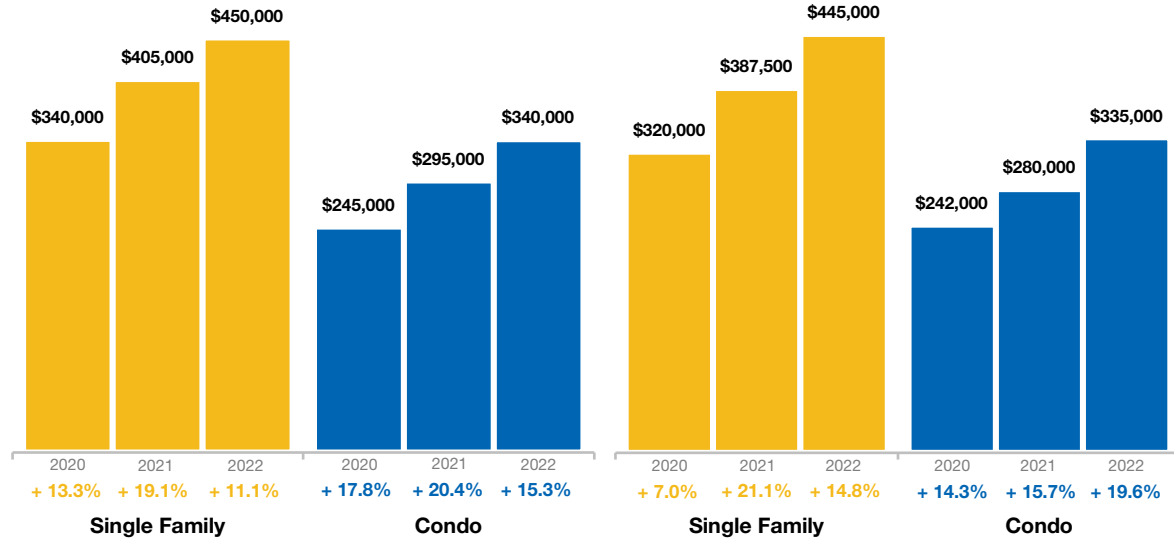


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## July

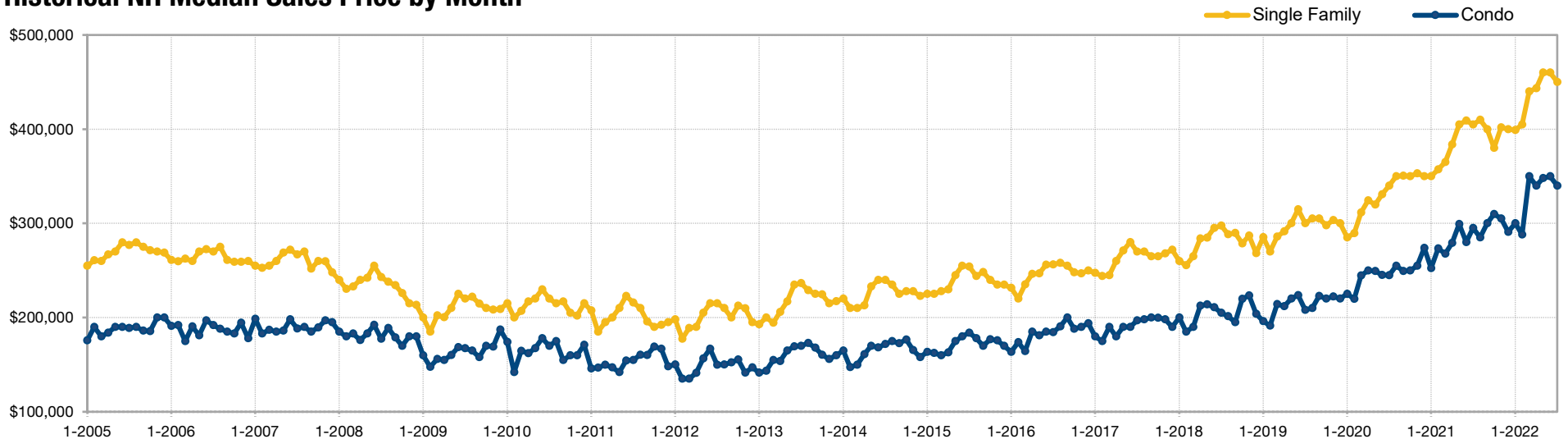


## Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	\$410,000	+17.1%	\$285,000	+11.8%
Sep-2021	\$400,000	+14.1%	\$300,000	+20.3%
Oct-2021	\$380,000	+8.6%	\$310,000	+24.0%
Nov-2021	\$401,750	+13.8%	\$305,000	+19.6%
Dec-2021	\$400,000	+14.3%	\$291,000	+6.2%
Jan-2022	\$399,000	+14.0%	\$300,000	+18.8%
Feb-2022	\$405,000	+13.3%	\$288,000	+5.4%
Mar-2022	\$440,000	+20.5%	\$350,000	+30.7%
Apr-2022	\$443,500	+15.6%	\$340,000	+21.8%
May-2022	\$460,000	+13.6%	\$348,000	+16.2%
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
<b>Jul-2022</b>	<b>\$450,000</b>	<b>+11.1%</b>	<b>\$340,000</b>	<b>+15.3%</b>
12-Month Avg*	\$420,000	+13.5%	\$320,000	+18.6%

\* Median Sales Price for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

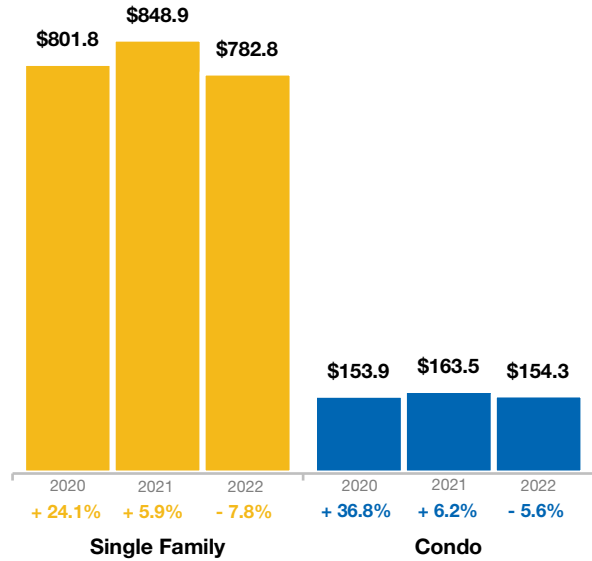


# NH \$ Volume of Closed Sales

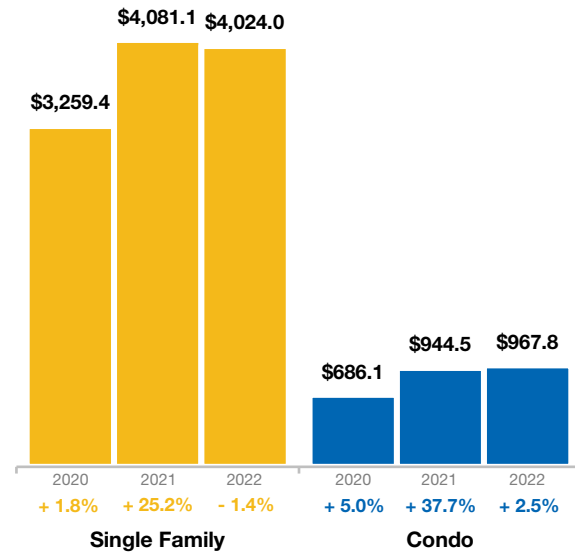
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## July



