# New Hampshire Association of REALTORS® Executive Committee Meeting September 10, 2014

## 11 South Main Street, Suite 301 Concord, NH

#### **MINUTES**

1. The meeting was called to order by President Alan DeStefano at 10:08 a.m. This was followed by the Pledge of Allegiance to the Flag and Words of Wisdom from Bill Cormier.

#### 2. Roll Call:

Cormier, Bill (P)	Eames, Rachel (E)	Rosenthall, Linda (E)
Crombleholme, Ansel (P)	Goodhue, Maxine (P)	Therrien, Jim (P)
DeStefano, Alan (P)	Griffin, Paul (P)	Thompson, Nancy (P)
Dorji, Pamela (P)	Hallahan, Laura (P)	Weidacher, Bill (P)
Dumont, Barbara (P)	Merrill, Lynne (P)	

- 3. Secretary's Report P. Griffin
  - a) It was **MOVED**, **SECONDED** and **VOTED** to approve the agenda as received.
  - b) It was **MOVED**, **SECONDED** and **VOTED** to approve the minutes of August 6, 2014, as mailed/distributed.
- 4. President's Report A. DeStefano
  - a) Alan noted that NHAR events have been quiet of late.
  - b) Alan commended the NHAR staff for keeping the offices running while completing the move
  - c) He also stated that there have been a few installation requests for this fall.
  - d) He lastly noted the core standards have also been reviewed and discussed amongst members and staff.
- 5. Executive Vice President's Report P. Griffin
  - a) Paul reported that the building's new space is over 90% complete in terms of moving and settling in.
  - b) He also noted that the NAR Leadership Summit went well in Chicago, and Paul deferred to Jim for further informational news on that event.
  - c) Paul also discussed that NAR is asking NHAR to help be the entity that all certifications flow through to obtain the local board's certificates for the Core Standards. As preparation for the help NHAR will be lending, NHAR has applied for a grant from NAR to have money to be able to work with the local boards to achieve their core standards certificates.
  - d) Paul also updated the committee on the RPAC fundraising efforts and is confident that state will reach its fundraising goal.
  - e) Paul also updated the committee on Tom's campaign for NAR Treasurer. He noted that Florida has given an informal endorsement of Tom for the position along with the Great Lakes Caucus. Tom is still running unopposed.
- 6. President-Elect's Report J. Therrien
  - a) Jim reported that the Leadership Summit in Chicago was great and very informational.
  - b) He also noted that 2014 NAR President-Elect Chris Polychron will be inducting him as NHAR President in December.

## 7. Treasurer's Report – R. Eames

- a) Paul reported in Rachel's absence. He reviewed August 2014 Financial Statements.
- b) He also reviewed the August 2014 Membership Report. The membership report was better than expected.
- c) Paul presented to the committee for thoughts or suggestions the idea of supporting travel expenses for NHAR members who serve on NAR committees. The topic will be addressed at the next Finance Committee meeting.

#### 8. Committee Reports – A. DeStefano

- a) Communications Ansel Crombleholme
  - 1) Ansel reported that Communications has been quiet and the only item they are working on at the present time is the possibility of a new logo for NHAR.

## b) Legal – Laura Hallahan

- 1) Laura noted that the last Legal Committee meeting on August 13th:
  - a. An update on the Declaratory Ruling regarding Broker Supervision.
  - b. A new video will be offered on the issue of the number of bedrooms in a home vs the size of the septic system on the property.
  - c. Ombuds calls are up from this time in years past.
  - d. The Mediation subcommittee will be offering a course in October.
  - e. Adorna Caroll was not able to create a Professional Standards Workshop guideline in time to present to the Real Estate Commission for approval of credits, so Bruce Aydt will teach the Professional Standards Workshop in February.
  - f. Legal Resource line inquiries are down.
  - g. The "Meeting in a Box" PowerPoint package will be going out to Brokers for them to use as tools in their agent meetings.
  - h. The Crossfire videos are fully completed and got great reviews from all the membership.
  - i. The updated forms are ready for review and to be published.

#### c) Professional Development – Linda Rosenthall

 Dave reported for Linda in her absence. He reported that convention registrations are down but otherwise, things are moving along smoothly with preparation for convention. The Professional Development Committee will be meeting later this afternoon.

### d) Public Policy – Lynne Merrill

- 1) Lynne noted that PPC is preparing for 2015. As preparation for 2015 some Proactive legislation looks to be on ground leases. A meeting of the Proactive Committee should be taking place soon to get started on the topic.
- 2) Lynne also reported that arsenic notification legislation will most likely be passed out of the legislature. Lynne and Bob will be meeting with legislators to make the legislation work in the Realtors' favor.
- 3) Lynne also reported that the legislature is crafting language for detection of radon in air and water. They are currently exploring the topic and working on ways of raising the standards for the issue.
- 4) Lynne also gave a quick RPAC Trustee report on legislative candidates in the Primary.

- 5) Lynne also reported on a concern that CIBOR is investigating having their own lobbying firm to support their issues before the NH State Legislature.
- 9. Member Liaison Reports J. Therrien
  - a) Pamela Dorji reported on Granite State South, Greater Manchester/Nashua and NH CIBOR.
  - b) Barbara Dumont reported on Lakes Region, North Country, Sunapee and White Mountain Boards.
  - c) Maxine Goodhue reported on Capitol Region, Seacoast and Strafford County Boards.
  - d) Nancy Thompson reported on Contoocook Valley, Greater Claremont and Monadnock Boards.
  - e) Open Position Diana Dunning reported on the Upper Valley Board.
- 10. Other Business Alan discussed allowing Affiliates to the Leadership Symposium in December. It was agreed to allow Affiliates to attend depending on space and availability and at the discretion of the local boards.
- 11. Adjournment

Paul Sulu

a) It was **MOVED**, **SECONDED** and **VOTED** to adjourn at 11:25 a.m.

Submitted by:

Paul Griffin

Executive Vice President/Secretary