

MINUTES

1. The meeting was called to order by President Maxine Goodhue at 9:05 am. This was followed by the Pledge of Allegiance to the Flag.
2. Roll Call:

DeStefano, Alan (P)	Griffin, Paul (P)	Rosenthal, Linda (P)
Dorji, Pamela (P)	Jordan, Ken, (P)	Smith, Andy (A)
Dumont, Barbara (P)	Lee, Jim (P)	Thompson, Nancy (A)
Eames, Rachel (P)	Michalovic, Al (P)	Truell, Mary (P)
Goodhue, Maxine (P)	O'Halloran, Dan (P)	
3. Secretary's Report – P. Griffin
 - a) It was **MOVED, SECONDED and VOTED** to approve the agenda as received.
 - b) It was **MOVED, SECONDED and VOTED** to approve the minutes of October 7, 2015, as mailed/distributed.
4. President's Report – M. Goodhue
 - a) Maxine noted that she awarded Herbie Bartlett the Good Neighbor award in Franconia. She also requested that the Member Liaisons share information with their boards regarding local fundraising effort for the North Country Board.
 - b) Maxine reported that she attended the GMNBR open house for the new board office and noted that the building is beautiful.
5. Executive Vice President's Report – P. Griffin
 - a) Paul noted that the Annual Conference is coming up and all members should refer to the email that was sent listing all the dates to save for NH, along with NAR for a full schedule.
 - b) Paul reported that there is a fundraiser for the food bank on December 2nd sponsored by the YPN that will also have a panel of young business owners discussing best practices, followed by an ugly sweater contest.
 - c) Paul also reported on an effort that the Association has been working on as part of NAR core standards that cross references licensed real estate agents that are working in Realtor offices. The list references agents that aren't members of the association, but should be.
6. President-Elect's Report – A. Michalovic
 - a) Al reported that he also attended the GMNBR open house and enjoyed his time there.
 - b) Al noted that the Annual NAR Conference in San Diego is coming up and he looks forward to seeing NHAR members there.
 - c) Al updated the committee on the NHAR Installation, reminding everyone that it is coming up, invitations are in the mail and he hoped everyone would make the event.
 - d) Al noted that he looks forward to attending the YPN event in December.
 - e) Al reported that Alan DeStefano would be leading a Member Liaison training and he hopes new and current Member Liaisons gain valuable information.
 - f) Al noted he will be in attendance the Upper Valley and Claremont Board Installations.

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- g) Al reminded the committee that the Leadership Conference will be taking place on January 6th, with Roger Turcotte. It will be video recorded so that those who cannot make it will have access to the training. There will be a panel discussion of Past Presidents as well. It was requested that the panel discussion be recorded as well.
 - h) Al noted that he will be attending the Lakes Region Board Christmas party in December.
 - i) It was noted that the changes to the Background Check form were completed and reviewed by the committee. It was agreed to move forward with them as presented.
7. Treasurer's Report – R. Eames
- a) The October 2015 Financial Statements were reviewed.
 - b) The October 2015 Membership Reports were reviewed.
8. Committee Reports – M. Goodhue
- a) Communications – Dan O'Halloran
 - 1. Dan reported that a presentation was given at the last communications meeting by a company that can catalogue videos and make them searchable. The committee agreed that the work could tie in as an education piece, allowing members to search for certain topics within specific videos.
 - 2. Dan also updated the committee on the search for the new website design company.
 - 3. Dan noted that there are new members on the communications committee. The committee is searching for where it can improve the message of the association.
 - b) Legal – Andy Smith
 - 1. Nicole noted for Andy that there was nothing new to report from the last Legal Committee meeting.
 - c) Professional Development – Linda Rosenthal
 - 1. Linda noted that the last meeting for the year was last month. The committee reviewed the evaluations for the instructors from the convention. Feedback was overall very positive.
 - 2. Linda also noted that attendance was great at the convention.
 - 3. Linda reported that GRI 108 was held last week and was very highly attended.
 - 4. Linda reminded the committee that GRI is being phased out and all the modules will be offered next year so that all those who wish to obtain the designation can do so next year.
 - 5. Linda also noted that other national designations will be offered in several locations around the state to offset not having the designation of GRI.
 - d) Public Policy – Mary Truell
 - 1. Mary reported that the Proactive legislation is going smoothly and have several legislators are interested in sponsoring the legislation.
 - 2. Mary reported that the Public Policy Retreat is coming up on December 4th. It looks to be a good line up of speakers for the event.
 - 3. Mary noted that she and Bob have been attending local board meetings along with the Instructor workshop giving legislative updates.
 - 4. Bob reported on RPAC and the successes of the year.

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5. Bob reported that there will most likely be a request for local CFA for accessory dwelling legislation that's being proposed.
9. Member Liaison Reports – A. Michalovic
 - a) Pam Dorji reported on Granite State South, Capitol Region, and NH CIBOR.
 - b) Barbara Dumont reported on Lakes Region, North Country, Sunapee and White Mountain Boards.
 - c) Jim Lee reported on Greater Manchester/Nashua, Seacoast and Strafford County Boards.
 - d) Nancy Thompson reported on Contoocook Valley, Greater Claremont, Monadnock Board and Upper Valley Boards.
10. Other Business

Alan DeStefano reported on the NNEREN BOD role that he's participated in. He's grateful for his activity and updated the Committee that the platform for NNEREN MLS system will change.
11. Adjournment
 - a) It was **MOVED, SECONDED and VOTED** to adjourn at 10:24 am.

Submitted by:



Paul Griffin
Executive Vice President/Secretary