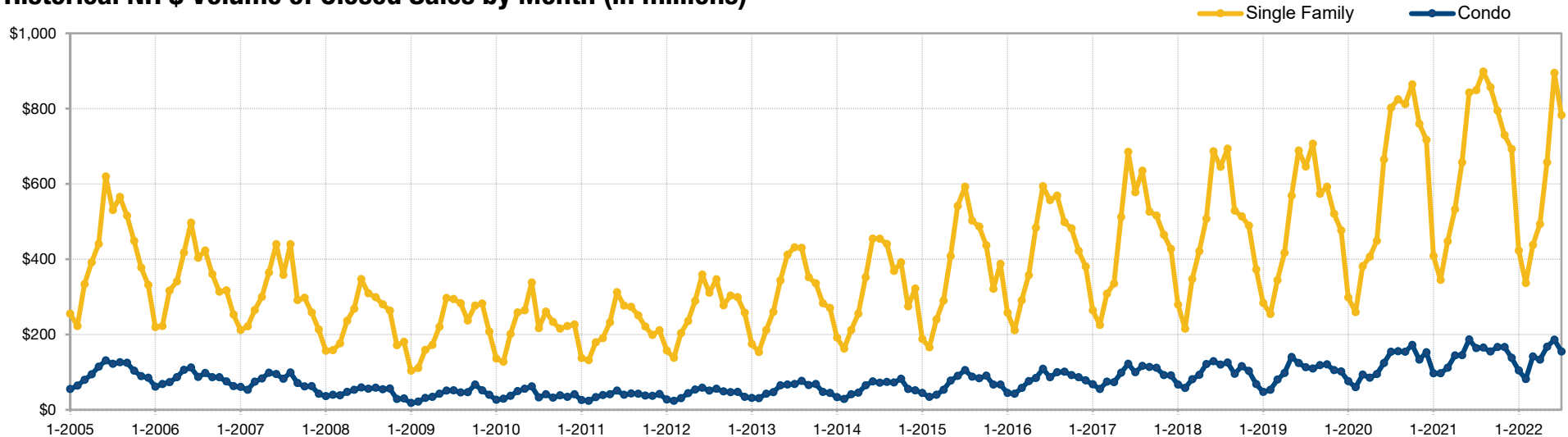
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	\$898.3	+9.0%	\$165.3	+6.6%
Sep-2021	\$856.9	+5.5%	\$154.6	+0.4%
Oct-2021	\$794.2	-8.1%	\$166.4	-3.2%
Nov-2021	\$729.7	-3.9%	\$166.6	+25.5%
Dec-2021	\$692.6	-3.4%	\$137.9	-9.5%
Jan-2022	\$423.2	+3.6%	\$104.5	+7.8%
Feb-2022	\$336.3	-2.4%	\$81.5	-15.8%
Mar-2022	\$437.2	-2.2%	\$141.2	+26.8%
Apr-2022	\$493.0	-7.4%	\$132.8	-7.8%
May-2022	\$656.9	0.0%	\$167.4	+15.5%
Jun-2022	\$894.6	+6.2%	\$186.1	-0.4%
<b>Jul-2022</b>	<b>\$782.8</b>	<b>-7.8%</b>	<b>\$154.3</b>	<b>-5.6%</b>
12-Month Avg*	\$666.3	-0.8%	\$146.6	+2.8%

\* \$ Volume of Closed Sales (in millions) for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

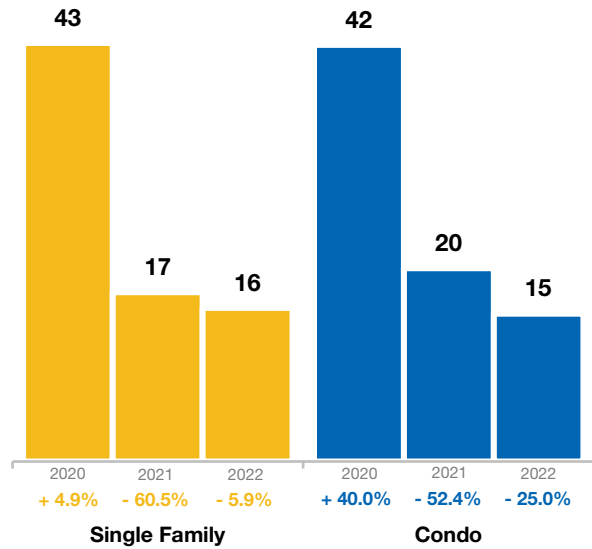


# NH Days on Market

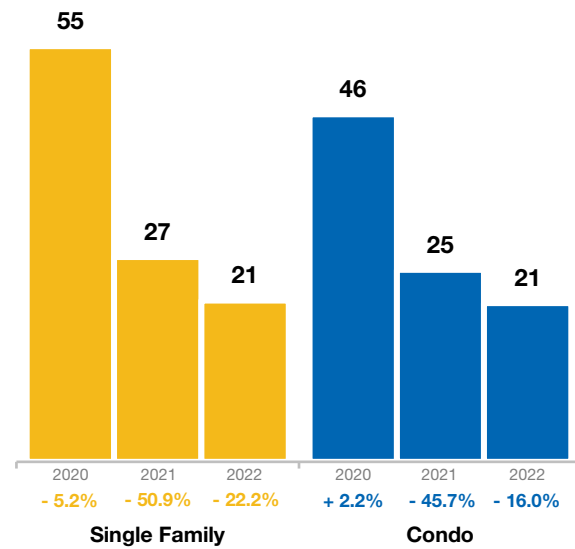
Average number of days between when a property is listed and when an offer is accepted in a given month.



