

## MINUTES

1. The meeting was called to order by President Alan DeStefano at 9:15 a.m. This was followed by the Pledge of Allegiance to the Flag and Words of Wisdom from Bill Cormier.
2. Roll Call:

Cormier, Bill (P)	Eames, Rachel (P)	Rosenthal, Linda (P)
Crombleholme, Ansel (P)	Goodhue, Maxine (P)	Thompson, Nancy (P)
DeStefano, Alan (P)	Griffin, Paul (P)	Weidacher, Bill (P)
Dorji, Pamela (E)	Hallahan, Laura (P)	
Dumont, Barbara (P)	Merrill, Lynne (P)	
3. Secretary's Report – P. Griffin
  - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
  - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of September 10, 2014, as mailed/distributed.
4. President's Report – A. DeStefano
  - a) It was **MOVED, SECONDED and VOTED** to accept with regret the resignation of Jim Therrien as President-Elect.
  - b) Alan noted that convention was fantastic, everyone enjoyed themselves at the Mt. Washington. Alan commended Laura and Gail for their DSA designations along with Gail as REALTOR® of the Year.
  - c) Alan reported that the schedule coming up will be very full with NAR convention, installations and other events.
  - d) Alan addressed the vacancy of the President-Elect position. Alan explained the process for arriving at the appointments for filling the respective positions of President-Elect for 2014 and 2015.
  - e) Alan shared that a Leadership Academy is being created to foster members into leadership roles. The Leadership Task Force will be comprised of John Rice, Theresa Grella, Dan O'Halloran, Dick Dumez, and Rachel Eames.
  - f) A Strategic Plan Task Force will be named and a Strategic Planning Workshop/Retreat will be scheduled, with the objective of completing NAR Core Requirements.
5. Executive Vice President's Report – P. Griffin
  - a) Paul reported that Thursday night while in New Orleans is the inaugural event, Friday morning is a breakfast reception for Tom as Treasurer, Friday night is a reception for Tom that is in conjunction with an MAR reception, and the NHAR Night Out will be Saturday night at Ralph's on the Park.
  - b) Paul addressed the Core Standards requirements from NAR. He also noted that there would be two workshops that will be held to address the Core Standards questions, thoughts or concerns. NAR grant money will be used to hold the workshops.

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- c) Paul also shared that NHAR will be creating a streamline method to cross reference a licensee list from the Real Estate Commission with REALTORS who are licensed and not showing as members.
  - d) An RPAC update was given stating that NHAR should meet its NAR goal.
  - e) A special Board of Directors meeting will be scheduled to fill the position vacated by Jim Therrien.
- 6. President-Elect's Report – Open
  - a) No President-Elect's report was given at this time.
- 7. Treasurer's Report – R. Eames
  - a) Rachel reviewed September 2014 Financial Statements.
  - b) Rachel reviewed the September 2014 Membership Report.
- 8. Committee Reports – A. DeStefano
  - a) Communications – Ansel Crombleholme
    - 1) Ansel reported that projects are light. A possible logo design is with a graphic designer for creation and changes, should there be any.
  - b) Legal – Laura Hallahan
    - 1) Laura noted that the next meeting is October 22<sup>nd</sup>
    - 2) A date for mediation training will be October 30<sup>th</sup> and it will be run by Melinda Gehris and Monika McGillicuddy.
    - 3) The PS Workshop is in full swing and applications are being submitting for credits to NH, ME and VT.
    - 4) Risk Management/Legal Panel was received well at the State Convention.
    - 5) A Broker's Supervision course is being offered now. John Doran is teaching this course.
    - 6) Forms have been updated on Dotloop zipForms and a video is being worked on to highlight the changes that were made.
  - c) Professional Development – Linda Rosenthal
    - 1) Linda reported that convention was well received and further information will be available after the next Professional Development Meeting that's taking place on October 15<sup>th</sup>.
  - d) Public Policy – Lynne Merrill
    - 1) Lynne noted that CIBOR agreed to turn their Public Policy Task Force into a committee along with hiring a consultant for reviewing and identifying their Public Policy issues. They would like to tailor some legislation to be more suited to commercial needs. They have 6 priority issues.
    - 2) The proactive legislation with ground leases is starting to take place. Lynne and Bob will be meeting with DES about bringing about new legislation for arsenic in water levels.
    - 3) The Public Policy Retreat will be December 5<sup>th</sup> at the new NHAR office.
- 9. Member Liaison Reports – A. DeStefano
  - a) There was no report on Granite State South, Greater Manchester/Nashua and NH CIBOR.
  - b) Barbara Dumont reported on Lakes Region, North Country, Sunapee and White Mountain Boards.
  - c) Maxine Goodhue reported on Capitol Region, Seacoast and Strafford County Boards.

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- d) Nancy Thompson reported on Contoocook Valley, Greater Claremont and Monadnock Boards.
- e) Open Position - Diana Dunning reported on the Upper Valley Board.

10. Adjournment

- a) It was **MOVED, SECONDED and VOTED** to adjourn at 11:03 a.m.

Submitted by:



Paul Griffin

Executive Vice President/Secretary