

## MINUTES

1. The meeting was called to order by President Maxine Goodhue at 9:18 am. This was followed by the Pledge of Allegiance to the Flag.
2. Roll Call:

DeStefano, Alan (E)	Griffin, Paul (P)	Rosenthal, Linda (P)
Dorji, Pamela (P)	Jordan, Ken, (P)	Smith, Andy (E)
Dumont, Barbara (P)	Lee, Jim (P)	Thompson, Nancy (P)
Eames, Rachel (P)	Michalovic, Al (P)	Truell, Mary (E)
Goodhue, Maxine (P)	O'Halloran, Dan (E)	Guest: Tom Riley
3. Secretary's Report – P. Griffin
  - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
  - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of April 8, 2015, as mailed/distributed.
4. President's Report – M. Goodhue
  - a) Maxine reported that the NHAR Leadership Symposium was a great event and she looks forward to working further with the future leadership of NHAR.
  - b) Maxine noted that NHAR and leadership are preparing diligently for NAR Mid-Year in DC and looking forward to the event.
5. Executive Vice President's Report – P. Griffin
  - a) Paul reported that most of the AE's for local boards came to NHAR to be sure they're up to date with meeting their requirements of the Core Standards. It was noted that Granite State South Board has been the first to submit their Core Standards for review.
6. President-Elect's Report – A. Michalovic
  - a) Al reported that he spoke with several members from his local board who attended the Leadership Symposium and noted that they thought the program was an excellent program and they enjoyed the education.
  - b) It was **MOVED, SECONDED and VOTED** to APPROVE the most recent revised By-Laws changes that are dated March 2015 as presented.
  - c) It was **MOVED, SECONDED and VOTED** to APPROVE the changes to the Policy Manual as presented.
  - b) Credentials Working Group – Eligible members for President-Elect and Member Liaisons have been determined and notice will have been sent to them by May 1<sup>st</sup>. Candidate forms are due back by June 1<sup>st</sup>. There is the President-Elect position to be filled (as per current policy) and two Member Liaison positions to be filled (filling vacancies for completed terms by Jim Lee and Nancy Thompson).  
Honor Society Working Group – The Working Group has finalized their responsibilities for this. Certificates, pins and plaques will be sent to the Boards by the end of May. Three plaques for the statewide high point recipient, Board with the highest percentage of

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participation, and the Board with the highest percentage of increased participation will be presented at Convention.

REALTOR® of the Year Working Group – 2016 budget request has been approved by the Working Group; pins and nomination forms have been sent to the Boards; due back by June 1<sup>st</sup>. The State REALTOR of the Year will be determined in July.

- c) It was **MOVED, SECONDED** and **VOTED** to APPROVE 2015 NHAR Strategic Plan as presented.
  - d) Al invited all the committee members to participate in the RPAC fundraising event taking place after the Executive meeting. Al also asked that the members participate in RPAC with a donation as well.
7. Treasurer's Report – R. Eames
- a) The April 2015 Financial Statements were reviewed.
  - b) The April 2015 Membership Reports were reviewed.
8. Committee Reports – M. Goodhue
- a) Communications – Dave Cummings for Dan O'Halloran
    - 1. Dave reported that the committee recently had a meeting to discuss NAR's Profile of Home Buyers and Sellers-NH Oversample, which is a very large report. The purpose of the meeting was to compare what's happening nationally versus locally. The goal was to boil down the document to make it more manageable to the membership for their use. The committee was able to consolidate it into a 2 page document that Realtors can distribute easily.
    - 2. Dave also reported on the committee doing an internal 3 minute video that speaks to value of membership. It should be out within a few weeks.
    - 3. Dave shared that the statewide image campaign should be finalized soon and we should start seeing commercials on TV and hearing ads on radio in June.
  - b) Legal – Diana Dunning for Andy Smith
    - 1. Diana gave an update on the Crossfire video series.
    - 2. Diana informed the committee that the 2016 budgets have been approved.
    - 3. Diana noted that a video displaying the recent forms changes has been made and distributed to the membership along with a white sheet indicating the changes that were made.
    - 4. Diana also updated the committee that Mediation is now being offered for Ethics violations.
    - 5. Diana reported that a Mediation Training will be taking place on June 3<sup>rd</sup> here at the NHAR office.
  - c) Professional Development – Linda Rosenthal
    - 1. Linda gave an update on the Professional Development Committee noting that convention is on track and that registration for convention should be available online in June.
    - 2. Linda requested that the word be spread for exhibitors and sponsors to participate.
    - 3. Linda noted a question from the committee as to who determines where the NHAR Installation of Officers takes place. It was noted that in past two years it was determined by the incoming President.
    - 4. Linda reported that a regional convention was presented to the Professional Development Committee. The committee agreed it was an interesting idea and asked Paul to speak with the NERC Committee to inform them of our state's interest and gather more information.

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- d) Public Policy – Bob Quinn for Mary Truell
  - 1. The DES has updated its fact sheet on radon and arsenic and the committee is mostly pleased with the information on the sheet. Bob, Paul and Mary met with DES and DES has agreed to relook at the acceptable levels of radon in a home.
  - 2. Bob also discussed HB230 which involves mortgage discharges and penalties. The bill increases penalties for banks failing to discharge mortgages properly.
  - 3. Bob noted that the Ground Lease bill passed through the Senate easily and has stalled in the House for likely political reasons.
  - 4. Bob reported that HB498, a bill dealing with notification of the dangers of arsenic to consumers is moving forward and is on its way to the Governor's desk.
  - 5. Bob shared that the proactive legislation dealing with Referral Fee for commercial services has gotten somewhat choppy and may require a call for action to the membership to garner some support.
  - 6. Bob noted that SB146 dealing with accessory dwelling units permits may require further research from the committee.
  - 7. Bob gave an update that the Governor's office and House have passed a budget combining the Real Estate Commission with the Joint Board.
  - 8. It was noted that today at 2 pm a webinar will take place for Mid-Year legislative talking points. Bob also provided the Hill Visit dates and times.
- 9. Member Liaison Reports – A. Michalovic
  - a) Pam Dorji reported on Granite State South, Capitol Region, and NH CIBOR.
  - b) Barbara Dumont reported on Lakes Region, North Country, Sunapee and White Mountain Boards.
  - c) Jim Lee reported on Greater Manchester/Nashua, Seacoast and Strafford County Boards.
  - d) Nancy Thompson reported on Contoocook Valley, Greater Claremont, Monadnock Board and Upper Valley Boards.
- 10. Adjournment
  - a) It was **MOVED, SECONDED and VOTED** to adjourn at 10:45 am.

Submitted by:

Paul Griffin  
Executive Vice President/Secretary