

NH Monthly Indicators



September 2022

The U.S. real estate market continues to slow as we move into fall, as rising consumer prices and higher mortgage interest rates squeeze homebuyer budgets and cool activity. With inflation showing little sign of abating, the Federal Reserve implemented another 75-basis-point hike in September, marking the third such rate increase this year. The cost of borrowing has reached multi-year highs on everything from credit cards to auto loans in 2022 as mortgage interest rates topped 6% for the first time since 2008, causing existing home sales to decline for the seventh consecutive month.

New Listings decreased 18.0 percent for single family homes and 13.5 percent for townhouse-condo properties. Pending Sales decreased 20.9 percent for single family homes and 13.1 percent for townhouse-condo properties. Inventory decreased 4.7 percent for single family homes and 6.5 percent for townhouse-condo properties.

The Median Sales Price was up 10.0 percent to \$440,000 for single family homes and 15.0 percent to \$345,000 for townhouse-condo properties. Days on Market increased 9.5 percent for single family homes but decreased 22.7 percent for townhouse-condo properties. Months Supply of Inventory increased 13.3 percent for single family homes but remained flat for townhouse-condo properties.

Affordability challenges have priced many buyers out of the market this year, and buyers who do succeed in purchasing a home are finding that the costs of homeownership have increased significantly, with monthly mortgage payments more than 55% higher than a year ago, according to the National Association of REALTORS®. Inventory remains lower than normal, and as the market continues to shift, experts project homes will begin to spend more days on market and price growth will slow in the months ahead.

Monthly Snapshot

- 10.5%	+ 10.0%	- 1.3%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2021	9-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		1,775	1,588	- 10.5%	12,720	10,983	- 13.7%
Median Sales Price		\$400,000	\$440,000	+ 10.0%	\$393,550	\$445,000	+ 13.1%
\$ Volume of Closed Sales (in millions)		\$856.9	\$846.0	- 1.3%	\$5,836.2	\$5,762.0	- 1.3%
Days on Market		21	23	+ 9.5%	25	21	- 16.0%
Pending Sales		1,708	1,351	- 20.9%	13,785	11,759	- 14.7%
Months Supply		1.5	1.7	+ 13.3%	--	--	--
New Listings		1,821	1,494	- 18.0%	15,799	14,059	- 11.0%
Homes for Sale		2,277	2,171	- 4.7%	--	--	--
Pct. of List Price Received		101.8%	100.7%	- 1.1%	102.9%	103.0%	+ 0.1%
Affordability Index		104	69	- 33.7%	106	68	- 35.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



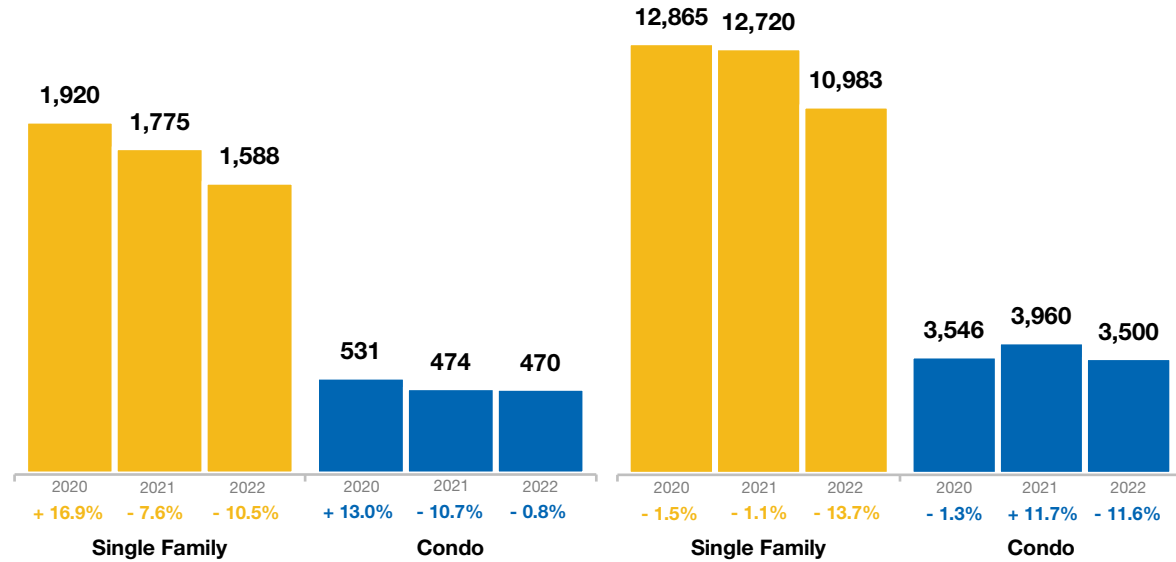
Key Metrics	Historical Sparkbars	9-2021	9-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		474	470	- 0.8%	3,960	3,500	- 11.6%
Median Sales Price		\$300,000	\$345,000	+ 15.0%	\$284,300	\$340,000	+ 19.6%
\$ Volume of Closed Sales (in millions)		\$154.6	\$184.7	+ 19.5%	\$1,264.4	\$1,338.3	+ 5.8%
Days on Market		22	17	- 22.7%	24	21	- 12.5%
Pending Sales		435	378	- 13.1%	4,125	3,661	- 11.2%
Months Supply		1.3	1.3	0.0%	--	--	--
New Listings		517	447	- 13.5%	4,469	4,139	- 7.4%
Homes for Sale		569	532	- 6.5%	--	--	--
Pct. of List Price Received		102.6%	101.6%	- 1.0%	102.5%	103.1%	+ 0.6%
Affordability Index		139	87	- 37.4%	146	89	- 39.0%

NH Closed Sales

A count of the actual sales that closed in a given month.

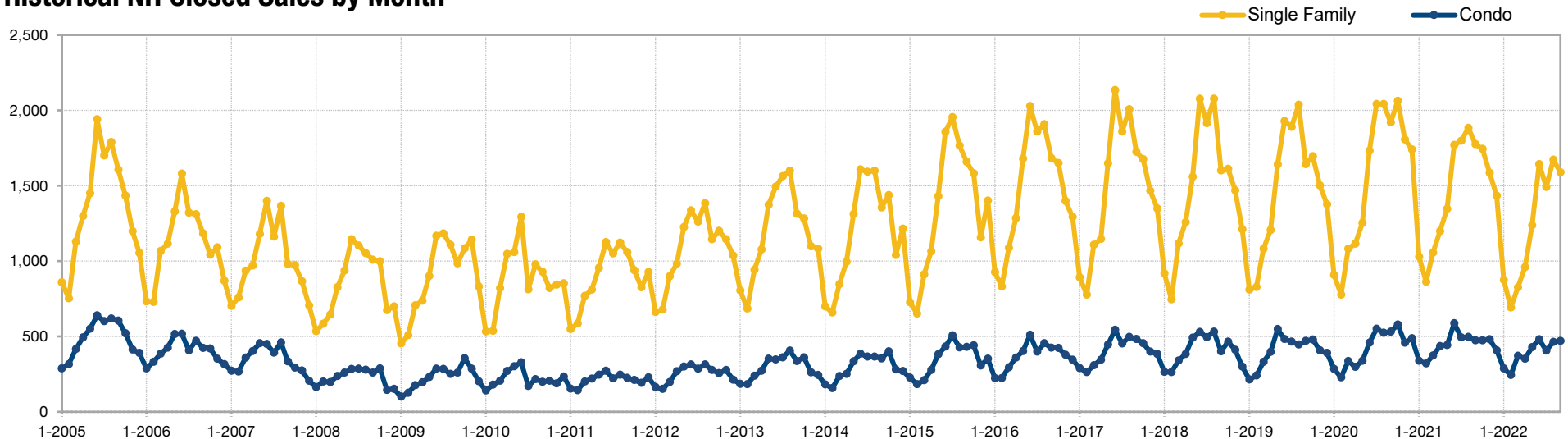


September



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	1,744	-15.4%	474	-18.0%
Nov-2021	1,585	-12.3%	481	+5.0%
Dec-2021	1,434	-17.6%	408	-16.2%
Jan-2022	875	-15.0%	287	-15.1%
Feb-2022	692	-19.8%	243	-24.3%
Mar-2022	826	-21.7%	371	-0.3%
Apr-2022	959	-19.9%	352	-19.3%
May-2022	1,236	-8.2%	429	-3.2%
Jun-2022	1,643	-7.2%	480	-18.2%
Jul-2022	1,492	-17.0%	405	-17.7%
Aug-2022	1,672	-11.3%	463	-6.8%
Sep-2022	1,588	-10.5%	470	-0.8%
12-Month Avg	1,312	-14.1%	405	-11.3%

