

## MINUTES

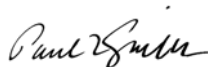
1. The meeting was called to order by President Al Michalovic at 9:50 am. This was followed by the Pledge of Allegiance to the Flag.
2. Roll Call:

Cheney, Marion (E)	Eames, Rachel (E)	O'Halloran, Dan (P)
Cushing, Ben (P)	Grella, Theresa (P)	Quackenbos, Bo (P)
Dorji, Pamela (E)	Griffin, Paul (P)	Smith, Andy (E)
Dumont, Barbara (E)	Guevin, Bonnie (P)	Truell, Mary (P)
Goodhue, Maxine (E)	Michalovic, Al (P)	
3. Secretary's Report – P. Griffin
  - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
  - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of March 9, 2016, as mailed/distributed.
4. President's Report – A. Michalovic
  - a) Al updated the committee on a meeting that took place with Congresswoman Kuster at the CVBR Roundtable. Al was a panelist at the roundtable and noted that much of the discussion that took place was informative and great.
  - b) Al noted that the four roundtables for DR's and agents are wrapped up and well received.
  - c) Al had a session with Home Team which is a counseling service through NH Housing. He enjoyed his time there educating potential buyers.
  - d) Al noted that a Task Force has been put in place for the Green Alliance Symposium. Gerry O'Connell is the chair for the TF and there are 4 other members. Planning is under way and they welcome all suggestions and feedback regarding the event. A grant is being applied for through NAR to offset costs.
5. Executive Vice President's Report – P. Griffin
  - a) Paul noted that acknowledged the work that the staff did on the first quarter of the year so far. All the events, PS Workshop, Roundtables, Legislative work and designation courses.
6. President-Elect's Report – R. Eames
  - a) Rachel noted that she putting a lot of energy into her installation and leadership academy graduation and making great progress generating interest and auction items.
7. Treasurer's Report –Bo Quackenbos
  - a) The March 2016 Financial Statements were reviewed.
  - b) The March 2016 Membership Reports were reviewed.
8. Committee Reports – A. Michalovic
  - a) Communications – Dan O'Halloran
    1. Dan noted that a meeting is coming up next week. At that meeting, the RFP's for the new websites will be reviewed.

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2. The image campaign will be changed after the website has been put in place.
    3. Inman select is a member benefit that was recently announced to the members.
  - b) Legal – Andy Smith
    1. Andy had no report in his absence.
  - c) Professional Development – Marion Cheney
    1. Marion noted that Working groups have been meeting and very happy with progress.
    2. Marion noted that the committee is working on pulling Tech Tuesday together for the NHAR convention. Tech portion will include demonstrations and vendors.
    3. Also noted, there will be offering a first time attendee discount this year.
    4. Marion reported that Professional Development We will be selling 50/50 raffle tickets for \$50.00 each starting June when early bird announcements go out to our membership. 50% of the proceeds will go to winner and 50% will go the Boys and Girls Clubs throughout NH ...if there is NOT a Boys and Girls Club within a local Board area then it will go to that Board's charity of choice.
    5. Marion also reported that more will come on the Back Pack challenge which will be incorporated into the convention.
  - d) Public Policy – Mary Truell
    1. Mary noted that all of the air B&B bills have been tabled. They will all go to a study committee over the summer.
    2. Mary updated the committee on the DES Radon notification language that has been updated as a result of a meeting between DES, Realtors and Senator Feltes.
    3. Mary noted that DES's rule regarding septic design in accessory dwelling situations is a topic that Public Policy is keeping an eye on.
    4. Real Estate Transfer Tax bill was reviewed. The House's intent of the bill has been modified as a result of amendments to the language of the bill. The Realtors are attempting to get the legislators to view the language as it would benefit LLC's and those holding them.
9. Member Liaison Reports – R. Eames
- a) Pam Dorji reported for Capitol Region, Seacoast Board, Contoocook Valley and NH CIBOR.
  - b) Barbara Dumont reported for Lakes Region, Strafford Board, North Country and White Mountain Boards.
  - c) Theresa Grella reported for Greater Manchester/Nashua, Monadnock, and GSSBR.
  - d) Ben Cushing reported for Greater Claremont, Sunapee Board and Upper Valley Boards.
10. Adjournment
- a) It was **MOVED, SECONDED and VOTED** to adjourn at 10:47 am

Submitted by:



Paul Griffin  
Executive Vice President/Secretary