

MINUTES

1. The meeting was called to order by President Al Michalovic at 9:30 am. This was followed by the Pledge of Allegiance to the Flag.
2. Roll Call:

Cheney, Marion (P)	Eames, Rachel (P)	O'Halloran, Dan (P)
Cushing, Ben (P)	Grella, Theresa (P)	Quackenbos, Bo (P)
Dorji, Pamela (E)	Griffin, Paul (P)	Smith, Andy (P)
Dumont, Barbara (P)	Guevin, Bonnie (P)	Truell, Mary (P)
Goodhue, Maxine (E)	Michalovic, Al (P)	
3. Secretary's Report – P. Griffin
 - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
 - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of June 8, 2016, as mailed/distributed.
4. President's Report – A. Michalovic
 - a) Al reported on his attendance to the New England Energy Efficiency 20th anniversary conference at the Mt. Washington Hotel.
 - b) Al reported that he attended the North Country and Seacoast awards banquet events. He enjoyed his time there.
5. Executive Vice President's Report – P. Griffin
 - a) Paul noted that the 2016 Core Standards ended on June 30th and all boards reports have been received and accepted.
 - b) Paul also noted that the NH Business review had an article reporting on NH Realtors legislative efforts for 2016. NH Realtors were displayed in a positive light.
6. President-Elect's Report – R. Eames
 - a) Rachel noted that she's been working with NHAR staff for her 2017 events.
 - b) Rachel reported that there was another Leadership Academy meeting which was creative and intriguing. She feels they're surpassing their goals for the year.
7. Treasurer's Report –Bo Quackenbos
 - a) The June 2016 Financial Statements were reviewed.
 - b) The June 2016 Membership Reports were reviewed.
 - c) It was **MOVED, SECONDED and VOTED** to Approve the 2017 Operating Budget, as Amended. It was Amended to raise the Communications Committee budget to \$70, 650 which would result in an increase in dues fee by an additional \$1.00.
 - d) It was **MOVED, SECONDED and VOTED** to Approve the 2017 Capital Budget, as presented.
8. Committee Reports – A. Michalovic
 - a) Communications – Dan O'Halloran
 1. Dan noted that the new website is nearing completion and the committee is looking forward to its release.
 2. Dan also noted that the new marketing company is honing their message and more targeted messages will be received by the membership.

- c) Legal – Andy Smith
 - 1. Andy noted that the forms changes have been updated in Ziplogix and DotLoop.
 - 2. Andy also noted that Theresa Grella will be the NHAR representative at NAR Professional Standards training in Chicago next month.
- c) Professional Development – Marion Cheney
 - 1. Marion noted that Orientation will be held at local boards moving forward and no longer offered at the state level.
 - 2. Marion also reported that the committee voted to proceed with green designation course to be offered for 2017 and the remaining designation courses that will be offered for 2017 will be reviewed at an upcoming meeting.
 - 3. Marion also noted that convention preparation is moving along. She encouraged reaching out to local board along with peer to peer contact for getting the word out on exhibitor spots, advertising spots and general attendance.
- d) Public Policy – Mary Truell
 - 1. Mary noted that DES has required a 375 septic tank for additional bedroom in accessory dwelling units. This is in contrast to the bill that has passed earlier this year. Some proactive legislation is being reviewed for possible submission in 2017.
 - 4. Mary also reported that DES is in the process of updating their Wetland Shoreline Protection Act language and are requesting feedback from the NH Realtors for the new language.
 - 5. Mary reminded the committee that rooms and meals license numbers need to be on all ads for short term rentals as part of the new legislation that passed.
 - 6. Mary also reported that RPAC Trustees Senate candidate interviews start tomorrow.
 - 7. Mary also cautioned that Massachusetts is proposing an energy audit for all home sales. The caution is to not be too zealous on energy efficiency so as to not effect home sale prices.
 - 8. Mary also noted that DES requested a statement from the Realtors regarding the PFOA concerns and how it might affect home sales. The association didn't feel comfortable making a statement on something that hasn't had much impact for a substantial period of time.
- 9. Member Liaison Reports – R. Eames
 - a) Pam Dorji was not available to report for Capitol Region, Seacoast Board, Contoocook Valley and NH CIBOR.
 - b) Barbara Dumont reported for Lakes Region, Strafford Board, North Country and White Mountain Boards.
 - c) Theresa Grella reported for Greater Manchester/Nashua, Monadnock, and GSSBR.
 - d) Ben Cushing reported for Greater Claremont, Sunapee Board and Upper Valley Boards.
- 10. Adjournment
 - a) It was **MOVED, SECONDED and VOTED** to adjourn at 10:30

Submitted by:

Paul Griffin
Executive Vice President/Secretary