Historical NH Closed Sales by Month



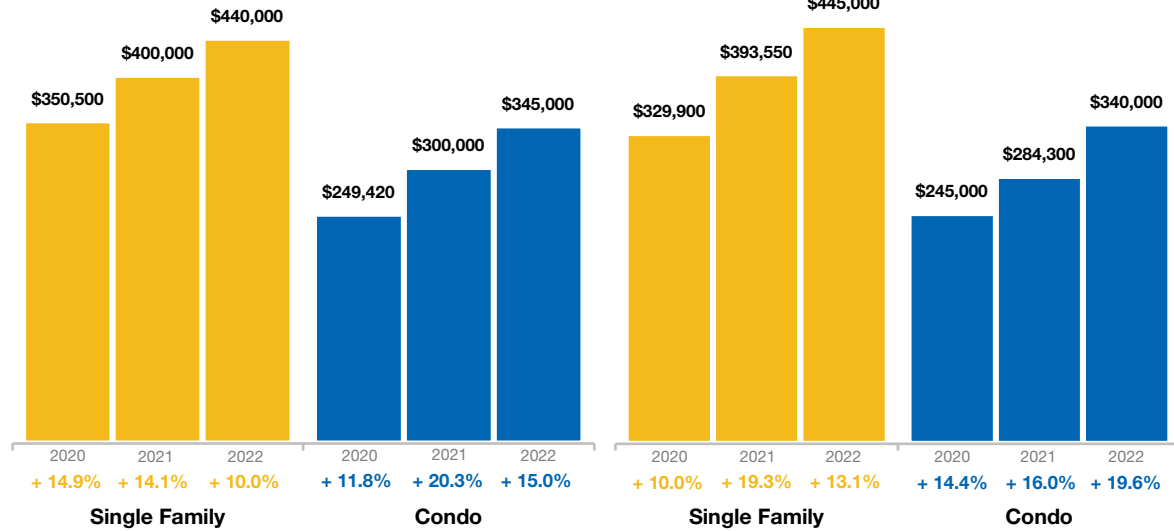
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September

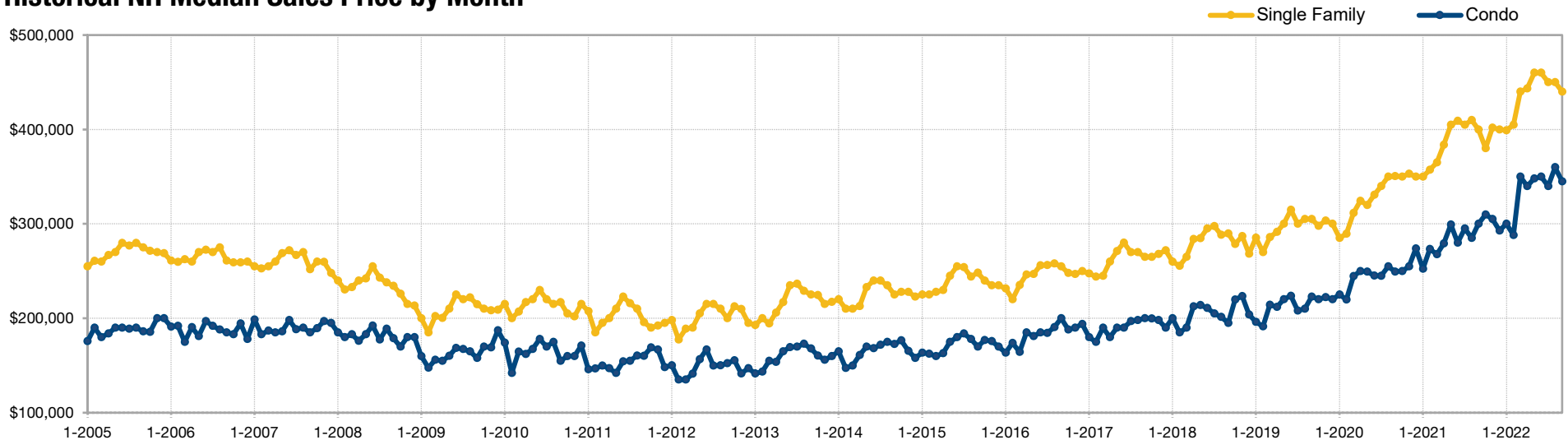
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	\$380,000	+8.6%	\$310,000	+24.0%
Nov-2021	\$401,750	+13.8%	\$305,000	+19.6%
Dec-2021	\$400,000	+14.3%	\$292,750	+6.8%
Jan-2022	\$399,000	+14.0%	\$300,000	+18.8%
Feb-2022	\$405,000	+13.3%	\$288,000	+5.4%
Mar-2022	\$440,000	+20.5%	\$350,000	+30.7%
Apr-2022	\$443,500	+15.6%	\$340,000	+21.8%
May-2022	\$460,000	+13.6%	\$348,000	+16.2%
Jun-2022	\$460,000	+12.5%	\$350,000	+25.0%
Jul-2022	\$450,000	+11.1%	\$340,000	+15.3%
Aug-2022	\$450,000	+9.8%	\$360,000	+26.3%
Sep-2022	\$440,000	+10.0%	\$345,000	+15.0%
12-Month Avg*	\$428,000	+12.6%	\$330,000	+20.0%

* Median Sales Price for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

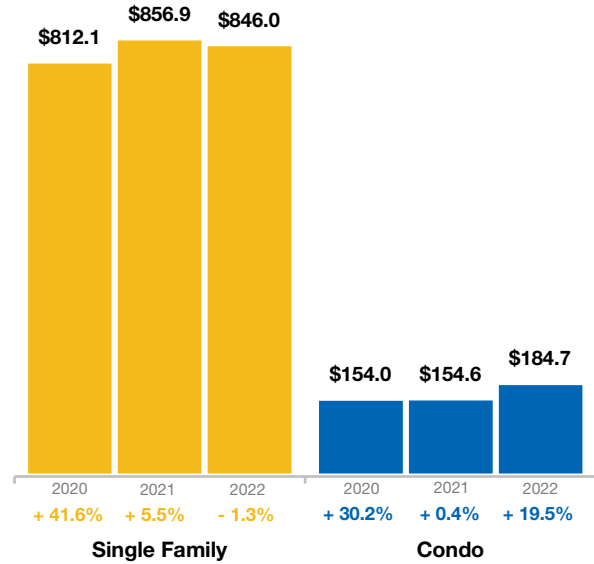


NH \$ Volume of Closed Sales

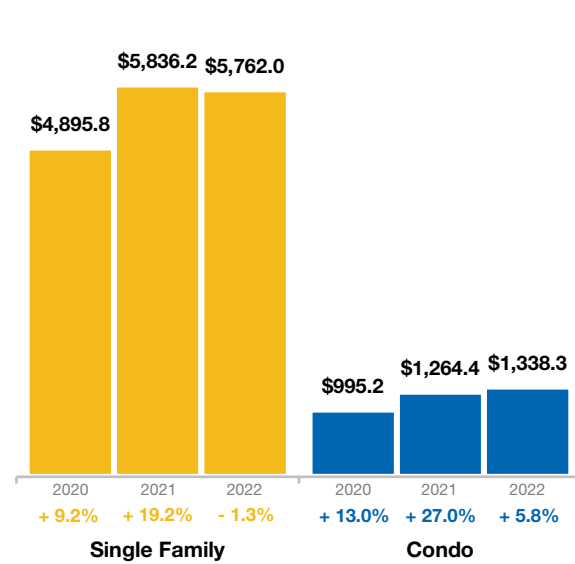
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



