

MINUTES

1. The meeting was called to order by President Alan DeStefano at 9:00 a.m. This was followed by the Pledge of Allegiance to the Flag and Words of Wisdom from Bill Cormier.
2. Roll Call:

Chater, Robin (P)	Dumont, Barbara (P)	Rosenthal, Linda (P)
Cormier, Bill (P)	Goodhue, Maxine (E)	Therrien, Jim (P)
Crombleholme, Ansel (E)	Griffin, Paul (P)	Thompson, Nancy (E)
DeStefano, Alan (P)	Hallahan, Laura (P)	Weidacher, Bill (P)
Dorji, Pamela (P)	Merrill, Lynne (P)	Guest: Mike Keeler
3. Secretary's Report – P. Griffin
 - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
 - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of June 11, 2014, as mailed/distributed.
4. President's Report – A. DeStefano
 - a) Alan reported that he attended the GMNBR golf tournament recently and praised the tournament and how well it was sponsored and attended.
 - b) Alan noted how the market has trended upward.
5. Executive Vice President's Report – P. Griffin
 - a) Paul noted that the NH Realtors Housing Foundation is in the process of dissolving. Part of the process for dissolution will be to determine how to disburse the funds that are currently in the bank accounts that were created when the Foundation formed.
 - b) It was noted that there is a position to be filled on the NAR Housing Opportunity committee. The position has a two year term and would require attending two meetings per year.
 - c) Paul stated that there is no new update on the new office space. The leases are still in the works.
6. President-Elect's Report – J. Therrien
 - a) Jim gave a report on attending the Monadnock awards meeting and stated how pleasant it was. It was noted that two Good Neighbor winners have been named. One is John McGilvary and the other is Peg Van Norden.
 - b) Jim reported on the following:
Legal Defense Fund – It was reported that the plaintiff suing the NHAR member has now terminated his claim with prejudice against her. The claim against her

cannot be renewed. We have accomplished the original mission to extricate the NHAR member from the suit.

Credentials Working Group – It was reported that one candidate has been certified for the President-Elect position – Maxine Goodhue; one candidate for Treasurer, Rachel Eames; two candidates for the two Member Liaison positions, Pamela Dorji and Barbara Dumont. In addition, as Maxine will leave a one year unfilled term on Member Liaison, we have a candidate to fill that space as well, Jim Lee from the Seacoast Board.

REALTOR® of the Year – It was reported that the REALTOR® of the Year Working Group will be meeting on July 31st to make their decision for the State REALTOR of the Year.

7. Treasurer's Report – R. Chater

- a) The June 2014 NHAR Financial Statements were reviewed.
- b) The June 2014 Membership Reports were reviewed.
- c) The 2015 Operating Budget was reviewed. It was **MOVED, SECONDED and VOTED** to increase the dues to the 2% as previously presented.
It was **MOVED, SECONDED and VOTED** to adjust the Facility Lease line item to \$59,800 to reflect the 3% increase that will occur as part of the lease terms in September 2015.
It was **MOVED, SECONDED and VOTED** to increase the Communications Committee budget to reinstate the \$13,150, bringing the budgeted amount to \$63,150 for the media campaign.
It was **MOVED, SECONDED and VOTED** to approve the 2015 Operating Budget, as presented and amended.
- d) It was **MOVED, SECONDED and VOTED** to approve the 2015 Capital Budget, as presented.

8. Committee Reports – A. DeStefano

- a) Communications – Ansel Crombleholme
 - 1. Ansel was not present to report.
- b) Legal – Laura Hallahan
 - 1) Laura reported that the RE Commission declaratory ruling has been sent out to Brokers and managing principals for comments/questions. It will be ruled on at the July 15, 2014 meeting that she and Andy will be attending. It's expected that videos will also be made for the declaratory ruling depending on the ruling.
 - 2) Laura noted that Digital Crossfire is still going on. A recent round of questions have been sent out, and one more round remains. It has been getting good reviews.
 - 3) Laura gave an update on the Professional Standards Workshop, stating that Adorna Carol has been asked to teach the Professional Standards Workshop for 2015. They hope to have all materials by September to present to the Real Estate commission for credits.
 - 4) It was **MOVED and VOTED** to approve changes to the forms, as presented.

- 5) Mike also addressed the issue of Inspections on the P&S. The Forms Task Force would like agents to understand and properly advise their buyers that some issues that may arise from home inspections and if not addressed properly with Sellers, the issues could cost them the sale of the home. The Task Force would like to make videos addressing the topic.
- c) Professional Development – Linda Rosenthal
 - 1) Linda reported on the annual convention. Sponsorships are slow; however, exhibitors are on track. There was no meeting last month, but a meeting is scheduled for the 16th of this month.
- d) Public Policy – Lynne Merrill
 - 1) Lynne reported that not much has taken place since last month.
 - 2) Lynne reported that Martin Bradie passed away a few days ago. Arrangements will be communicated to the membership when they are decided.
 - 3) Lynne reminded the committee that RPAC interviews are starting on Friday. They will decide who will get support from NH-RPAC based upon candidates' support of Realtor issues.
9. Member Liaison Reports – J. Therrien
 - a) Pamela Dorji reported on the Granite State South, Greater Manchester/Nashua, and NH CIBOR Boards.
 - b) Barbara Dumont reported on the Lakes Region, North Country, Sunapee Region, and White Mountain Boards.
 - c) Maxine Goodhue was not present, to report on the Seacoast, Strafford County, and Capitol Region Boards.
 - d) Nancy Thompson was not present, to report on the Contoocook Valley, Greater Claremont, and Monadnock Region Boards.
 - e) Open Position - Diana Dunning reported on the Upper Valley Board.
10. Adjournment
 - a) It was **MOVED, SECONDED and VOTED** to adjourn at 11:11 a.m.

Submitted by:

Paul Griffin
Executive Vice President/Secretary