## July



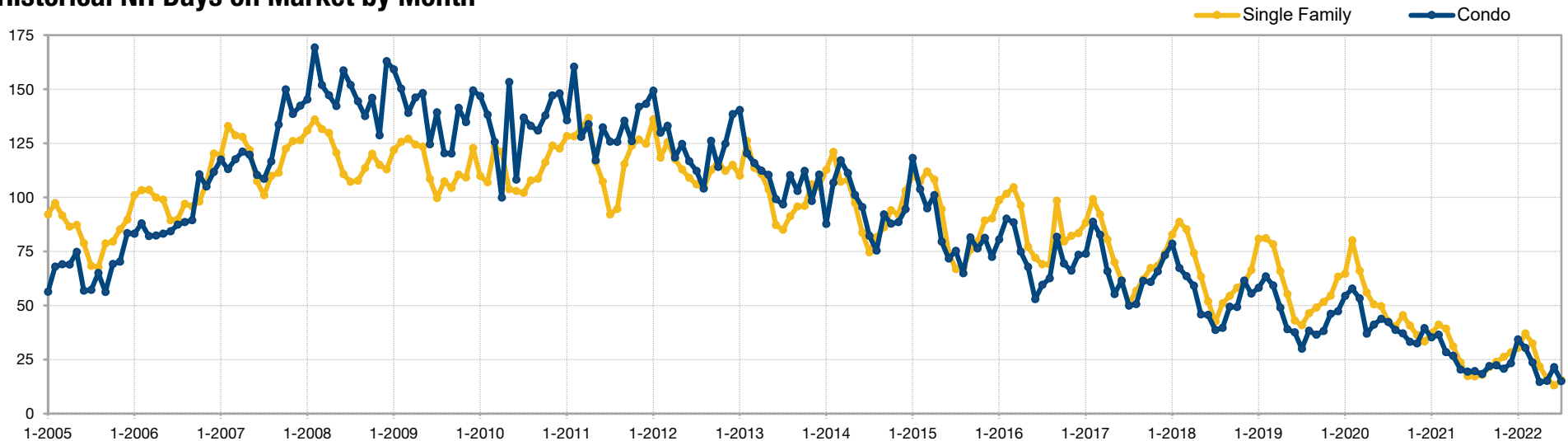
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	18	-55.0%	18	-53.8%
Sep-2021	21	-53.3%	22	-40.5%
Oct-2021	24	-41.5%	22	-33.3%
Nov-2021	26	-27.8%	21	-34.4%
Dec-2021	28	-15.2%	23	-42.5%
Jan-2022	30	-18.9%	34	-2.9%
Feb-2022	37	-9.8%	30	-16.7%
Mar-2022	32	-17.9%	24	-14.3%
Apr-2022	22	-29.0%	15	-44.4%
May-2022	16	-33.3%	15	-25.0%
Jun-2022	13	-23.5%	21	+10.5%
<b>Jul-2022</b>	<b>16</b>	<b>-5.9%</b>	<b>15</b>	<b>-25.0%</b>
12-Month Avg*	22	-33.2%	21	-30.5%

\* Days on Market for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

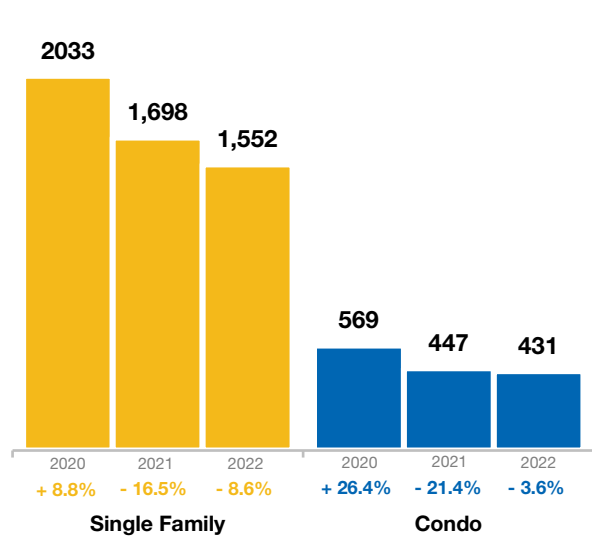


# NH Pending Sales

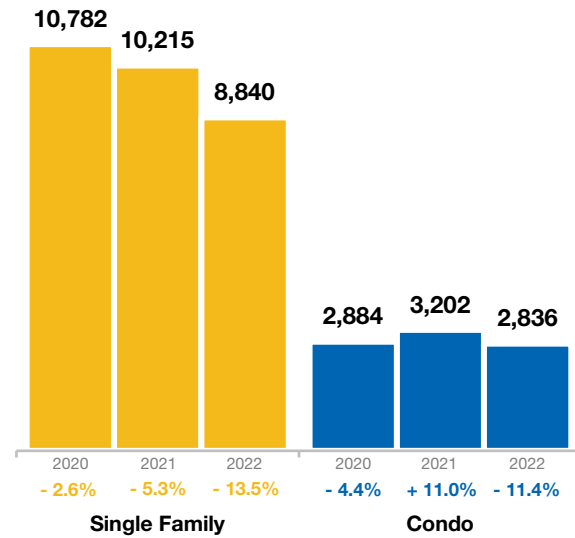
A count of the properties on which offers have been accepted in a given month.



## July

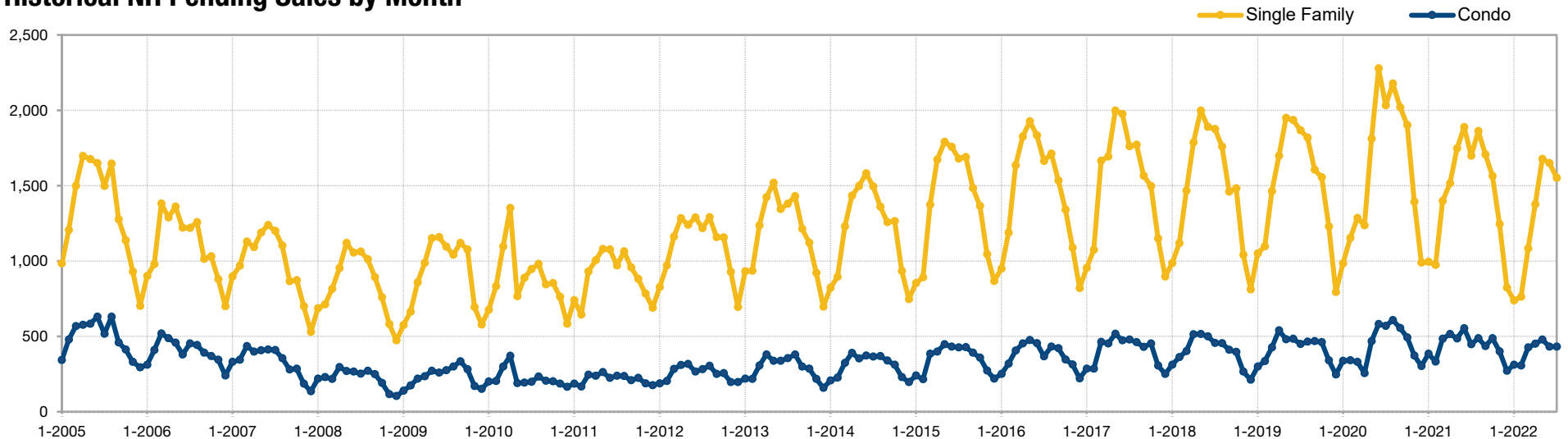


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	1,863	-14.5%	488	-19.6%
Sep-2021	1,708	-15.5%	435	-21.6%
Oct-2021	1,565	-17.8%	488	-1.0%
Nov-2021	1,246	-10.6%	400	+7.5%
Dec-2021	823	-16.9%	271	-10.6%
Jan-2022	739	-25.7%	311	-19.0%
Feb-2022	763	-21.6%	307	-7.5%
Mar-2022	1,083	-22.6%	426	-12.0%
Apr-2022	1,377	-9.1%	451	-12.4%
May-2022	1,677	-4.0%	478	-1.6%
Jun-2022	1,649	-12.7%	432	-22.0%
<b>Jul-2022</b>	<b>1,552</b>	<b>-8.6%</b>	<b>431</b>	<b>-3.6%</b>
12-Month Avg	1,337	-14.2%	410	-11.1%