September



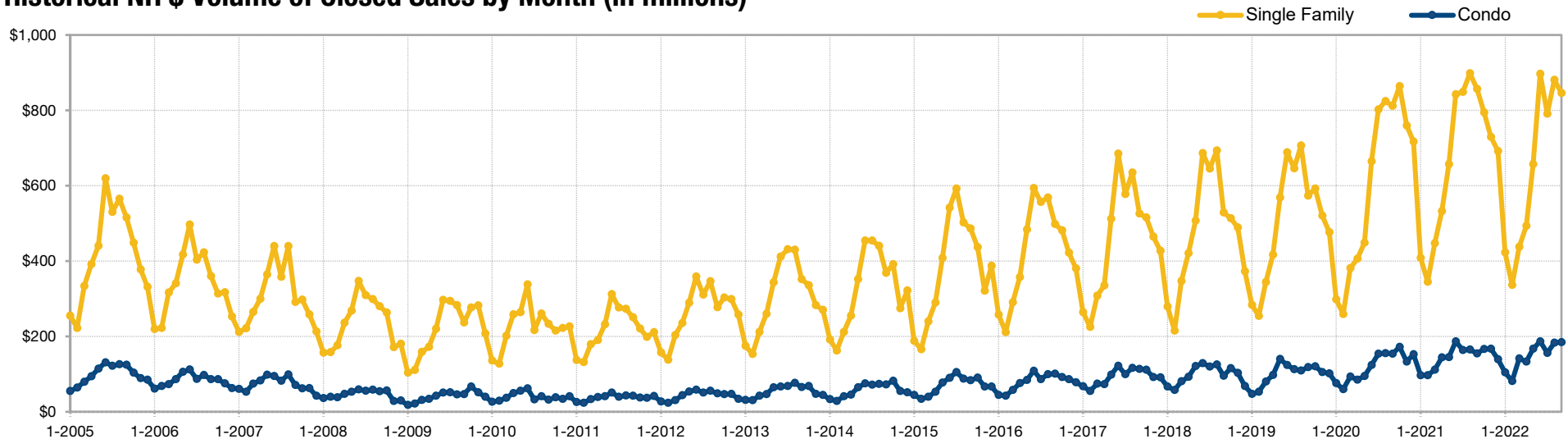
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	\$794.2	-8.1%	\$166.4	-3.2%
Nov-2021	\$729.7	-3.9%	\$167.1	+25.9%
Dec-2021	\$692.2	-3.4%	\$138.9	-8.8%
Jan-2022	\$423.2	+3.6%	\$104.7	+8.0%
Feb-2022	\$336.3	-2.4%	\$81.5	-15.8%
Mar-2022	\$437.7	-2.1%	\$141.2	+26.8%
Apr-2022	\$493.0	-7.4%	\$132.8	-7.8%
May-2022	\$657.0	+0.0%	\$167.4	+15.5%
Jun-2022	\$897.1	+6.5%	\$186.8	-0.1%
Jul-2022	\$790.8	-6.8%	\$156.2	-4.5%
Aug-2022	\$880.9	-1.9%	\$183.0	+10.7%
Sep-2022	\$846.0	-1.3%	\$184.7	+19.5%
12-Month Avg*	\$664.8	-2.4%	\$150.9	+5.2%

* \$ Volume of Closed Sales (in millions) for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

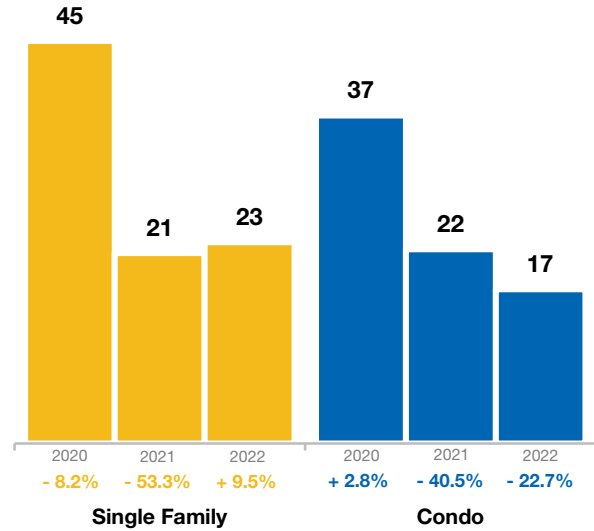


NH Days on Market

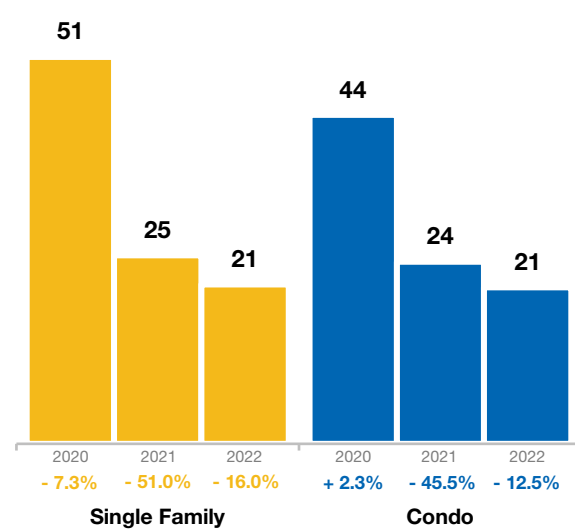
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



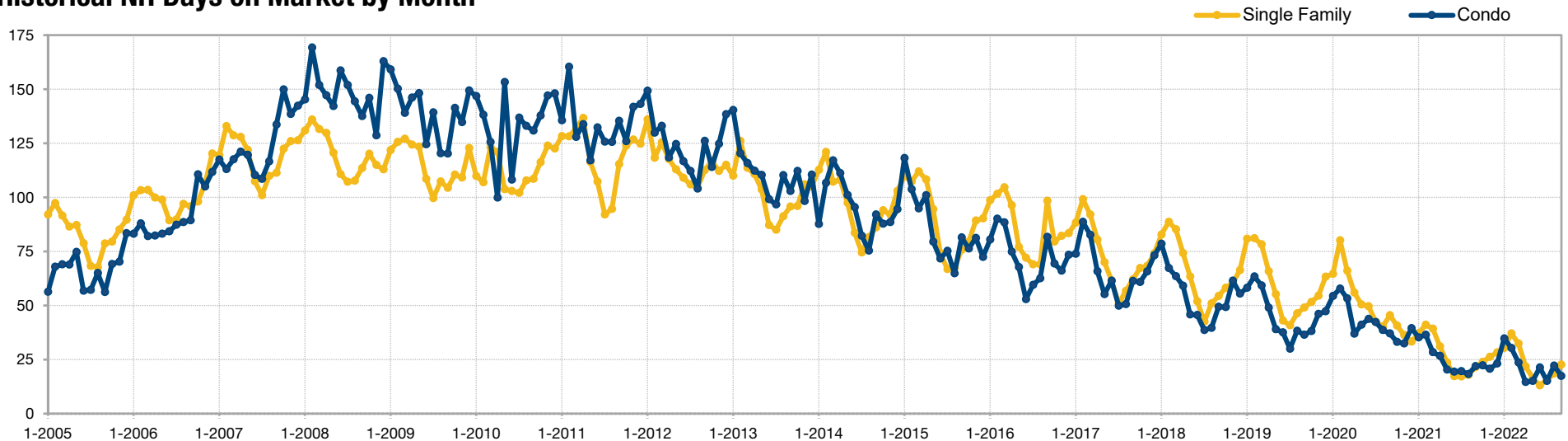
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	24	-41.5%	22	-33.3%
Nov-2021	26	-27.8%	21	-34.4%
Dec-2021	28	-15.2%	23	-42.5%
Jan-2022	30	-18.9%	35	0.0%
Feb-2022	37	-9.8%	30	-16.7%
Mar-2022	32	-17.9%	24	-14.3%
Apr-2022	22	-29.0%	15	-44.4%
May-2022	16	-33.3%	15	-25.0%
Jun-2022	13	-23.5%	21	+10.5%
Jul-2022	16	-5.9%	15	-25.0%
Aug-2022	18	0.0%	22	+22.2%
Sep-2022	23	+9.5%	17	-22.7%
12-Month Avg*	23	-21.2%	21	-22.3%

* Days on Market for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH Days on Market by Month

