## New Hampshire Association of REALTORS® Executive Committee Meeting February 10, 2016

11 S. Main Street Concord, NH

## MINUTES

- 1. The meeting was called to order by President Al Michalovic at 9:35 am. This was followed by the Pledge of Allegiance to the Flag.
- 2. Roll Call:

Cheney, Marion (P)	Eames, Rachel (P)	O'Halloran, Dan (P)
Cushing, Ben (P)	Grella, Theresa (P)	Quackenbos, Bo (E)
Dorji, Pamela (P)	Griffin, Paul (P)	Smith, Andy (P)
Dumont, Barbara (P)	Guevin, Bonnie (P)	Truell, Mary (E)
Goodhue, Maxine (P)	Michalovic, Al (P)	

- 3. Secretary's Report P. Griffin
  - a) It was **MOVED**, **SECONDED** and **VOTED** to approve the agenda as received.
  - b) It was **MOVED**, **SECONDED** and **VOTED** to approve the minutes of January 6, 2016, as mailed/distributed.
- 4. President's Report A. Michalovic
  - a) Al updated the committee on the responses from the Leadership Conference and reported that all reviews were great.
  - b) Al noted that requests for applications for the Leadership Academy have been sent out. The Task Force will be meeting today to review any applications received and reported that interviews will be given at a later date.
  - c) Al has been to several NHAR committee meetings to introduce himself and looks forward to attending all the committees' first meetings.
  - d) Al reported that CIBOR has reached out to him regarding coming up with a designation for their members on a state level similar to NAR's designation of CCIM.
  - e) Al reported that he attended the VT legislation day in Montpelier. The event was for the VT Association Exec and BOD members to mingle with their legislators. He enjoyed his time there.
  - f) Al also updated the committee on a recent visit he had with the VT AE regarding a "Green Symposium" the VT Association recently held. Al would like to see if it would be a good fit for NH to hold a similar event. Al and Rachel have discussed the topic and will work on achieving that goal in March or April of 2017. Al requested that if any Exec members know if anyone that has a Green designation that their information be given to himself or staff so that he can reach out to that member for information.
- 5. Executive Vice President's Report P. Griffin
  - a) Paul noted that there has been a change to the new registration system for events and classes and gave a brief description of why the change occurred.
- 6. President-Elect's Report R. Eames
  - a) It was **MOVED**, **SECONDED** and **VOTED** to approve the revision to the Bylaws, Article IV., Section 1.c, as presented.

Executive Committee - February 10, 2016

- b) It was **MOVED**, **SECONDED** and **VOTED** to approve the revision to the Policy Manual, Section 2.9, as presented.
- c) Rachel reported that it's been confirmed that Installation and Leadership Academy Graduation is scheduled for the 16<sup>th</sup> of November at the Bektash Shrine Center in Concord. It will be reasonably priced and a silent and live auction will be held as well. There will be a committee meeting held after the next BOD meeting to hash out the details of helping with organizing the event.
- 7. Treasurer's Report –Bo Quackenbos (Paul reported for Bo)
  - a) The January 2016 Financial Statements were reviewed.
  - b) The January 2016 Membership Reports were reviewed.
- 8. Committee Reports A. Michalovic
  - a) Communications Dan O'Halloran
    - 1. Dan noted that the committee is reaching out for RFP for the new website.
    - 2. Dan reported that there will be a review of the image campaign to determine if it should change, continue or be cancelled.
  - d) Legal Andy Smith
    - 1. Andy gave an update on the Legal Committee noting that all the subcommittees have been busy.
    - 2. Andy noted that the Legal Committee is meeting later today.
    - 3. Andy also noted that PS Workshop is on track and encouraged all to attend.
    - 4. Andy reported that a survey will be going out to the DR's requesting feedback on the new TRID procedures.
  - c) Professional Development Marion Cheney
    - 1. Marion noted that Professional Development met last month. They discussed the subcommittee structure which was well received. The full committee is working on the details of how the committee will be broken out into those subcommittees.
    - 2. Marion also noted that the planning for the NHAR conference for this year has already started and noted the dates of September 18-21 at the Radisson in Manchester.
  - d) Public Policy Mary Truell
    - 1. Mary was excused, no report was given.
- 9. Member Liaison Reports R. Eames
  - a) Pam Dorji reported on Capitol Region, Seacoast Board, Contoocook Valley and NH CIBOR.
  - b) Barbara Dumont reported on Lakes Region, Strafford Board, North Country and White Mountain Boards.
  - c) Theresa Grella reported on Greater Manchester/Nashua, Monadnock, and GSSBR.
  - d) Ben Cushing reported on Greater Claremont, Sunapee Board and Upper Valley Boards.
- 10. Adjournment
  - a) It was **MOVED**, **SECONDED** and **VOTED** to adjourn at 10:50 am.

Submitted by:

Paul Sula

Paul Griffin Executive Vice President/Secretary