## Historical NH Pending Sales by Month



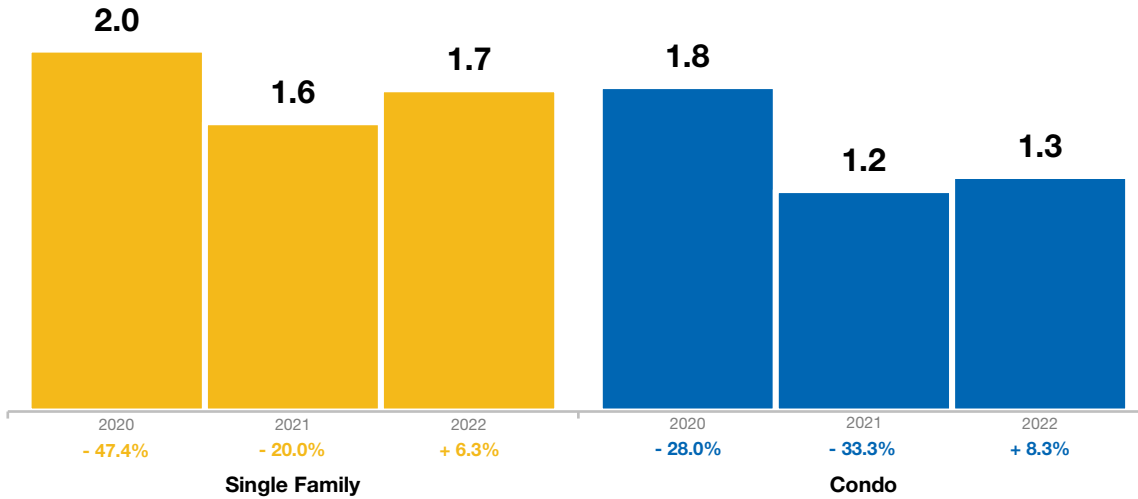


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



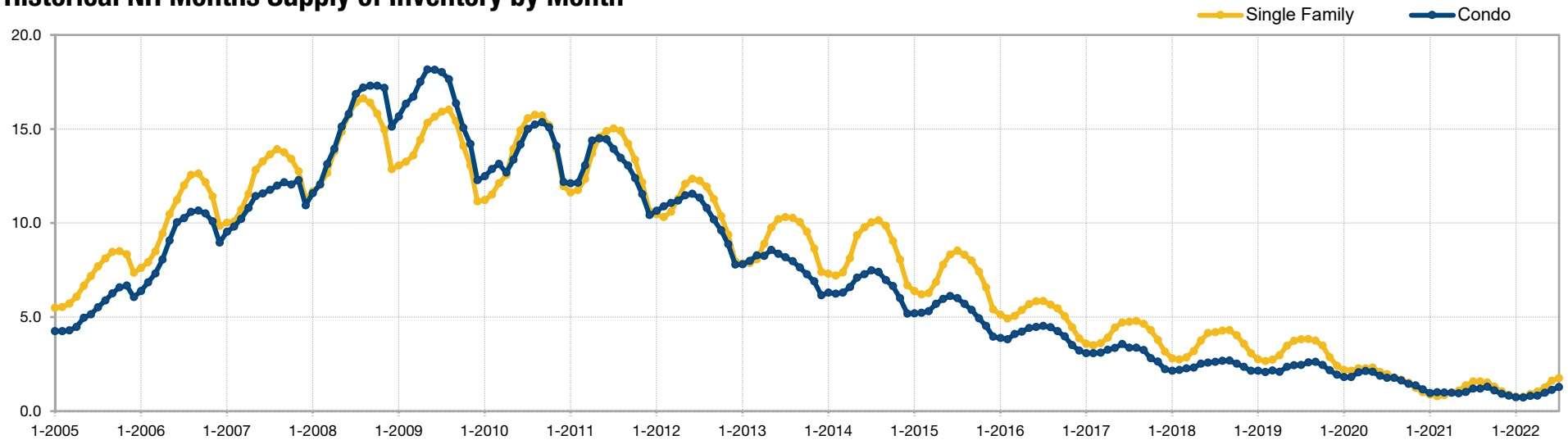
## July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	1.6	-11.1%	1.2	-33.3%
Sep-2021	1.5	-11.8%	1.3	-18.8%
Oct-2021	1.3	-13.3%	1.1	-26.7%
Nov-2021	1.0	-16.7%	0.9	-35.7%
Dec-2021	0.9	-10.0%	0.8	-33.3%
Jan-2022	0.8	-11.1%	0.7	-30.0%
Feb-2022	0.8	0.0%	0.7	-30.0%
Mar-2022	0.9	0.0%	0.8	-20.0%
Apr-2022	1.0	0.0%	0.8	-20.0%
May-2022	1.2	+9.1%	1.0	+11.1%
Jun-2022	1.6	+14.3%	1.1	+10.0%
<b>Jul-2022</b>	<b>1.7</b>	<b>+6.3%</b>	<b>1.3</b>	<b>+8.3%</b>
12-Month Avg*	1.2	-2.7%	1.0	-18.4%

\* Months Supply for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

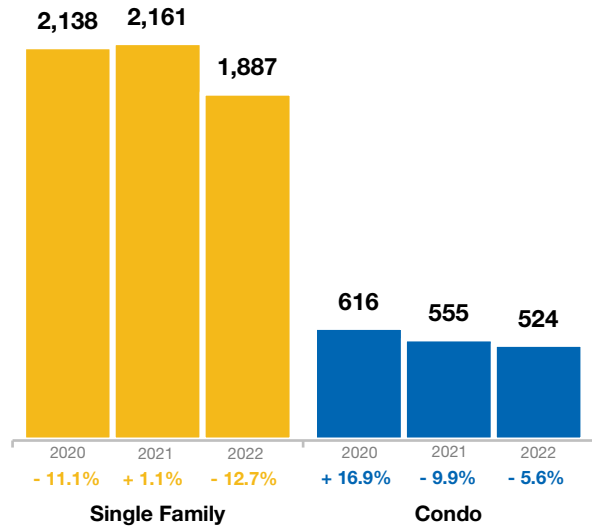


# NH New Listings

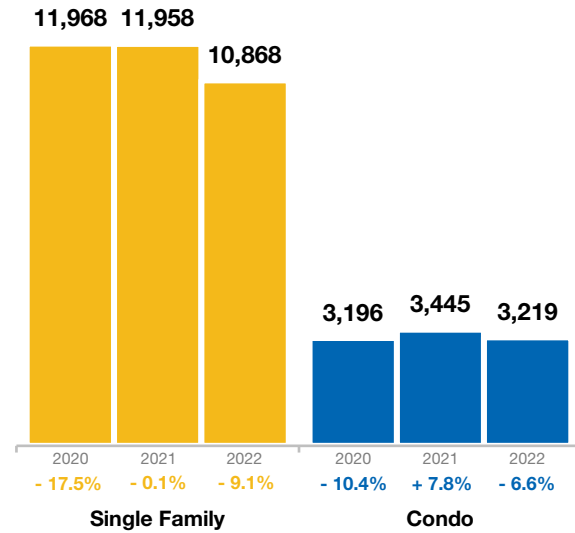
A count of the properties that have been newly listed on the market in a given month.