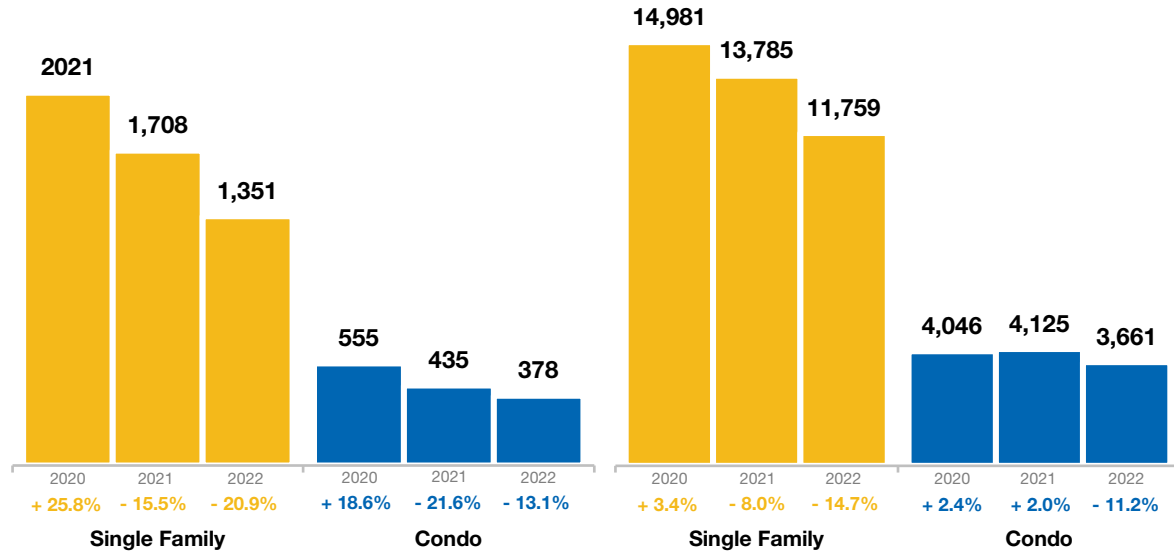


NH Pending Sales

A count of the properties on which offers have been accepted in a given month.

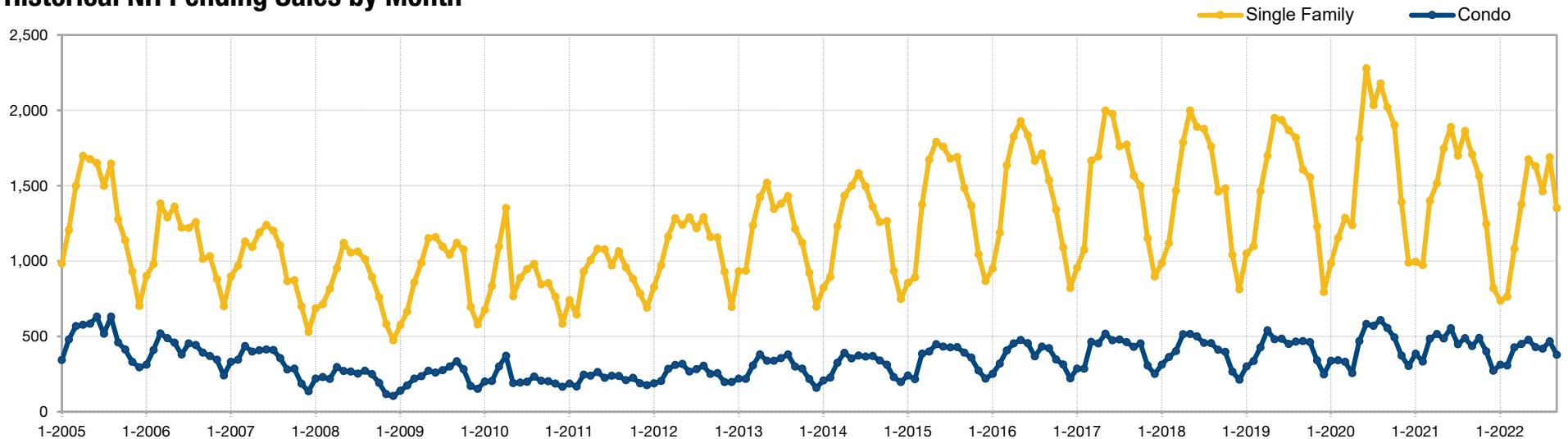


September



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	1,564	-17.8%	489	-0.8%
Nov-2021	1,245	-10.6%	400	+7.5%
Dec-2021	821	-17.1%	271	-10.6%
Jan-2022	737	-25.9%	312	-18.8%
Feb-2022	762	-21.6%	306	-7.8%
Mar-2022	1,081	-22.7%	426	-12.0%
Apr-2022	1,376	-9.2%	450	-12.6%
May-2022	1,674	-4.2%	477	-1.9%
Jun-2022	1,628	-13.8%	429	-22.6%
Jul-2022	1,462	-13.9%	417	-6.7%
Aug-2022	1,688	-9.4%	466	-4.5%
Sep-2022	1,351	-20.9%	378	-13.1%
12-Month Avg	1,282	-14.8%	402	-8.9%

