MINUTES

1. The meeting was called to order by President Alan DeStefano at 9:00 am. This was followed by the Pledge of Allegiance to the Flag and Words of Wisdom by Bill Cormier. Alan gave the Words of Wisdom on Bill Cormier's behalf.

2. Roll Call:

Chater, Robin (E) Goodhue, Maxine (P) Therrien, Jim (P)
Cormier, Bill (E) Griffin, Paul (P) Thompson, Nancy (A)
Crombleholme, Ansel (P) Hallahan, Laura (P) Weidacher, Bill (P)
DeStefano, Alan (P) Merrill, Lynne (P) Guest: Tom Riley
Dumont, Barbara (P) Rosenthall, Linda (E)

3. Secretary's Report – P. Griffin

- a) It was **MOVED**, **SECONDED** and **VOTED** to approve the agenda as received.
- b) It was **MOVED**, **SECONDED** and **VOTED** to approve the minutes of March 12, 2014, as mailed/distributed.
- 4. NAR Treasurer Campaign Tom Riley
 - a) An update was given on the NERC Conference scheduled for Feb 11 and 12, 2015 at the Sheraton Hotel in Portsmouth.
 - b) Tom Riley received a regional endorsement (6 states) for NAR Treasurer. Campaigning for the endorsement will continue for 6 months.
 - c) An update on the NAR Treasurer Campaign Funding was given. It was **MOVED**, **SECONDED** and **VOTED** to have NHAR expend \$1.50 per member for 2014 in support of Tom Riley's NAR Treasurer Campaign.
- 5. President's Report A. DeStefano
 - a) President DeStefano reported on the President's meeting in Chicago on March 21st. He recapped the discussion of the common goals of the State Associations' Presidents.
 - b) The outcome was positive for the Broker's Forum meetings in the Lakes Region and Mt. Washington. The last of three Broker Forums will be held on April 17th at the Derryfield Country Club in Manchester, NH.
 - c) President DeStefano mentioned testifying on SB228 at the State House.
 - d) An update on the building was reported. The Building has been sold, and Paul Griffin is working on leasing a new space in downtown Concord.
- 6. Executive Vice President's Report P. Griffin
 - a) A report was given about the AE Institute in Baltimore, MD. Paul recognized all AE's that attended from NH. During the opening session, Dave Cummings was presented with the Terry McDermott Community Leadership award.
 - b) Concerns about Core Standards were discussed at the President's meeting in Chicago, IL and the AE Institute in Baltimore, MD. Steve Brown asked how to raise the bar of

professionalism within the REALTOR® Organization. A report of the provision of services is to be presented at the Board of Directors meeting in May.

7. President-Elect's Report – J. Therrien

a) Under Task Force and Working Group Reports, the following was reported.

<u>MLS Task Force</u> – The Task Force is putting together recommendations and considerations for presentation to the Executive Committee.

<u>Credentials Working Group</u> – It was reported that notice will be sent to all qualified members for elective positions by May 1st with applications to be received by June 1st. <u>Honor Society Working Group</u> – Jim noted that the Local Boards are collecting forms and forwarding to NHAR.

<u>REALTOR® of the Year Working Group</u> – Nomination forms have gone out to the Boards and are due back to NHAR by June 1st.

8. Treasurer's Report – P. Griffin for R. Chater

- a) Paul Griffin went over the Financial Statements on behalf of Robin Chater.
 - 1. The March 2014 NHAR Financial Statements were reviewed.
 - 2. The March 2014 Membership Reports were reviewed.

9. Committee Reports – A. DeStefano

- a) Communications Ansel Crombleholme
 - 1. Ansel reported the next meeting is April 10th.
 - 2. The NHAR commercial is on WMUR.
 - 3. The 2014 Image Campaign is improving the NHAR landing page.
 - 4. The NH Housing's Homebuyer Fair on March 8th was well received.

b) Legal – Laura Hallahan

- 1. Laura reported the next meeting is May 7th.
- 2. Risk Management met March 20th.
- 3. The Forms Task Force will meet April 10th.
- 4. Ombuds calls are up.
- 5. The webinar on Monday, March 31st, helped Local Boards with the transition to ZipForm Plus. An acknowledgement was given to NHAR staff for keeping members alerted of the change.

c) Professional Development – Alan DeStefano for Linda Rosenthall

- 1. The committee met on March 26th.
- 2. The committee has voted to remove the Installation from the Convention.
- 3. Vendor contracts for the 2014 Convention have been reviewed, speakers and instructors are being contacted, and the golf tournament has been brought back.

d) Public Policy – Lynne Merrill

1. Lynne reported about SB 228 relative to zoning notification. The Senate voted 5:0 unanimously. The bill is currently in the House undergoing much debate. Phone calls to individual NHAR committee members are being made to participate in a Call to Action.

10. Member Liaison Reports – J. Therrien

a) Barbara Dumont reported on the Lakes Region, North Country, Sunapee Region, and White Mountain Boards.

Executive Committee – April 9, 2014

- b) Maxine Goodhue reported on the Capitol Region, Seacoast, and Strafford County Boards.
- c) Nancy Thompson was not present to report on the Contoocook Valley, Greater Claremont, and Monadnock Region Boards.
- d) Open Position Maxine Goodhue reported on the Greater Manchester/Nashua Board, and Diana Dunning reported on the Upper Valley Board.
- e) Diana Dunning gave an update on the open Liaison position.

11. Adjournment

a) It was **MOVED**, **SECONDED** and **VOTED** to adjourn at 10:27 a.m.

Submitted by:

Paul Griffin Executive Vice President/Secretary