## July

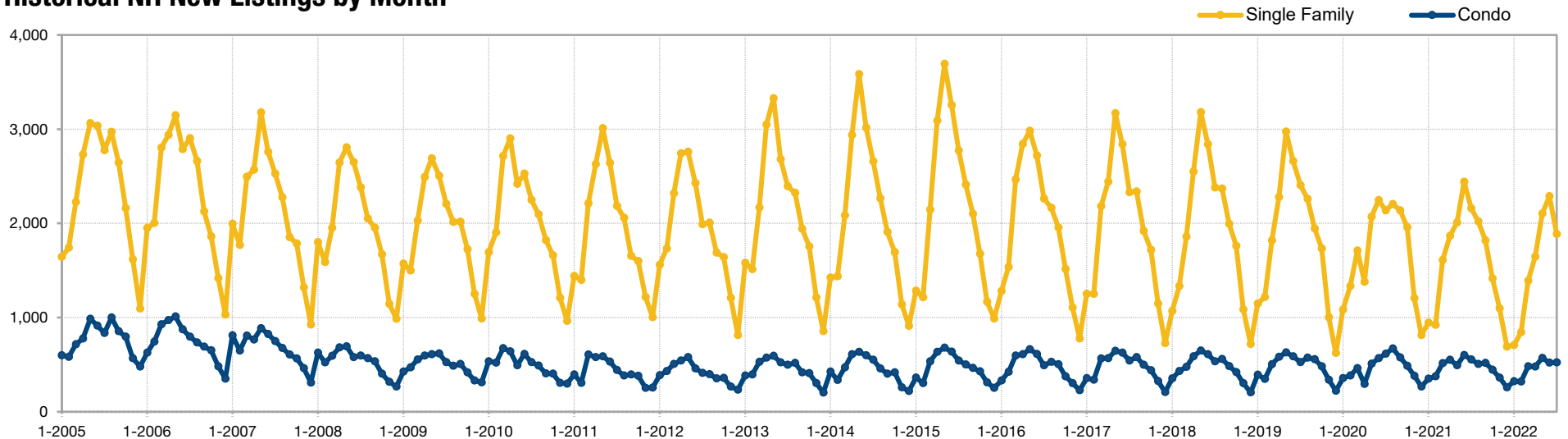


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	2,020	-8.4%	507	-24.6%
Sep-2021	1,820	-14.9%	517	-10.4%
Oct-2021	1,416	-27.8%	446	-8.2%
Nov-2021	1,097	-9.2%	362	-5.2%
Dec-2021	692	-15.0%	260	-3.0%
Jan-2022	707	-25.2%	322	-8.0%
Feb-2022	844	-8.6%	321	-14.4%
Mar-2022	1,391	-13.7%	481	-6.8%
Apr-2022	1,647	-11.7%	479	-13.2%
May-2022	2,103	+4.7%	570	+15.4%
Jun-2022	2,289	-6.3%	522	-13.4%
<b>Jul-2022</b>	<b>1,887</b>	<b>-12.7%</b>	<b>524</b>	<b>-5.6%</b>
12-Month Avg	1,690	-11.7%	486	-8.9%

## Historical NH New Listings by Month

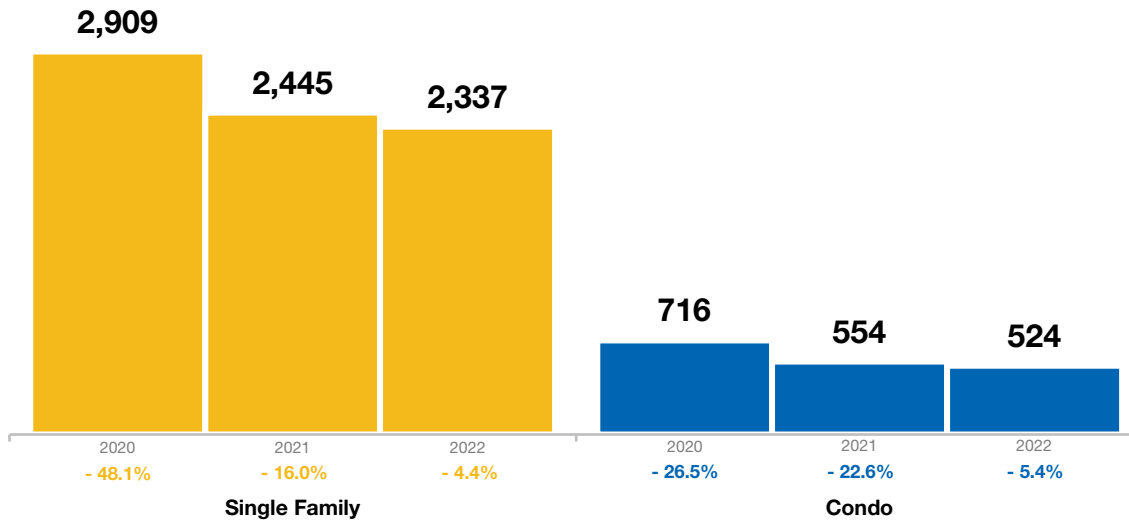


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

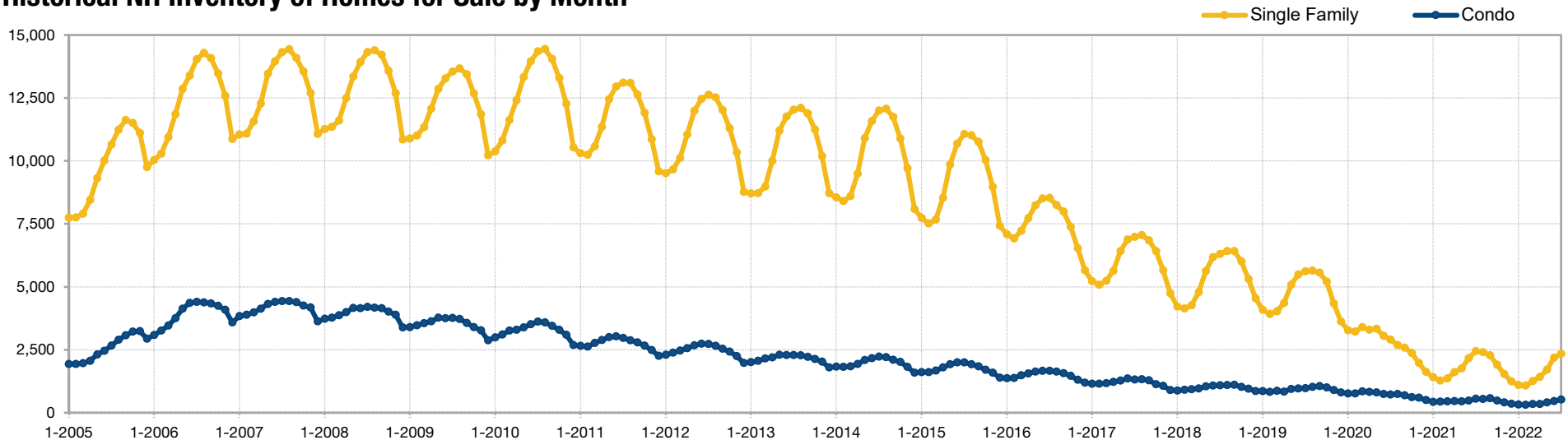


## July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	2,401	-10.7%	541	-26.6%
Sep-2021	2,274	-11.8%	570	-17.3%
Oct-2021	1,906	-19.8%	482	-22.3%
Nov-2021	1,537	-22.1%	407	-30.9%
Dec-2021	1,247	-22.7%	358	-28.4%
Jan-2022	1,093	-22.6%	319	-24.4%
Feb-2022	1,070	-15.8%	314	-28.6%
Mar-2022	1,256	-7.8%	347	-22.0%
Apr-2022	1,415	-12.3%	347	-24.6%
May-2022	1,706	-3.0%	411	-7.8%
Jun-2022	2,187	+1.3%	462	-2.9%
<b>Jul-2022</b>	<b>2,337</b>	<b>-4.4%</b>	<b>524</b>	<b>-5.4%</b>
12-Month Avg	1,702	-12.1%	424	-20.3%