Historical NH Pending Sales by Month

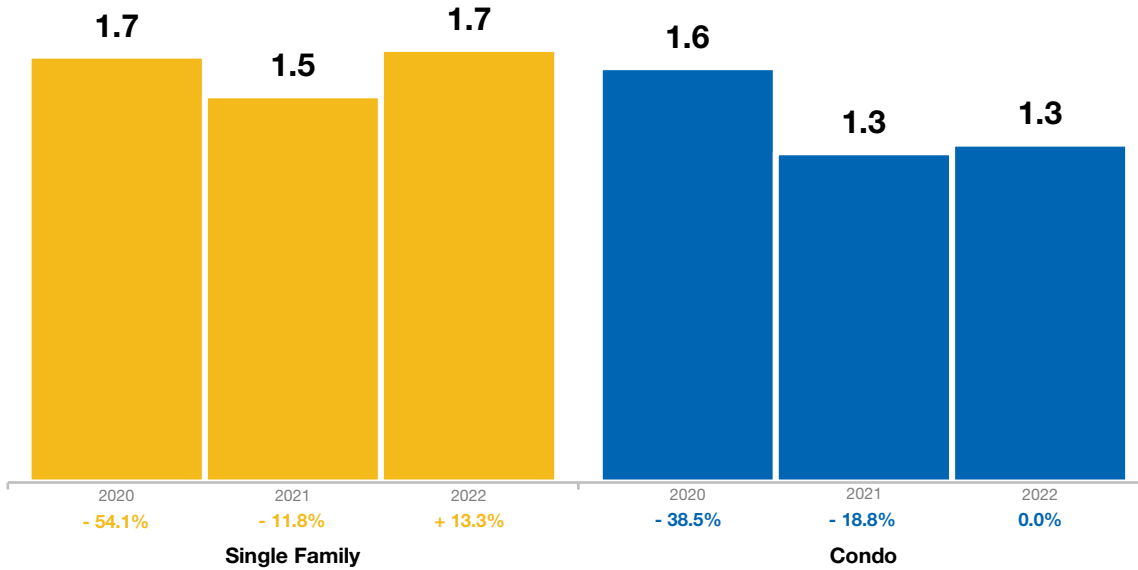


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



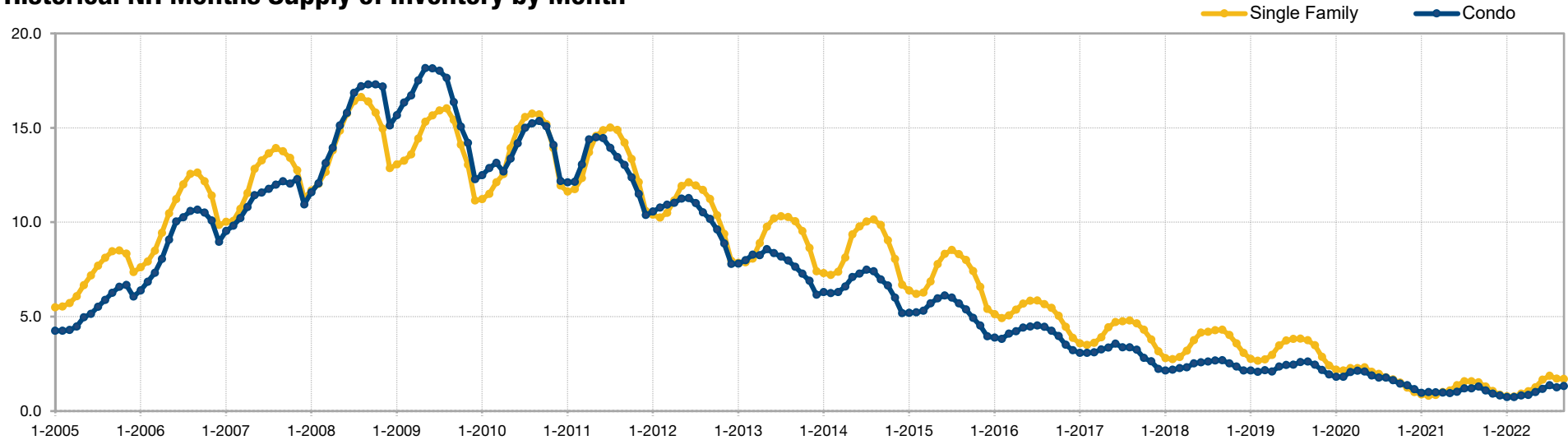
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	1.3	-13.3%	1.1	-26.7%
Nov-2021	1.1	-8.3%	0.9	-35.7%
Dec-2021	0.9	-10.0%	0.8	-33.3%
Jan-2022	0.8	-11.1%	0.7	-30.0%
Feb-2022	0.8	0.0%	0.7	-30.0%
Mar-2022	0.9	0.0%	0.8	-20.0%
Apr-2022	1.0	0.0%	0.8	-20.0%
May-2022	1.3	+18.2%	1.0	+11.1%
Jun-2022	1.7	+21.4%	1.2	+20.0%
Jul-2022	1.9	+18.8%	1.4	+16.7%
Aug-2022	1.7	+6.3%	1.2	0.0%
Sep-2022	1.7	+13.3%	1.3	0.0%
12-Month Avg*	1.2	+3.5%	1.0	-10.8%

* Months Supply for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

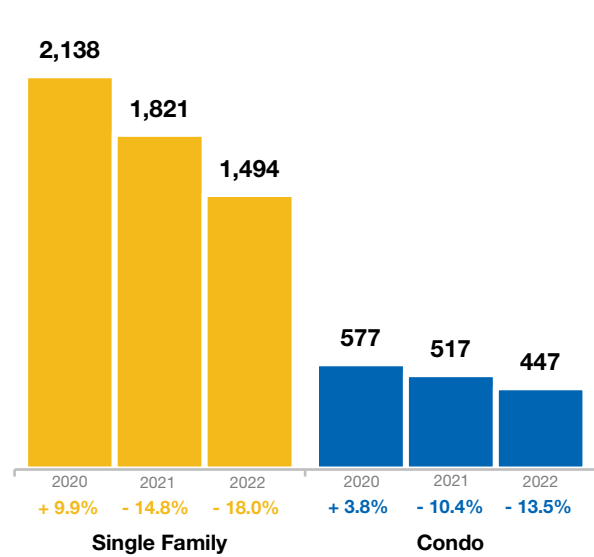


NH New Listings

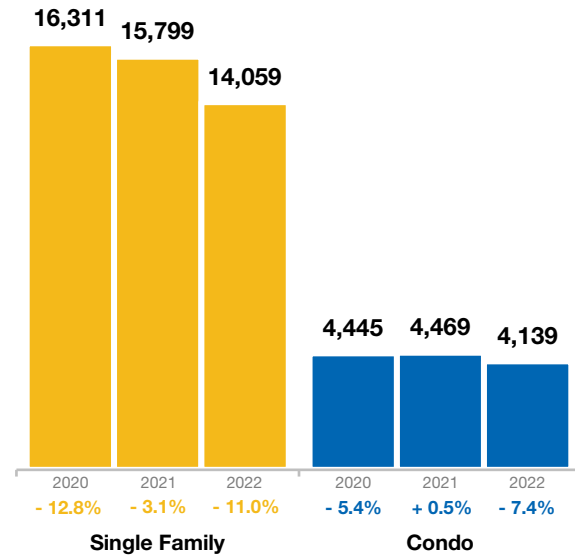
A count of the properties that have been newly listed on the market in a given month.



September

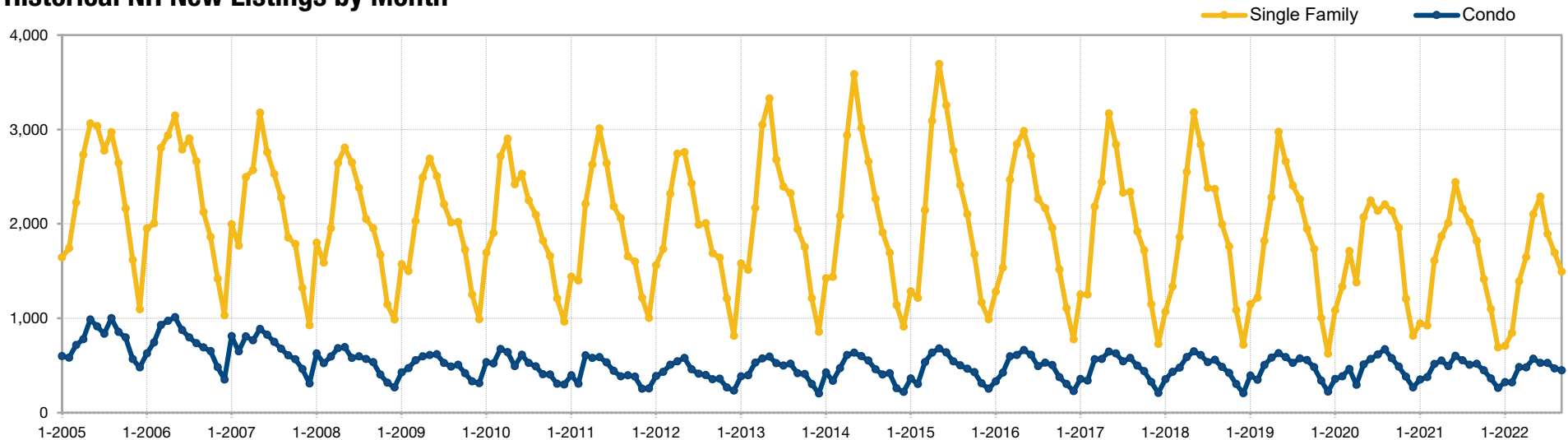


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	1,415	-27.8%	447	-8.0%
Nov-2021	1,097	-9.2%	363	-5.0%
Dec-2021	692	-15.0%	261	-2.6%
Jan-2022	707	-25.2%	322	-8.0%
Feb-2022	844	-8.6%	321	-14.4%
Mar-2022	1,391	-13.7%	481	-6.8%
Apr-2022	1,647	-11.7%	479	-13.2%
May-2022	2,102	+4.6%	570	+15.4%
Jun-2022	2,288	-6.3%	525	-12.9%
Jul-2022	1,892	-12.4%	525	-5.4%
Aug-2022	1,694	-16.1%	469	-7.5%
Sep-2022	1,494	-18.0%	447	-13.5%
12-Month Avg	1,648	-12.7%	467	-7.0%

