

MINUTES

1. The meeting was called to order by President Maxine Goodhue at 9:08 am. This was followed by the Pledge of Allegiance to the Flag.
2. Roll Call:

DeStefano, Alan (E)	Griffin, Paul (P)	Rosenthal, Linda (P)
Dorji, Pamela (E)	Jordan, Ken, (P)	Smith, Andy (P)
Dumont, Barbara (P)	Lee, Jim (P)	Thompson, Nancy (P)
Eames, Rachel (E)	Michalovic, Al (P)	Truell, Mary (P)
Goodhue, Maxine (P)	O'Halloran, Dan (P)	
3. Secretary's Report – P. Griffin
 - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
 - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of March 11, 2015, as mailed/distributed.
4. President's Report – M. Goodhue
 - a) Maxine reported that she has visited every committee at NHAR so far this year.
 - b) Maxine noted that she looks forward to the President's reception at the Leadership Symposium and meeting and seeing new leaders for NHAR.
 - c) Maxine informed the committee that she enjoyed a membership meeting at the Seacoast Board that was well attended.
 - d) Maxine reported on the Roundtable Luncheon that was held after the last Board of Directors. It was a well received and the leadership enjoyed meeting and networking with each other.
5. Executive Vice President's Report – P. Griffin
 - a) Paul reported that the Core Standards follow up meeting will take place on April 20th.
 - b) An update was given on the AE Institute held in Vancouver. The event was attended by AE's all over the country. It was reported at the meetings that near 80 boards from around the country have merged as a result of the Core Standards Requirements.
 - c) Paul also reported on the Leadership Academy. He discussed that the Bylaws will need to be changed to accommodate the Leadership Academy as an entity of NHAR.
6. President-Elect's Report – A. Michalovic
 - a) Al reported that he was also at the Seacoast Board meeting and enjoyed his time there.
 - b) Credentials Working Group – It was reported that notice will be sent to all qualified members for elective positions by May 1st with applications to be received by June 1st.
Honor Society Working Group – Al noted that the Local Boards are collecting forms and forwarding to NHAR.
REALTOR® of the Year Working Group – Nomination forms have gone out to the Boards and are due back to NHAR by June 1st.
 - c) Al reported that he was asked to make a presentation at the First Time Homebuyer Fair that took place last month. He was happy to speak and felt it was well attended.

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7. Treasurer's Report – P. Griffin for R. Eames
 - a) The February 2015 Financial Statements were reviewed.
 - b) The February 2015 Membership Reports were reviewed.
8. Committee Reports – M. Goodhue
 - a) Communications – Dan O'Halloran
 1. Dan reported that the final version of the internal Realtor benefits video is being completed and should be available for the membership soon.
 2. Dan also reported on a Breakout Session that Communications is putting together for a campaign for Homebuyers and Sellers at an upcoming seminar.
 3. The new signs with the NHAR logo are being completed and should be up at the building soon.
 - b) Legal – Andy Smith
 1. Andy gave an update on the work of the Legal Committee regarding recent recommended changes to the Purchase & Sales Agreement. It was **MOVED, SECONDED** and **VOTED** to recommend acceptance of the updated Purchase & Sales Agreement, as presented.
 2. Andy briefly reviewed some of the changes to the NAR Code of Ethics and Arbitration Manual. It was **MOVED, SECONDED** and **VOTED** to accept the 2015 Code of Ethics and Arbitration Manual with the changes/additions, as presented.
 3. Andy discussed the suggestion of NAR to allow mediation of ethics complaints. It was **MOVED, SECONDED** and **VOTED** to accept ethics mediation as a state.
 4. Andy reported that the Crossfire video series has started and the first video was released last week.
 5. Andy also updated the committee that there will be some changes to the Settlement process that will be starting August 1st and all members should be aware of the changes. A video demonstrating the changes will be released prior to those changes taking effect.
 - c) Professional Development – Linda Rosenthall
 1. Linda gave an update on the Professional Development Committee noting that the convention program is a work in progress. The keynote speakers have been finalized and they're hoping to finalize the breakout speakers soon.
 2. Linda reported that there was a GRI class held last month and another is planned in June. The classes have had great attendance to date and look to continue that trend.
 - d) Public Policy – Mary Truell
 1. Mary reported the Real Estate Commission bill regarding Broker Supervision, HB308, looks to be on track and should pass without issue.
 2. It was noted that there are possible additions to HB498, the arsenic/radon disclaimer/testing bill, which may include radon in water. The DES has created a pamphlet for consumers with fact about radon and arsenic and the committee is mostly pleased with the information on the sheet.
 3. Mary also discussed HB230 which involves mortgage discharges and penalties. The bill was moved to criminal committee in the legislation. The Public Policy Committee proposed some changes to the fee schedule for the penalties. The responsibility of the discharge also has now been put on the mortgagee instead of the settlement companies.

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4. The Ground Lease bill will be heard this week and should move through without issue.
9. Member Liaison Reports – A. Michalovic
 - a) Pam Dorji was not present to report on Granite State South, Capitol Region, and NH CIBOR via written report.
 - b) Barbara Dumont reported on Lakes Region, North Country, Sunapee and White Mountain Boards.
 - c) Jim Lee reported on Greater Manchester/Nashua, Seacoast and Strafford County Boards.
 - d) Nancy Thompson reported on Contoocook Valley, Greater Claremont, Monadnock Board and Upper Valley Boards.
10. Adjournment
 - a) It was **MOVED, SECONDED and VOTED** to adjourn at 9:55 am.

Submitted by:

Paul Griffin
Executive Vice President/Secretary