## Historical NH Inventory of Homes for Sale by Month



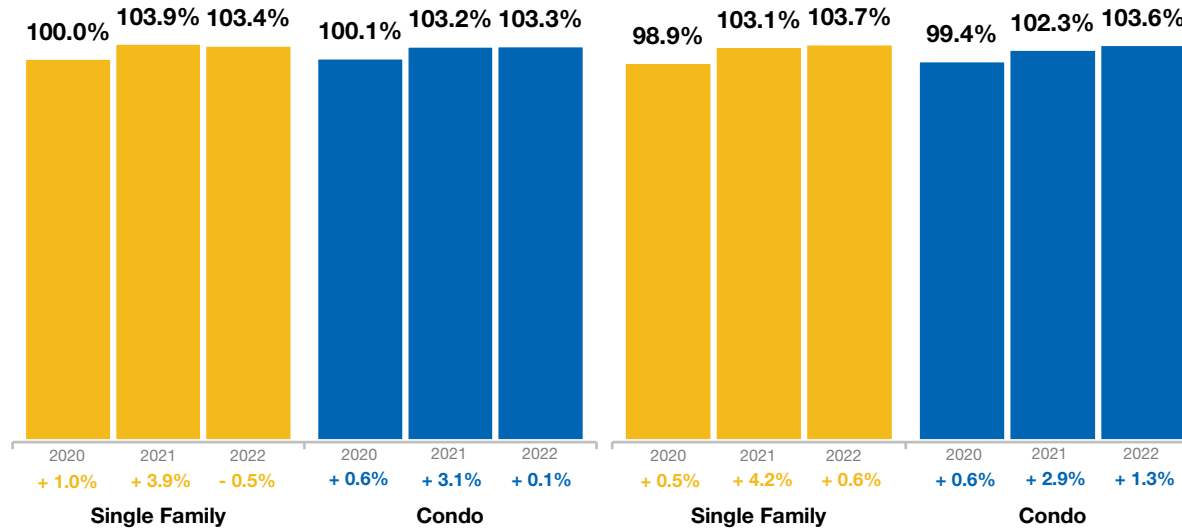
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## July

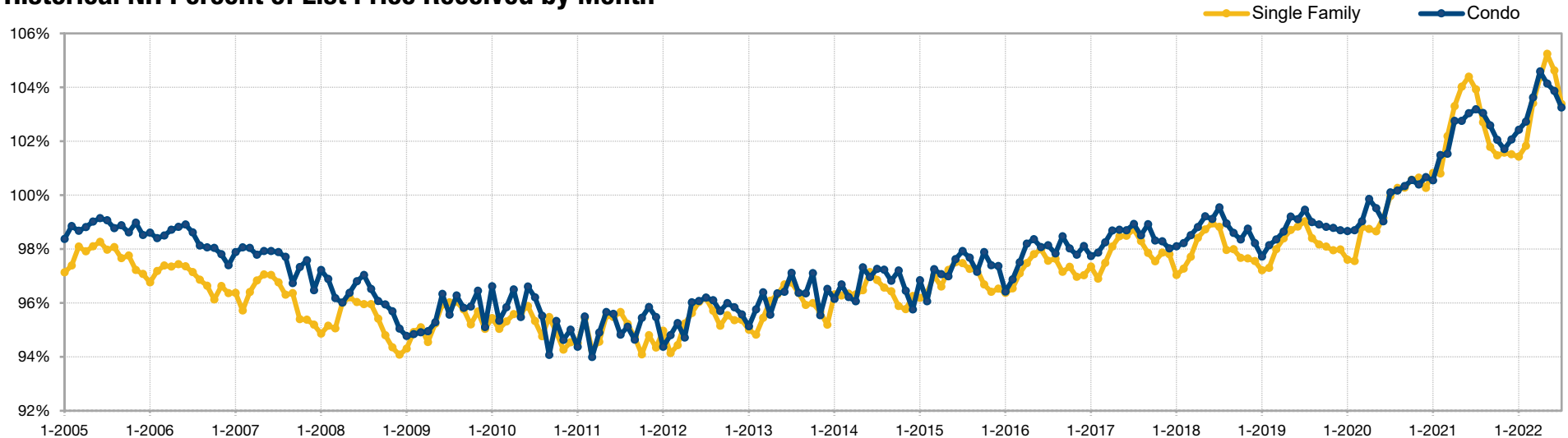
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	102.7%	+2.4%	103.0%	+2.8%
Sep-2021	101.8%	+1.5%	102.6%	+2.3%
Oct-2021	101.5%	+0.9%	102.1%	+1.5%
Nov-2021	101.6%	+1.0%	101.7%	+1.3%
Dec-2021	101.5%	+1.2%	102.1%	+1.4%
Jan-2022	101.4%	+0.6%	102.4%	+1.9%
Feb-2022	101.8%	+1.0%	102.7%	+1.2%
Mar-2022	103.4%	+1.2%	103.6%	+2.1%
Apr-2022	104.4%	+1.1%	104.6%	+1.8%
May-2022	105.2%	+1.2%	104.1%	+1.3%
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
<b>Jul-2022</b>	<b>103.4%</b>	<b>-0.5%</b>	<b>103.3%</b>	<b>+0.1%</b>
12-Month Avg*	102.7%	+1.0%	103.0%	+1.5%

\* Pct. of List Price Received for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



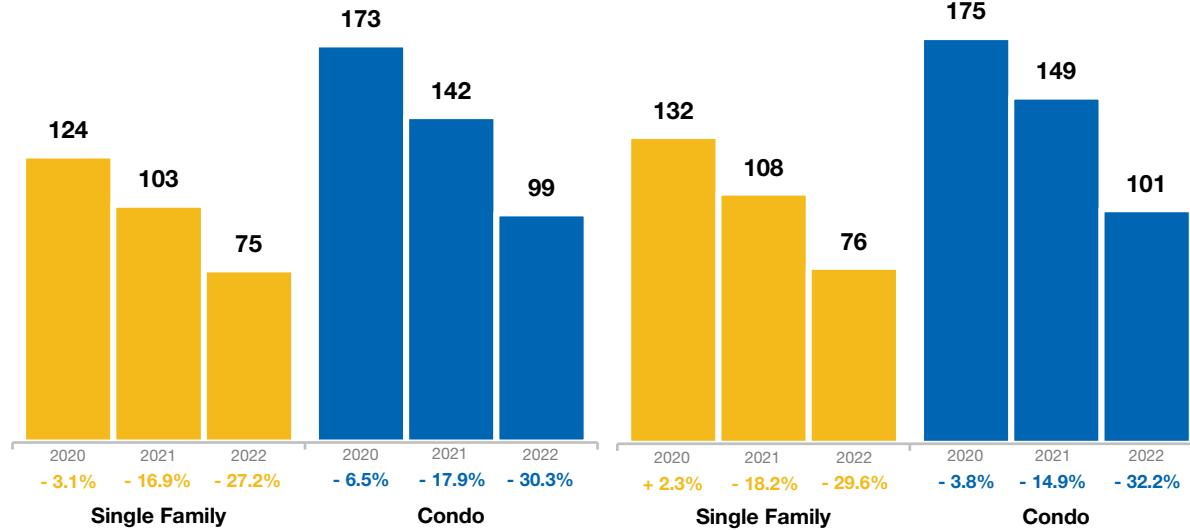
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## July