Historical NH New Listings by Month

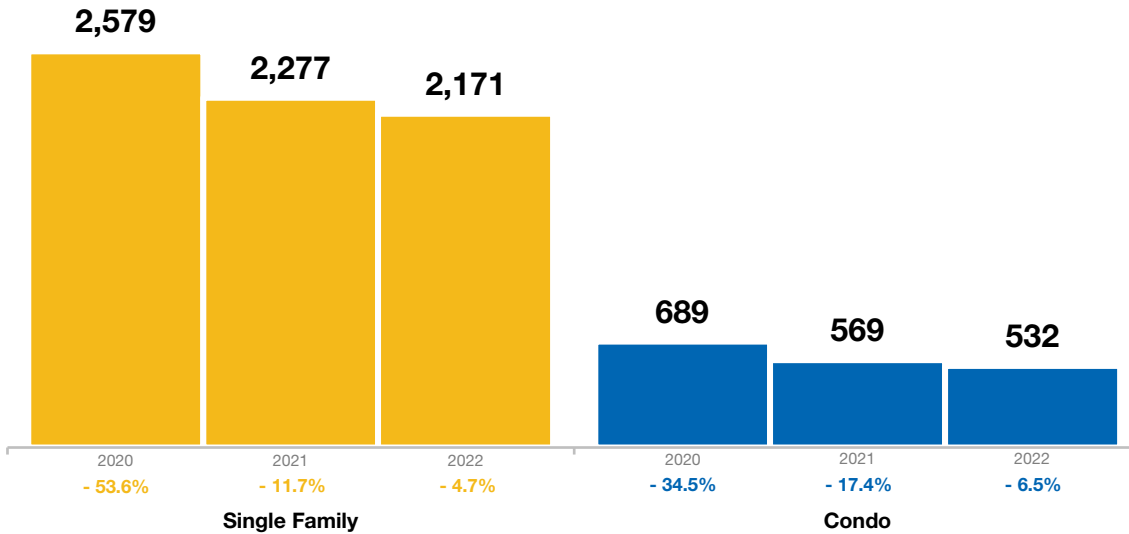


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

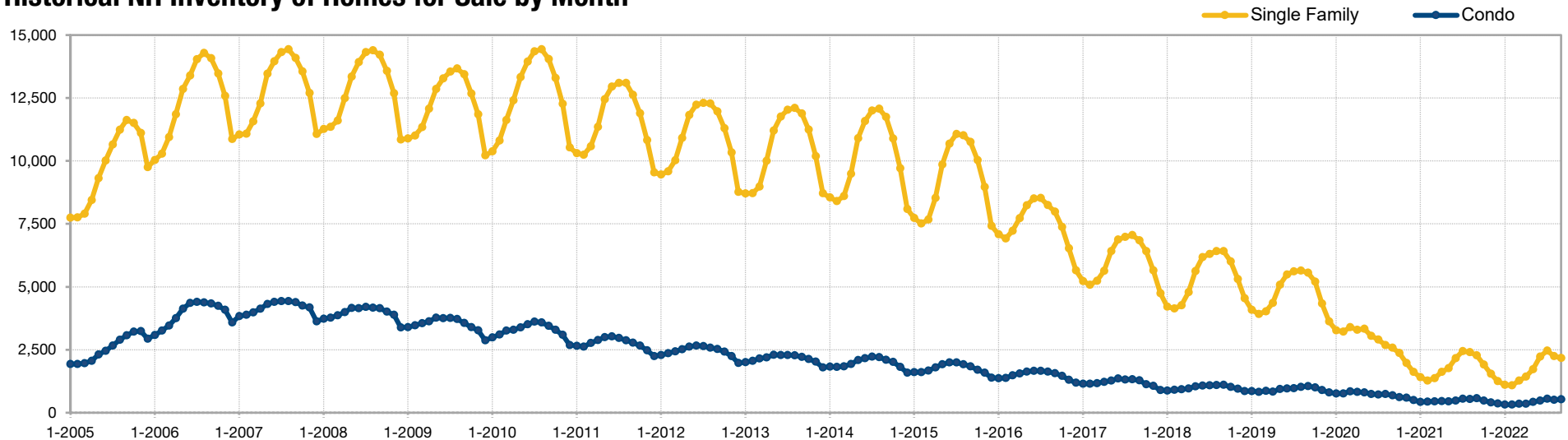


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	1,909	-19.7%	481	-22.4%
Nov-2021	1,542	-21.9%	407	-30.9%
Dec-2021	1,255	-22.2%	359	-28.2%
Jan-2022	1,104	-21.8%	320	-24.2%
Feb-2022	1,084	-14.8%	319	-27.3%
Mar-2022	1,271	-6.8%	351	-20.9%
Apr-2022	1,432	-11.3%	358	-22.0%
May-2022	1,721	-2.2%	423	-4.9%
Jun-2022	2,225	+3.0%	478	+0.6%
Jul-2022	2,466	+0.8%	556	+0.5%
Aug-2022	2,249	-6.4%	507	-6.1%
Sep-2022	2,171	-4.7%	532	-6.5%
12-Month Avg	1,702	-9.9%	424	-15.9%

Historical NH Inventory of Homes for Sale by Month



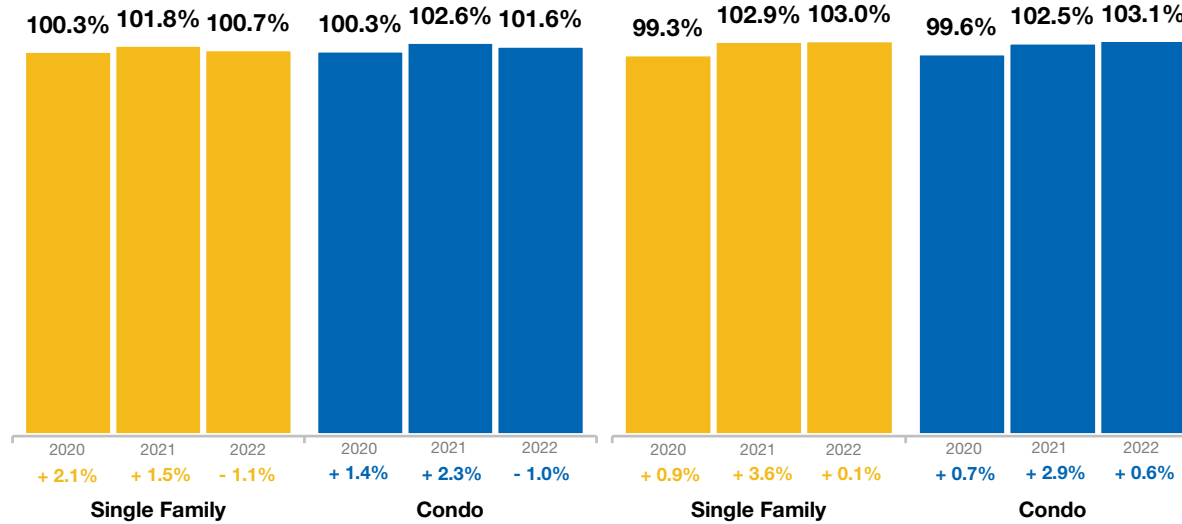
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

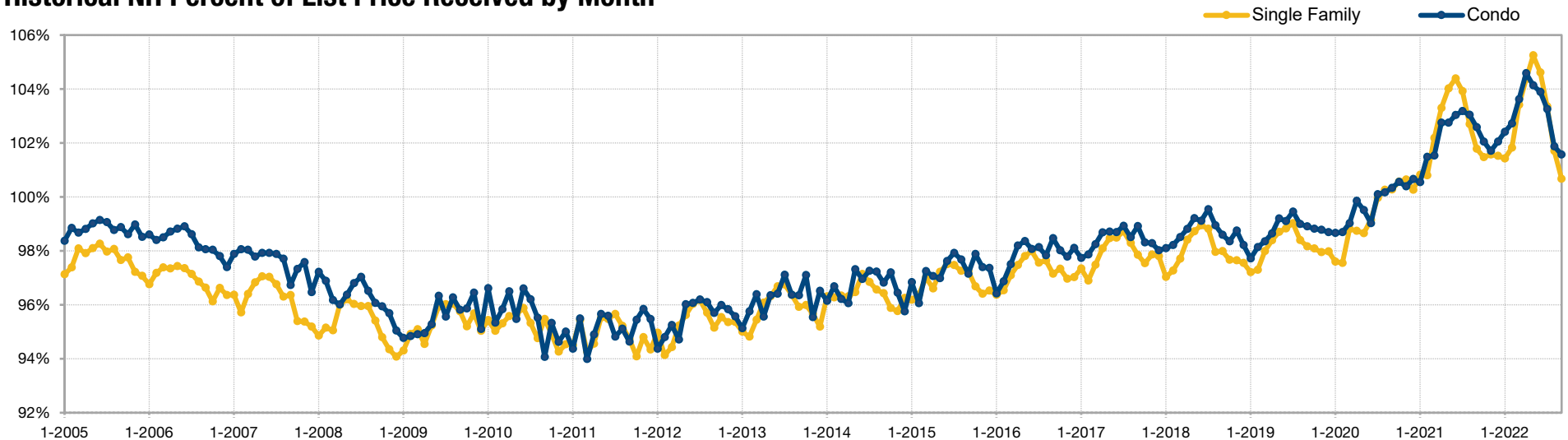
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	101.5%	+0.9%	102.1%	+1.5%
Nov-2021	101.6%	+1.0%	101.7%	+1.3%
Dec-2021	101.5%	+1.2%	102.1%	+1.4%
Jan-2022	101.4%	+0.6%	102.4%	+1.9%
Feb-2022	101.8%	+1.0%	102.7%	+1.2%
Mar-2022	103.4%	+1.2%	103.6%	+2.1%
Apr-2022	104.4%	+1.1%	104.6%	+1.8%
May-2022	105.2%	+1.2%	104.1%	+1.3%
Jun-2022	104.6%	+0.2%	103.9%	+0.9%
Jul-2022	103.4%	-0.5%	103.3%	+0.1%
Aug-2022	101.7%	-1.0%	101.9%	-1.1%
Sep-2022	100.7%	-1.1%	101.6%	-1.0%
12-Month Avg*	102.5%	+0.4%	102.8%	+0.8%

* Pct. of List Price Received for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



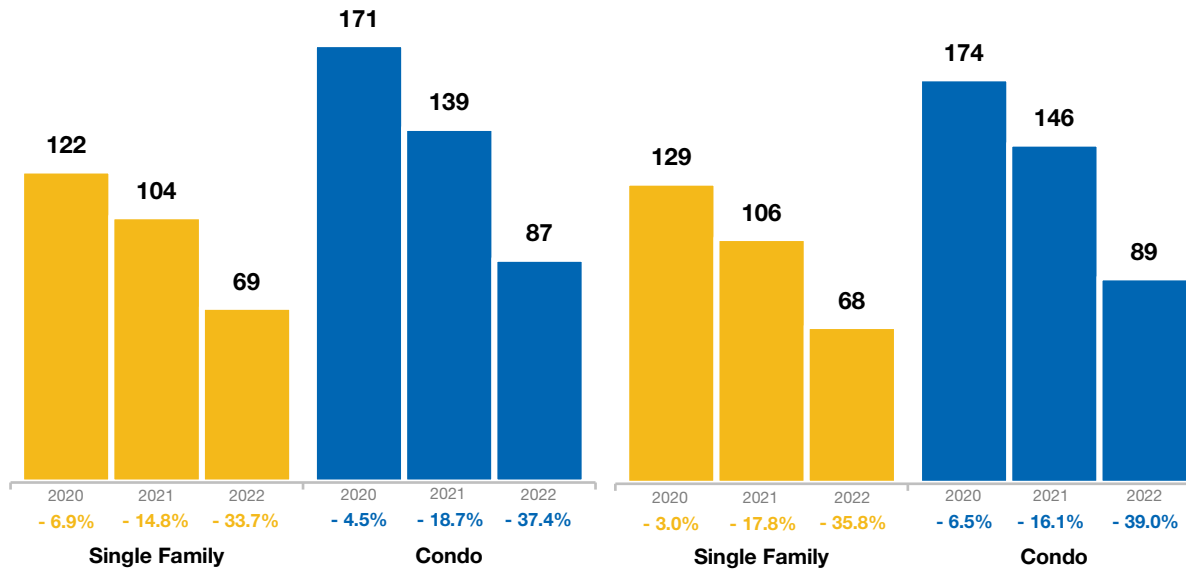
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

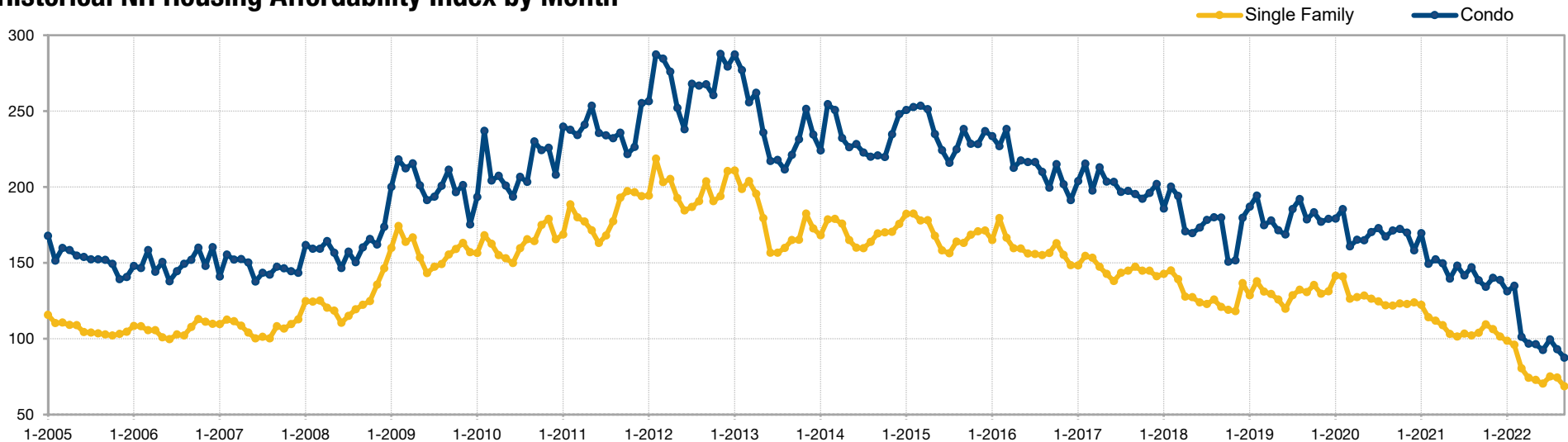
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2021	109	-11.4%	134	-22.1%
Nov-2021	106	-13.8%	140	-17.6%
Dec-2021	101	-18.5%	139	-12.0%
Jan-2022	99	-18.9%	131	-22.9%
Feb-2022	96	-15.8%	135	-9.4%
Mar-2022	80	-28.6%	101	-33.6%
Apr-2022	74	-32.1%	97	-35.3%
May-2022	73	-29.1%	96	-30.9%
Jun-2022	70	-30.7%	92	-37.8%
Jul-2022	75	-27.2%	99	-30.3%
Aug-2022	74	-27.5%	93	-36.7%
Sep-2022	69	-33.7%	87	-37.4%
12-Month Avg*	86	-38.2%	112	-43.1%