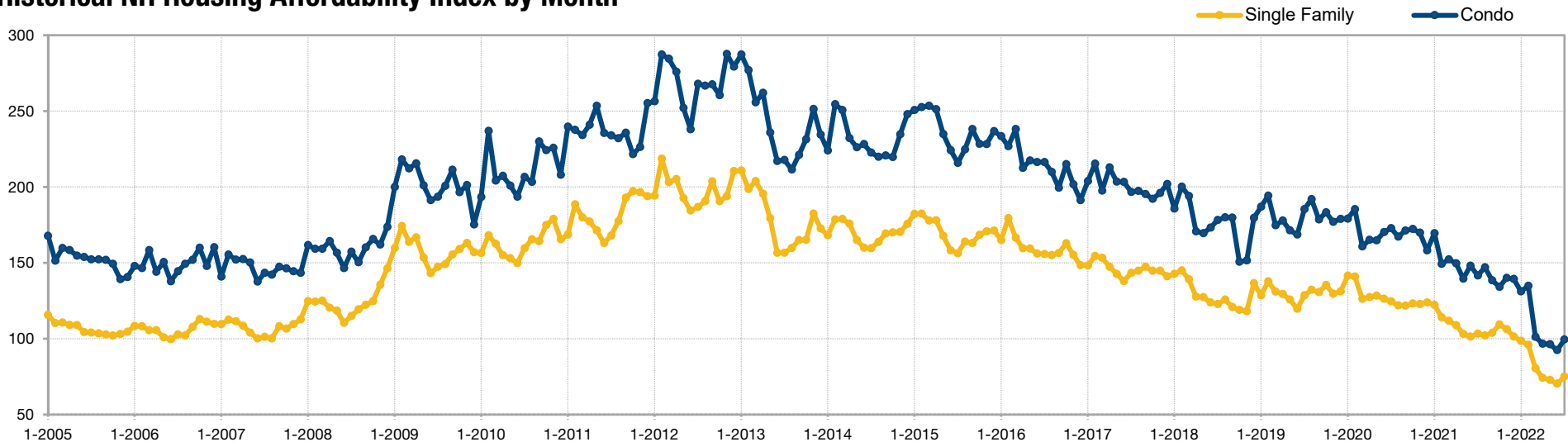
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2021	102	-16.4%	147	-12.0%
Sep-2021	104	-14.8%	139	-18.7%
Oct-2021	109	-11.4%	134	-22.1%
Nov-2021	106	-13.8%	140	-17.6%
Dec-2021	101	-18.5%	139	-12.0%
Jan-2022	99	-18.9%	131	-22.9%
Feb-2022	96	-15.8%	135	-9.4%
Mar-2022	80	-28.6%	101	-33.6%
Apr-2022	74	-32.1%	97	-35.3%
May-2022	73	-29.1%	96	-30.9%
Jun-2022	70	-30.7%	92	-37.8%
<b>Jul-2022</b>	<b>75</b>	<b>-27.2%</b>	<b>99</b>	<b>-30.3%</b>
12-Month Avg*	91	-34.7%	115	-37.1%

\* Affordability Index for all properties from August 2021 through July 2022. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2021	7-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
<b>Closed Sales</b>		2,388	<b>1,989</b>	- 16.7%	12,625	<b>10,888</b>	- 13.8%
<b>Median Sales Price</b>		\$375,000	<b>\$420,000</b>	+ 12.0%	\$351,000	<b>\$403,500</b>	+ 15.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$1,023.6	<b>\$952.6</b>	- 6.9%	\$5,086.8	<b>\$5,074.5</b>	- 0.2%
<b>Days on Market</b>		18	<b>16</b>	- 11.1%	27	<b>22</b>	- 18.5%
<b>Pending Sales</b>		2,245	<b>2,123</b>	- 5.4%	14,039	<b>12,401</b>	- 11.7%
<b>Months Supply</b>		1.5	<b>1.6</b>	+ 6.7%	--	--	--
<b>New Listings</b>		2,845	<b>2,589</b>	- 9.0%	16,095	<b>14,895</b>	- 7.5%
<b>Homes for Sale</b>		3,132	<b>2,991</b>	- 4.5%	--	--	--
<b>Pct. of List Price Received</b>		103.7%	<b>103.4%</b>	- 0.3%	102.8%	<b>103.5%</b>	+ 0.7%
<b>Affordability Index</b>		111	<b>80</b>	- 27.8%	119	<b>84</b>	- 29.7%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -
<b>Belknap</b>	99	68	- 31.3%	\$377,000	\$440,000	+ 16.7%	\$54.3	\$40.8	- 24.9%	17	15	- 11.8%	108	123	+ 13.9%
Belknap Year-to-Date	552	467	- 15.4%	\$367,150	\$415,000	+ 13.0%	\$282.8	\$272.0	- 3.8%	29	22	- 24.1%	639	578	- 9.5%
<b>Carroll</b>	110	92	- 16.4%	\$380,950	\$432,500	+ 13.5%	\$52.2	\$52.2	0.0%	24	16	- 33.3%	115	102	- 11.3%
Carroll Year-to-Date	613	482	- 21.4%	\$365,000	\$420,000	+ 15.1%	\$296.3	\$283.3	- 4.4%	34	27	- 20.6%	716	552	- 22.9%
<b>Cheshire</b>	110	96	- 12.7%	\$286,000	\$330,000	+ 15.4%	\$35.0	\$34.3	- 2.0%	21	23	+ 9.5%	122	89	- 27.0%
Cheshire Year-to-Date	515	482	- 6.4%	\$275,000	\$305,000	+ 10.9%	\$161.4	\$173.8	+ 7.7%	27	25	- 7.4%	585	518	- 11.5%
<b>Coos</b>	68	58	- 14.7%	\$157,500	\$237,500	+ 50.8%	\$14.9	\$14.6	- 2.0%	60	41	- 31.7%	62	48	- 22.6%
Coos Year-to-Date	299	255	- 14.7%	\$172,900	\$195,000	+ 12.8%	\$66.0	\$60.3	- 8.6%	73	41	- 43.8%	336	265	- 21.1%
<b>Grafton</b>	119	113	- 5.0%	\$325,000	\$390,000	+ 20.0%	\$53.6	\$61.6	+ 14.9%	23	19	- 17.4%	134	123	- 8.2%
Grafton Year-to-Date	683	524	- 23.3%	\$299,900	\$375,000	+ 25.0%	\$282.1	\$264.3	- 6.3%	41	28	- 31.7%	770	627	- 18.6%
<b>Hillsborough</b>	476	384	- 19.3%	\$415,000	\$465,000	+ 12.0%	\$216.1	\$200.2	- 7.4%	13	11	- 15.4%	426	374	- 12.2%
Hillsborough Year-to-Date	2,310	2,001	- 13.4%	\$410,000	\$469,900	+ 14.6%	\$1,055.5	\$1,047.7	- 0.7%	18	15	- 16.7%	2,603	2,292	- 11.9%
<b>Merrimack</b>	194	167	- 13.9%	\$375,000	\$420,000	+ 12.0%	\$81.7	\$79.7	- 2.4%	16	21	+ 31.3%	178	184	+ 3.4%
Merrimack Year-to-Date	940	875	- 6.9%	\$350,000	\$407,500	+ 16.4%	\$362.5	\$407.5	+ 12.4%	25	22	- 12.0%	1,060	994	- 6.2%
<b>Rockingham</b>	406	319	- 21.4%	\$520,000	\$590,000	+ 13.5%	\$251.0	\$211.2	- 15.9%	12	12	0.0%	354	320	- 9.6%
Rockingham Year-to-Date	1,957	1,641	- 16.1%	\$489,000	\$575,000	+ 17.6%	\$1,119.8	\$1,094.2	- 2.3%	23	21	- 8.7%	2,235	1,917	- 14.2%
<b>Strafford</b>	148	117	- 20.9%	\$370,000	\$420,000	+ 13.5%	\$62.4	\$56.9	- 8.8%	14	10	- 28.6%	142	125	- 12.0%
Strafford Year-to-Date	852	672	- 21.1%	\$350,000	\$406,000	+ 16.0%	\$333.2	\$308.6	- 7.4%	25	19	- 24.0%	905	739	- 18.3%
<b>Sullivan</b>	68	63	- 7.4%	\$294,500	\$335,000	+ 13.8%	\$27.9	\$31.3	+ 12.2%	18	20	+ 11.1%	57	64	+ 12.3%
Sullivan Year-to-Date	340	302	- 11.2%	\$265,000	\$299,450	+ 13.0%	\$121.5	\$112.3	- 7.6%	41	28	- 31.7%	366	358	- 2.2%
<b>Entire State</b>	1,798	1,477	- 17.9%	\$405,000	\$450,000	+ 11.1%	\$848.9	\$782.8	- 7.8%	17	16	- 5.9%	1,698	1,552	- 8.6%
Entire State Year-to-Date	9,061	7,701	- 15.0%	\$387,500	\$445,000	+ 14.8%	\$4,081.1	\$4,024.0	- 1.4%	27	21	- 22.2%	10,215	8,840	- 13.5%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -	7-2021	7-2022	+ / -
<b>Belknap</b>	33	22	- 33.3%	\$285,000	\$392,500	+ 37.7%	\$10.5	\$8.9	- 15.2%	14	54	+ 285.7%	27	35	+ 29.6%
Belknap Year-to-Date	191	147	- 23.0%	\$210,000	\$326,900	+ 55.7%	\$52.3	\$58.2	+ 11.3%	19	46	+ 142.1%	218	178	- 18.3%
<b>Carroll</b>	28	10	- 64.3%	\$312,500	\$375,000	+ 20.0%	\$9.9	\$3.5	- 64.6%	13	17	+ 30.8%	30	14	- 53.3%
Carroll Year-to-Date	164	121	- 26.2%	\$290,000	\$359,000	+ 23.8%	\$56.9	\$45.9	- 19.3%	23	18	- 21.7%	178	130	- 27.0%
<b>Cheshire</b>	9	3	- 66.7%	\$187,000	\$319,000	+ 70.6%	\$1.9	\$1.0	- 47.4%	37	4	- 89.2%	7	7	0.0%
Cheshire Year-to-Date	44	40	- 9.1%	\$186,000	\$229,500	+ 23.4%	\$8.4	\$9.7	+ 15.5%	26	43	+ 65.4%	44	47	+ 6.8%
<b>Coos</b>	2	2	0.0%	\$590,750	\$538,250	- 8.9%	\$1.2	\$1.1	- 8.3%	2	23	+ 1,050.0%	4	2	- 50.0%
Coos Year-to-Date	9	12	+ 33.3%	\$335,000	\$652,500	+ 94.8%	\$3.6	\$10.7	+ 197.2%	28	38	+ 35.7%	14	15	+ 7.1%
<b>Grafton</b>	61	49	- 19.7%	\$243,500	\$302,500	+ 24.2%	\$15.6	\$16.8	+ 7.7%	30	9	- 70.0%	40	49	+ 22.5%
Grafton Year-to-Date	360	261	- 27.5%	\$259,100	\$285,000	+ 10.0%	\$101.9	\$84.6	- 17.0%	34	13	- 61.8%	362	311	- 14.1%
<b>Hillsborough</b>	143	127	- 11.2%	\$274,900	\$325,000	+ 18.2%	\$42.5	\$45.3	+ 6.6%	18	9	- 50.0%	130	142	+ 9.2%
Hillsborough Year-to-Date	892	826	- 7.4%	\$270,000	\$312,500	+ 15.7%	\$253.4	\$278.9	+ 10.1%	23	16	- 30.4%	941	903	- 4.0%
<b>Merrimack</b>	37	32	- 13.5%	\$230,000	\$249,500	+ 8.5%	\$8.6	\$8.9	+ 3.5%	16	6	- 62.5%	30	31	+ 3.3%
Merrimack Year-to-Date	209	184	- 12.0%	\$230,000	\$275,000	+ 19.6%	\$48.7	\$52.3	+ 7.4%	21	10	- 52.4%	222	186	- 16.2%
<b>Rockingham</b>	151	133	- 11.9%	\$405,000	\$405,000	0.0%	\$65.4	\$62.0	- 5.2%	19	18	- 5.3%	144	127	- 11.8%
Rockingham Year-to-Date	954	827	- 13.3%	\$365,000	\$429,900	+ 17.8%	\$378.5	\$387.1	+ 2.3%	28	27	- 3.6%	1,033	911	- 11.8%
<b>Strafford</b>	22	20	- 9.1%	\$261,000	\$315,000	+ 20.7%	\$6.1	\$6.4	+ 4.9%	29	15	- 48.3%	34	21	- 38.2%
Strafford Year-to-Date	148	124	- 16.2%	\$229,250	\$268,750	+ 17.2%	\$35.7	\$35.2	- 1.4%	24	18	- 25.0%	172	139	- 19.2%
<b>Sullivan</b>	6	1	- 83.3%	\$305,500	\$335,000	+ 9.7%	\$1.8	\$0.3	- 83.3%	10	9	- 10.0%	1	3	+ 200.0%
Sullivan Year-to-Date	18	15	- 16.7%	\$277,500	\$335,000	+ 20.7%	\$5.0	\$5.2	+ 4.0%	14	11	- 21.4%	18	16	- 11.1%
<b>Entire State</b>	492	399	- 18.9%	\$295,000	\$340,000	+ 15.3%	\$163.5	\$154.3	- 5.6%	20	15	- 25.0%	447	431	- 3.6%
Entire State Year-to-Date	2,989	2,557	- 14.5%	\$280,000	\$335,000	+ 19.6%	\$944.5	\$967.8	+ 2.5%	25	21	- 16.0%	3,202	2,836	- 11.4%