* Affordability Index for all properties from October 2021 through September 2022. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2021	9-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
Closed Sales		2,354	2,176	- 7.6%	17,475	15,381	- 12.0%
Median Sales Price		\$370,000	\$410,000	+ 10.8%	\$359,000	\$405,000	+ 12.8%
\$ Volume of Closed Sales (in millions)		\$1,024.7	\$1,046.3	+ 2.1%	\$7,189.5	\$7,218.3	+ 0.4%
Days on Market		22	22	0.0%	25	21	- 16.0%
Pending Sales		2,266	1,850	- 18.4%	18,781	16,383	- 12.8%
Months Supply		1.5	1.6	+ 6.7%	--	--	--
New Listings		2,458	2,087	- 15.1%	21,212	19,282	- 9.1%
Homes for Sale		2,966	2,843	- 4.1%	--	--	--
Pct. of List Price Received		101.9%	100.8%	- 1.1%	102.6%	102.9%	+ 0.3%
Affordability Index		112	74	- 34.5%	116	74	- 35.6%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -
Belknap	116	117	+ 0.9%	\$350,000	\$445,000	+ 27.1%	\$66.8	\$74.0	+ 10.8%	18	28	+ 55.6%	110	87	- 20.9%
Belknap Year-to-Date	765	710	- 7.2%	\$360,000	\$425,000	+ 18.1%	\$398.6	\$423.2	+ 6.2%	28	24	- 14.3%	878	792	- 9.8%
Carroll	140	108	- 22.9%	\$370,088	\$465,950	+ 25.9%	\$81.0	\$74.2	- 8.4%	33	21	- 36.4%	133	114	- 14.3%
Carroll Year-to-Date	885	710	- 19.8%	\$369,000	\$424,800	+ 15.1%	\$452.7	\$424.9	- 6.1%	32	26	- 18.8%	996	772	- 22.5%
Cheshire	104	97	- 6.7%	\$298,000	\$327,200	+ 9.8%	\$32.6	\$34.9	+ 7.1%	19	22	+ 15.8%	120	88	- 26.7%
Cheshire Year-to-Date	736	672	- 8.7%	\$279,450	\$315,000	+ 12.7%	\$234.3	\$244.3	+ 4.3%	25	25	0.0%	810	705	- 13.0%
Coos	60	49	- 18.3%	\$174,000	\$203,750	+ 17.1%	\$12.0	\$12.0	0.0%	58	38	- 34.5%	74	51	- 31.1%
Coos Year-to-Date	413	343	- 16.9%	\$179,900	\$199,900	+ 11.1%	\$91.3	\$83.4	- 8.7%	65	39	- 40.0%	470	372	- 20.9%
Grafton	115	117	+ 1.7%	\$330,000	\$350,000	+ 6.1%	\$48.8	\$66.0	+ 35.2%	21	21	0.0%	115	109	- 5.2%
Grafton Year-to-Date	942	760	- 19.3%	\$311,000	\$369,900	+ 18.9%	\$396.8	\$380.3	- 4.2%	36	26	- 27.8%	1,021	844	- 17.3%
Hillsborough	476	379	- 20.4%	\$412,750	\$460,500	+ 11.6%	\$216.0	\$195.0	- 9.7%	18	21	+ 16.7%	436	311	- 28.7%
Hillsborough Year-to-Date	3,265	2,810	- 13.9%	\$415,000	\$467,250	+ 12.6%	\$1,498.5	\$1,458.5	- 2.7%	17	16	- 5.9%	3,517	2,958	- 15.9%
Merrimack	203	181	- 10.8%	\$399,999	\$415,000	+ 3.8%	\$89.4	\$87.9	- 1.7%	25	19	- 24.0%	180	157	- 12.8%
Merrimack Year-to-Date	1,350	1,238	- 8.3%	\$361,500	\$410,000	+ 13.4%	\$538.1	\$588.6	+ 9.4%	23	21	- 8.7%	1,448	1,308	- 9.7%
Rockingham	354	344	- 2.8%	\$515,000	\$549,900	+ 6.8%	\$222.5	\$215.7	- 3.1%	18	24	+ 33.3%	352	267	- 24.1%
Rockingham Year-to-Date	2,747	2,354	- 14.3%	\$498,000	\$570,000	+ 14.5%	\$1,598.3	\$1,555.5	- 2.7%	22	20	- 9.1%	2,936	2,539	- 13.5%
Strafford	145	126	- 13.1%	\$390,000	\$396,000	+ 1.5%	\$66.5	\$54.1	- 18.6%	18	20	+ 11.1%	128	109	- 14.8%
Strafford Year-to-Date	1,157	933	- 19.4%	\$360,000	\$405,000	+ 12.5%	\$467.8	\$426.0	- 8.9%	23	19	- 17.4%	1,207	980	- 18.8%
Sullivan	62	70	+ 12.9%	\$273,229	\$280,000	+ 2.5%	\$21.2	\$32.1	+ 51.4%	21	26	+ 23.8%	60	58	- 3.3%
Sullivan Year-to-Date	460	453	- 1.5%	\$267,000	\$299,000	+ 12.0%	\$159.7	\$177.3	+ 11.0%	37	27	- 27.0%	502	489	- 2.6%
Entire State	1,775	1,588	- 10.5%	\$400,000	\$440,000	+ 10.0%	\$856.9	\$846.0	- 1.3%	21	23	+ 9.5%	1,708	1,351	- 20.9%
Entire State Year-to-Date	12,720	10,983	- 13.7%	\$393,550	\$445,000	+ 13.1%	\$5,836.2	\$5,762.0	- 1.3%	25	21	- 16.0%	13,785	11,759	- 14.7%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -
Belknap	24	34	+ 41.7%	\$393,750	\$347,450	- 11.8%	\$10.5	\$14.9	+ 41.9%	13	16	+ 23.1%	27	23	- 14.8%
Belknap Year-to-Date	242	217	- 10.3%	\$230,000	\$365,000	+ 58.7%	\$71.6	\$92.8	+ 29.6%	17	53	+ 211.8%	273	246	- 9.9%
Carroll	26	22	- 15.4%	\$312,500	\$412,500	+ 32.0%	\$7.8	\$9.7	+ 24.4%	25	23	- 8.0%	18	20	+ 11.1%
Carroll Year-to-Date	211	156	- 26.1%	\$295,000	\$367,000	+ 24.4%	\$71.5	\$61.3	- 14.3%	22	19	- 13.6%	214	176	- 17.8%
Cheshire	4	6	+ 50.0%	\$195,500	\$205,500	+ 5.1%	\$0.8	\$1.2	+ 50.0%	10	16	+ 60.0%	5	2	- 60.0%
Cheshire Year-to-Date	59	55	- 6.8%	\$187,000	\$230,000	+ 23.0%	\$11.6	\$13.4	+ 15.5%	25	36	+ 44.0%	57	53	- 7.0%
Coos	5	5	0.0%	\$640,000	\$480,000	- 25.0%	\$3.1	\$2.3	- 25.8%	7	37	+ 428.6%	0	3	--
Coos Year-to-Date	14	18	+ 28.6%	\$405,000	\$552,250	+ 36.4%	\$6.7	\$13.5	+ 101.5%	21	38	+ 81.0%	18	21	+ 16.7%
Grafton	35	48	+ 37.1%	\$249,900	\$283,000	+ 13.2%	\$8.8	\$14.9	+ 69.3%	55	27	- 50.9%	47	29	- 38.3%
Grafton Year-to-Date	442	353	- 20.1%	\$250,000	\$280,000	+ 12.0%	\$122.7	\$113.6	- 7.4%	37	16	- 56.8%	462	382	- 17.3%
Hillsborough	155	144	- 7.1%	\$287,900	\$320,000	+ 11.1%	\$47.8	\$46.8	- 2.1%	17	13	- 23.5%	129	122	- 5.4%
Hillsborough Year-to-Date	1,204	1,133	- 5.9%	\$270,000	\$315,000	+ 16.7%	\$347.2	\$380.9	+ 9.7%	22	14	- 36.4%	1,227	1,151	- 6.2%
Merrimack	26	32	+ 23.1%	\$213,950	\$262,500	+ 22.7%	\$6.4	\$9.4	+ 46.9%	13	8	- 38.5%	23	29	+ 26.1%
Merrimack Year-to-Date	277	243	- 12.3%	\$228,000	\$275,000	+ 20.6%	\$65.8	\$69.3	+ 5.3%	18	10	- 44.4%	278	246	- 11.5%
Rockingham	156	155	- 0.6%	\$331,500	\$475,000	+ 43.3%	\$57.2	\$78.9	+ 37.9%	22	20	- 9.1%	149	133	- 10.7%
Rockingham Year-to-Date	1,277	1,138	- 10.9%	\$360,000	\$434,000	+ 20.6%	\$507.0	\$539.7	+ 6.4%	25	25	0.0%	1,340	1,190	- 11.2%
Strafford	39	22	- 43.6%	\$259,900	\$247,500	- 4.8%	\$10.7	\$5.9	- 44.9%	27	10	- 63.0%	33	16	- 51.5%
Strafford Year-to-Date	210	167	- 20.5%	\$239,500	\$255,000	+ 6.5%	\$52.2	\$46.8	- 10.3%	23	17	- 26.1%	232	176	- 24.1%
Sullivan	4	2	- 50.0%	\$374,950	\$299,250	- 20.2%	\$1.5	\$0.6	- 60.0%	5	50	+ 900.0%	4	1	- 75.0%
Sullivan Year-to-Date	24	20	- 16.7%	\$330,500	\$337,500	+ 2.1%	\$8.0	\$6.9	- 13.8%	12	14	+ 16.7%	24	20	- 16.7%
Entire State	474	470	- 0.8%	\$300,000	\$345,000	+ 15.0%	\$154.6	\$184.7	+ 19.5%	22	17	- 22.7%	435	378	- 13.1%
Entire State Year-to-Date	3,960	3,500	- 11.6%	\$284,300	\$340,000	+ 19.6%	\$1,264.4	\$1,338.3	+ 5.8%	24	21	- 12.5%	4,125	3,661	- 11.2%